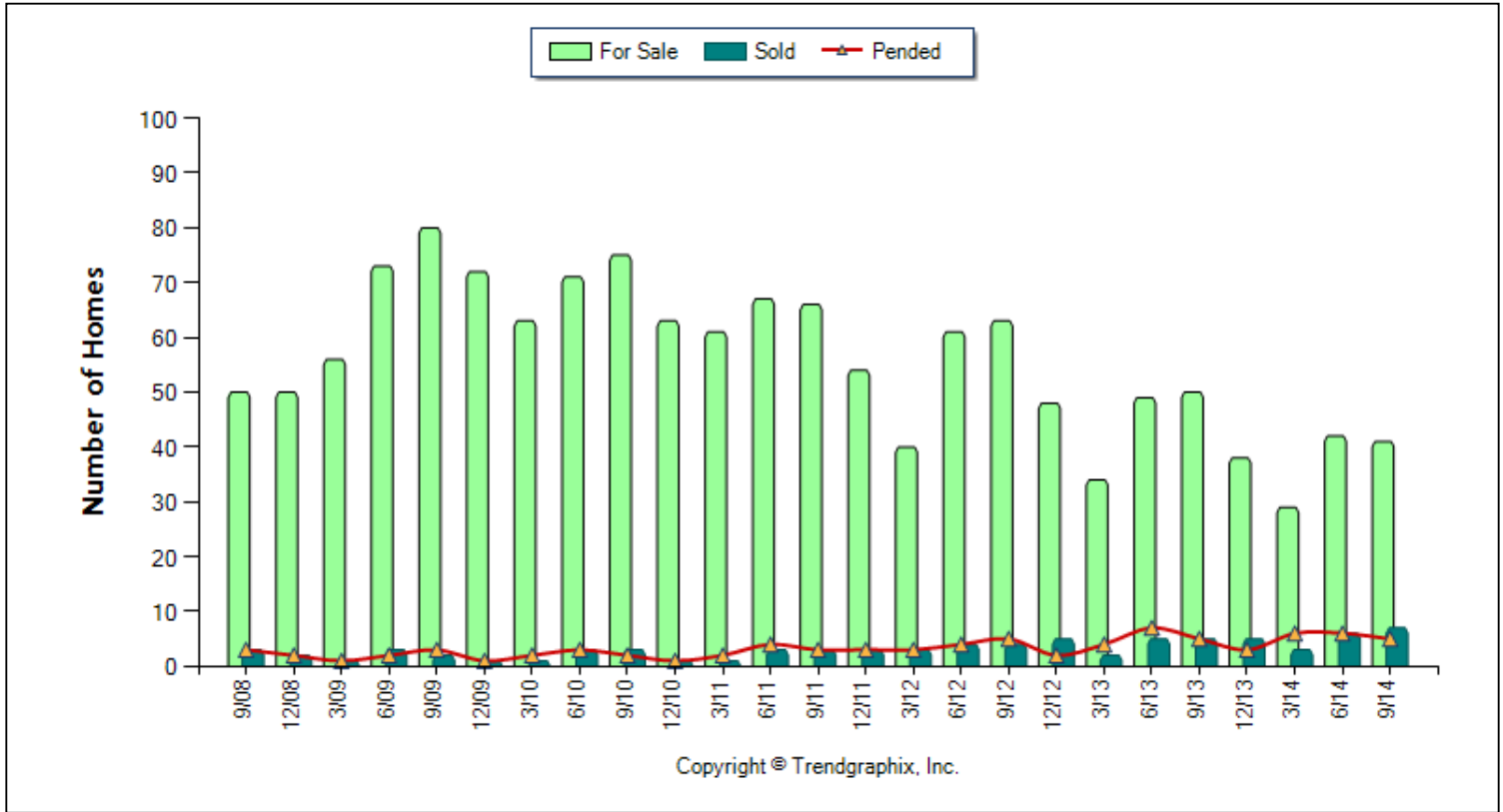


Location: St. Helena  
 Property Types: All Residential Prop - All Properties - All Lot Sizes  
 Price Range: \$1,000,000 - No Limit      SQFT Range: 0 - No Limit      Bedrooms: 0 - No Limit  
 Full Baths: 0 - No Limit      Half Baths: 0 - No Limit      Year Built: 0 - No Limit

## Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
For Sale	41	42	-2.4% ▼	41	50	-18% ▼	41	50	-18% ▼	38	45	-15.6% ▼	38	65	-41.5% ▼
Sold	7	6	16.7% ▲	7	5	40% ▲	7	3	133.3% ▲	5	4	25% ▲	5	2	150% ▲
Pended	5	6	-16.7% ▼	5	5	0%	5	3	66.7% ▲	5	5	0%	5	2	150% ▲

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	50	50	56	73	80	72	63	71	75	63	61	67	66	54	40	61	63	48	34	49	50	38	29	42	41
New Listing	7	4	11	13	8	5	8	13	9	3	6	12	7	5	7	14	4	3	8	11	12	3	11	9	9
Sold	3	2	1	3	2	1	1	3	3	1	1	3	3	3	3	4	4	5	2	5	5	5	3	6	7
Pended	3	2	1	2	3	1	2	3	2	1	2	4	3	3	3	4	5	2	4	7	5	3	6	6	5
Months of Inventory (Closed Sales)	16.7	25	56	24.3	40	72	63	23.7	25	63	22.3	22	18	13.3	15.3	15.8	9.6	17	9.8	10	7.6	9.7	7	5.9	
Months of Inventory (Pended Sales)	16.7	25	56	36.5	26.7	72	31.5	23.7	37.5	63	30.5	16.8	22	18	13.3	15.3	12.6	24	8.5	7	10	12.7	4.8	7	8.2
Absorption Rate (Closed Sales) %	6	4	1.8	4.1	2.5	1.4	1.6	4.2	4	1.6	1.6	4.5	4.5	5.6	7.5	6.6	6.3	10.4	5.9	10.2	10	13.2	10.3	14.3	17.1
Absorption Rate (Pended Sales) %	6	4	1.8	2.7	3.8	1.4	3.2	4.2	2.7	1.6	3.3	6	4.5	5.6	7.5	6.6	7.9	4.2	11.8	14.3	10	7.9	20.7	14.3	12.2
Avg. Active Price	3501	4096	3741	3876	3572	3706	3826	3765	3606	3640	3871	3567	3368	4262	4432	4667	5002	5244	5256	4383	4234	4274	4799	3711	3903
Avg. Sold Price	2003	2670	1200	2041	1553	2000	2650	2147	2190	2940	1380	2253	2155	3746	2017	1601	2773	2111	1506	1963	2059	2199	2409	2927	2527
Avg. Sq. Ft. Price	646	944	567	907	533	742	880	918	908	1472	569	917	808	1129	612	617	1064	643	517	767	858	949	561	894	779
Sold/List Diff. %	94	88	121	83	94	90	87	87	88	94	92	87	92	85	87	90	92	89	94	94	93	91	95	94	88
Sold/Orig LP Diff. %	87	86	121	80	85	90	73	86	86	93	80	77	87	83	81	80	89	84	86	93	89	86	87	93	84
Days on Market	168	184	9	113	148	159	406	115	183	82	333	298	141	153	205	170	115	232	174	101	128	214	149	87	144
Median	2018	2708	1200	1474	1670	2250	2650	1506	1916	2913	1380	1814	1478	3167	2049	1421	2384	1973	1258	1431	1744	1830	2093	1894	1728

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Location: St. Helena

Property Types: All Residential Prop - All Properties - All Lot Sizes

Price Range: \$1,000,000 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit

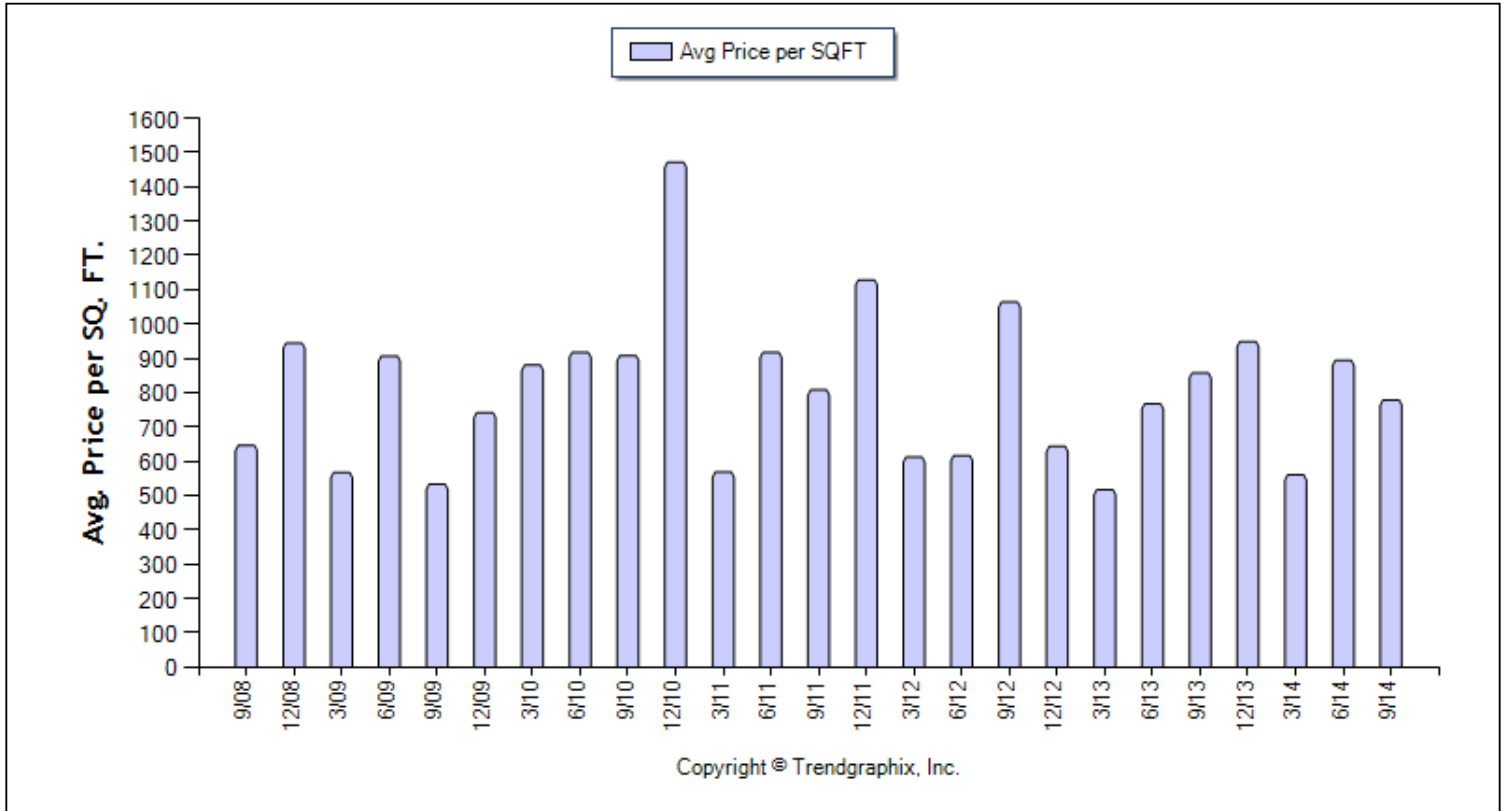
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

## Average Price per SQFT - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



Avg. Sq. Ft. Price	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
	779	894	-12.9% ▼	779	858	-9.2% ▼	779	646	20.6% ▲	821.2	727.9	12.8% ▲	821.2	780.3	5.2% ▲

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	50	50	56	73	80	72	63	71	75	63	61	67	66	54	40	61	63	48	34	49	50	38	29	42	41
New Listing	7	4	11	13	8	5	8	13	9	3	6	12	7	5	7	14	4	3	8	11	12	3	11	9	9
Sold	3	2	1	3	2	1	1	3	3	1	1	3	3	3	3	4	4	5	2	5	5	5	3	6	7
Pended	3	2	1	2	3	1	2	3	2	1	2	4	3	3	3	4	5	2	4	7	5	3	6	6	5
Months of Inventory (Closed Sales)	16.7	25	56	24.3	40	72	63	23.7	25	63	61	22.3	22	18	13.3	15.3	15.8	9.6	17	9.8	10	7.6	9.7	7	5.9
Months of Inventory (Pended Sales)	16.7	25	56	36.5	26.7	72	31.5	23.7	37.5	63	30.5	16.8	22	18	13.3	15.3	12.6	24	8.5	7	10	12.7	4.8	7	8.2
Absorption Rate (Closed Sales) %	6	4	1.8	4.1	2.5	1.4	1.6	4.2	4	1.6	1.6	4.5	4.5	5.6	7.5	6.6	6.3	10.4	5.9	10.2	10	13.2	10.3	14.3	17.1
Absorption Rate (Pended Sales) %	6	4	1.8	2.7	3.8	1.4	3.2	4.2	2.7	1.6	3.3	6	4.5	5.6	7.5	6.6	7.9	4.2	11.8	14.3	10	7.9	20.7	14.3	12.2
Avg. Active Price	3501	4096	3741	3876	3572	3706	3826	3765	3606	3640	3871	3567	3368	4262	4432	4667	5002	5244	5256	4383	4234	4274	4799	3711	3903
Avg. Sold Price	2003	2670	1200	2041	1553	2000	2650	2147	2190	2940	1380	2253	2155	3746	2017	1601	2773	2111	1506	1963	2059	2199	2409	2927	2527
Avg. Sq. Ft. Price	646	944	567	907	533	742	880	918	908	1472	569	917	808	1129	612	617	1064	643	517	767	858	949	561	894	779
Sold/List Diff. %	94	88	121	83	94	90	87	87	88	94	92	87	92	85	87	90	92	89	94	94	93	91	95	94	88
Sold/Orig LP Diff. %	87	86	121	80	85	90	73	86	86	93	80	77	87	83	81	80	89	84	86	93	89	86	87	93	84
Days on Market	168	184	9	113	148	159	406	115	183	82	333	298	141	153	205	170	115	232	174	101	128	214	149	87	144
Median	2018	2708	1200	1474	1670	2250	2650	1506	1916	2913	1380	1814	1478	3167	2049	1421	2384	1973	1258	1431	1744	1830	2093	1894	1728

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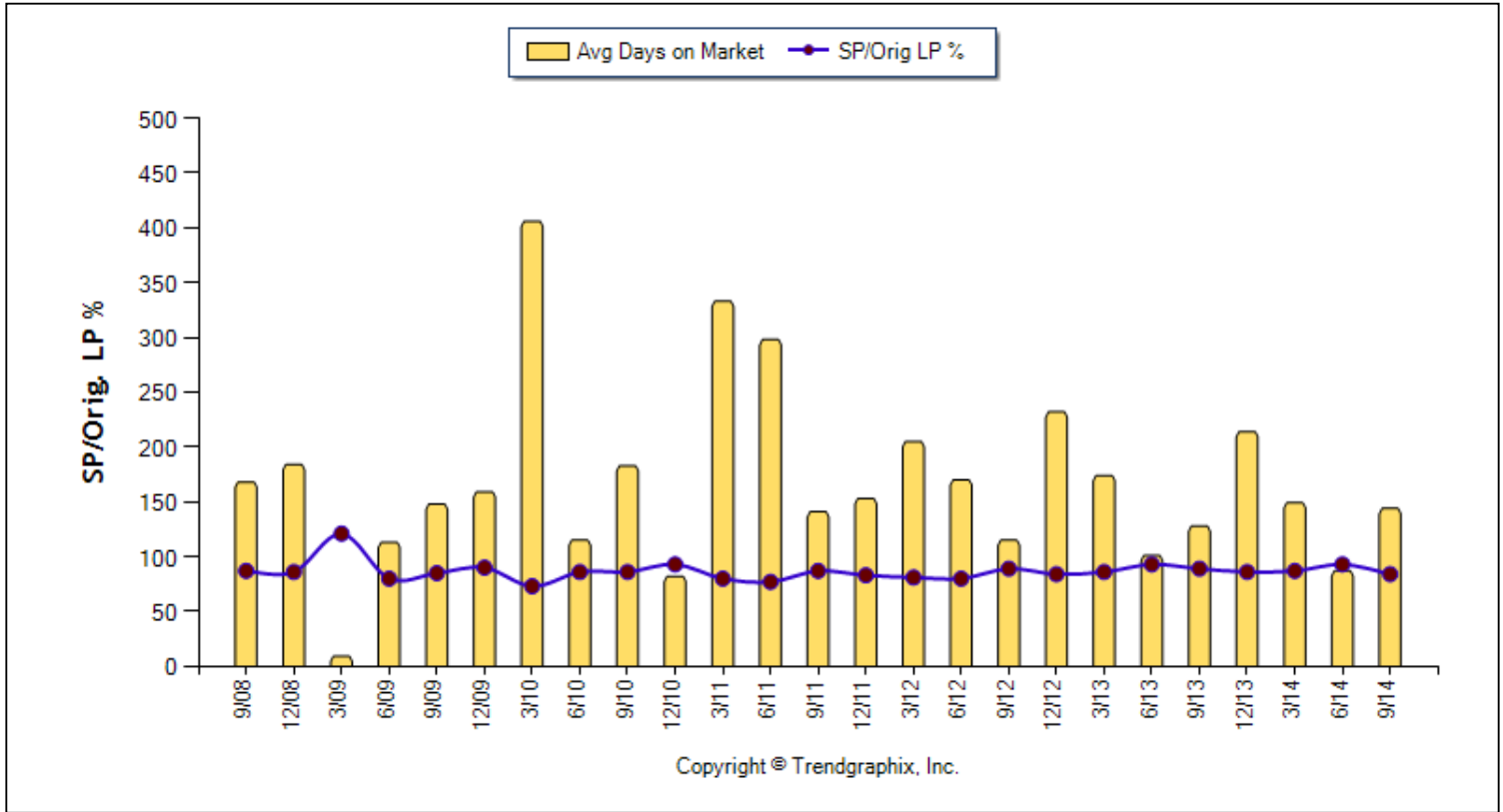
Location: St. Helena  
 Property Types: All Residential Prop - All Properties - All Lot Sizes  
 Price Range: \$1,000,000 - No Limit  
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit  
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit  
 Year Built: 0 - No Limit

## Avg Days On Market & SP/Orig LP % - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Days on Market	144	87	65.5% ▲	144	128	12.5% ▲	144	168	-14.3% ▼	145	156	-7.1% ▼	145	127	14.2% ▲
Sold/Orig LP Diff. %	84	93	-9.7% ▼	84	89	-5.6% ▼	84	87	-3.4% ▼	87	88	-1.1% ▼	87	88	-1.1% ▼

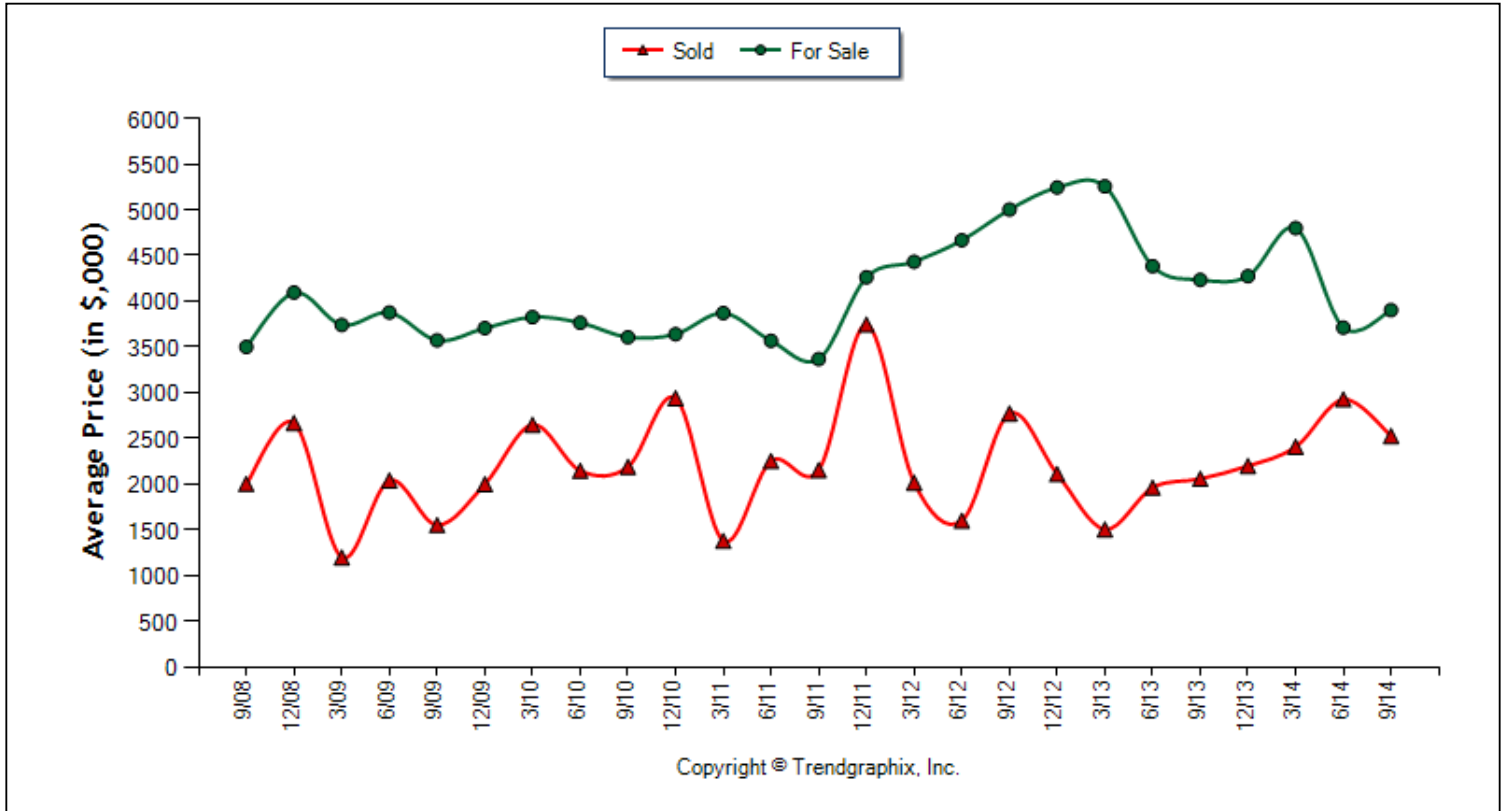
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	50	50	56	73	80	72	63	71	75	63	61	67	66	54	40	61	63	48	34	49	50	38	29	42	41
New Listing	7	4	11	13	8	5	8	13	9	3	6	12	7	5	7	14	4	3	8	11	12	3	11	9	9
Sold	3	2	1	3	2	1	1	3	3	1	1	3	3	3	3	4	4	5	2	5	5	5	3	6	7
Pended	3	2	1	2	3	1	2	3	2	1	2	4	3	3	3	4	5	2	4	7	5	3	6	6	5
Months of Inventory (Closed Sales)	16.7	25	56	24.3	40	72	63	23.7	25	63	61	22.3	22	18	13.3	15.3	15.8	9.6	17	9.8	10	7.6	9.7	7	5.9
Months of Inventory (Pended Sales)	16.7	25	56	36.5	26.7	72	31.5	23.7	37.5	63	30.5	16.8	22	18	13.3	15.3	12.6	24	8.5	7	10	12.7	4.8	7	8.2
Absorption Rate (Closed Sales) %	6	4	1.8	4.1	2.5	1.4	1.6	4.2	4	1.6	1.6	4.5	4.5	5.6	7.5	6.6	6.3	10.4	5.9	10.2	10	13.2	10.3	14.3	17.1
Absorption Rate (Pended Sales) %	6	4	1.8	2.7	3.8	1.4	3.2	4.2	2.7	1.6	3.3	6	4.5	5.6	7.5	6.6	7.9	4.2	11.8	14.3	10	7.9	20.7	14.3	12.2
Avg. Active Price	3501	4096	3741	3876	3572	3706	3826	3765	3606	3640	3871	3567	3368	4262	4432	4667	5002	5244	5256	4383	4234	4274	4799	3711	3903
Avg. Sold Price	2003	2670	1200	2041	1553	2000	2650	2147	2190	2940	1380	2253	2155	3746	2017	1601	2773	2111	1506	1963	2059	2199	2409	2927	2527
Avg. Sq. Ft. Price	646	944	567	907	533	742	880	918	908	1472	569	917	808	1129	612	617	1064	643	517	767	858	949	561	894	779
Sold/List Diff. %	94	88	121	83	94	90	87	87	88	94	92	87	92	85	87	90	92	89	94	94	93	91	95	94	88
Sold/Orig LP Diff. %	87	86	121	80	85	90	73	86	86	93	80	77	87	83	81	80	89	84	86	93	89	86	87	93	84
Days on Market	168	184	9	113	148	159	406	115	183	82	333	298	141	153	205	170	115	232	174	101	128	214	149	87	144
Median	2018	2708	1200	1474	1670	2250	2650	1506	1916	2913	1380	1814	1478	3167	2049	1421	2384	1973	1258	1431	1744	1830	2093	1894	1728

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**Location:** St. Helena  
**Property Types:** All Residential Prop - All Properties - All Lot Sizes  
**Price Range:** \$1,000,000 - No Limit  
**Full Baths:** 0 - No Limit  
**SQFT Range:** 0 - No Limit  
**Half Baths:** 0 - No Limit  
**Bedrooms:** 0 - No Limit  
**Year Built:** 0 - No Limit

## Average Price of For Sale and Sold - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Avg. Active Price	3903	3711	5.2% ▲	3903	4234	-7.8% ▼	3903	3501	11.5% ▲	4116	4734	-13.1% ▼	4116	3795	8.5% ▲
Avg. Sold Price	2527	2927	-13.7% ▼	2527	2059	22.7% ▲	2527	2003	26.2% ▲	2546	1981	28.5% ▲	2546	1971	29.2% ▲

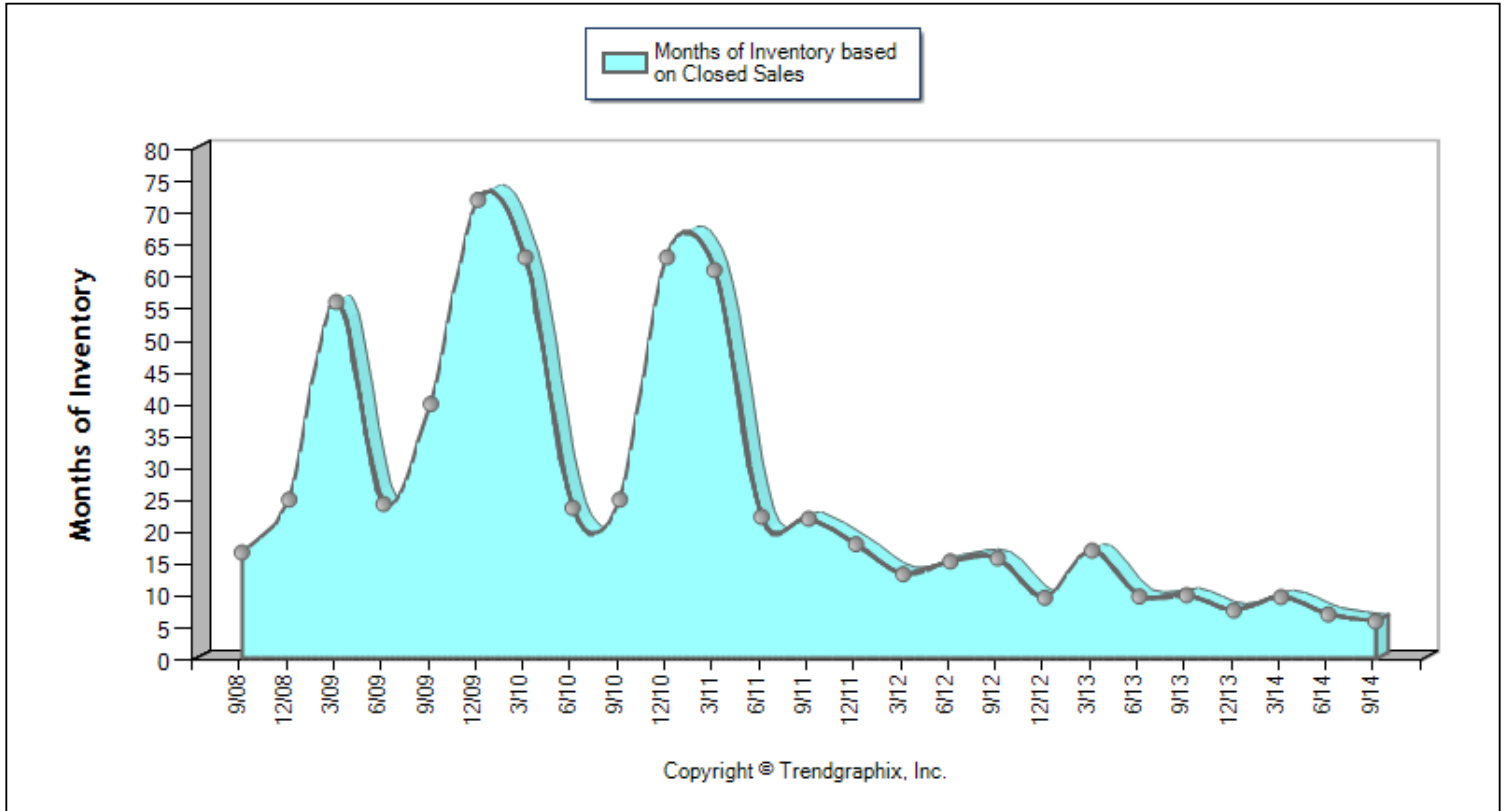
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	50	50	56	73	80	72	63	71	75	63	61	67	66	54	40	61	63	48	34	49	50	38	29	42	41
New Listing	7	4	11	13	8	5	8	13	9	3	6	12	7	5	7	14	4	3	8	11	12	3	11	9	9
Sold	3	2	1	3	2	1	1	3	3	1	1	3	3	3	3	4	4	5	2	5	5	5	3	6	7
Pended	3	2	1	2	3	1	2	3	2	1	2	4	3	3	3	4	5	2	4	7	5	3	6	6	5
Months of Inventory (Closed Sales)	16.7	25	56	24.3	40	72	63	23.7	25	63	61	22.3	22	18	13.3	15.3	15.8	9.6	17	9.8	10	7.6	9.7	7	5.9
Months of Inventory (Pended Sales)	16.7	25	56	36.5	26.7	72	31.5	23.7	37.5	63	30.5	16.8	22	18	13.3	15.3	12.6	24	8.5	7	10	12.7	4.8	7	8.2
Absorption Rate (Closed Sales) %	6	4	1.8	4.1	2.5	1.4	1.6	4.2	4	1.6	1.6	4.5	4.5	5.6	7.5	6.6	6.3	10.4	5.9	10.2	10	13.2	10.3	14.3	17.1
Absorption Rate (Pended Sales) %	6	4	1.8	2.7	3.8	1.4	3.2	4.2	2.7	1.6	3.3	6	4.5	5.6	7.5	6.6	7.9	4.2	11.8	14.3	10	7.9	20.7	14.3	12.2
Avg. Active Price	3501	4096	3741	3876	3572	3706	3826	3765	3606	3640	3871	3567	3368	4262	4432	4667	5002	5244	5256	4383	4234	4274	4799	3711	3903
Avg. Sold Price	2003	2670	1200	2041	1553	2000	2650	2147	2190	2940	1380	2253	2155	3746	2017	1601	2773	2111	1506	1963	2059	2199	2409	2927	2527
Avg. Sq. Ft. Price	646	944	567	907	533	742	880	918	908	1472	569	917	808	1129	612	617	1064	643	517	767	858	949	561	894	779
Sold/List Diff. %	94	88	121	83	94	90	87	87	88	94	92	87	92	85	87	90	92	89	94	94	93	91	95	94	88
Sold/Orig LP Diff. %	87	86	121	80	85	90	73	86	86	93	80	77	87	83	81	80	89	84	86	93	89	86	87	93	84
Days on Market	168	184	9	113	148	159	406	115	183	82	333	298	141	153	205	170	115	232	174	101	128	214	149	87	144
Median	2018	2708	1200	1474	1670	2250	2650	1506	1916	2913	1380	1814	1478	3167	2049	1421	2384	1973	1258	1431	1744	1830	2093	1894	1728

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**Location:** St. Helena  
**Property Types:** All Residential Prop - All Properties - All Lot Sizes  
**Price Range:** \$1,000,000 - No Limit  
**Full Baths:** 0 - No Limit  
**SQFT Range:** 0 - No Limit  
**Half Baths:** 0 - No Limit  
**Bedrooms:** 0 - No Limit  
**Year Built:** 0 - No Limit

## Months of Inventory Based on Closed Sales - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Months of Inventory (Closed Sales)	5.9	7	-15.7% ▼	5.9	10	-41% ▼	5.9	16.7	-64.8% ▼	7.6	11.3	-32.9% ▼	7.6	32.5	-76.6% ▼

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	50	50	56	73	80	72	63	71	75	63	61	67	66	54	40	61	63	48	34	49	50	38	29	42	41
New Listing	7	4	11	13	8	5	8	13	9	3	6	12	7	5	7	14	4	3	8	11	12	3	11	9	9
Sold	3	2	1	3	2	1	1	3	3	1	1	3	3	3	3	4	4	5	2	5	5	5	3	6	7
Pended	3	2	1	2	3	1	2	3	2	1	2	4	3	3	3	4	5	2	4	7	5	3	6	6	5
Months of Inventory (Closed Sales)	16.7	25	56	24.3	40	72	63	23.7	25	63	61	22.3	22	18	13.3	15.3	15.8	9.6	17	9.8	10	7.6	9.7	7	5.9
Months of Inventory (Pended Sales)	16.7	25	56	36.5	26.7	72	31.5	23.7	37.5	63	30.5	16.8	22	18	13.3	15.3	12.6	24	8.5	7	10	12.7	4.8	7	8.2
Absorption Rate (Closed Sales) %	6	4	1.8	4.1	2.5	1.4	1.6	4.2	4	1.6	1.6	4.5	4.5	5.6	7.5	6.6	6.3	10.4	5.9	10.2	10	13.2	10.3	14.3	17.1
Absorption Rate (Pended Sales) %	6	4	1.8	2.7	3.8	1.4	3.2	4.2	2.7	1.6	3.3	6	4.5	5.6	7.5	6.6	7.9	4.2	11.8	14.3	10	7.9	20.7	14.3	12.2
Avg. Active Price	3501	4096	3741	3876	3572	3706	3826	3765	3606	3640	3871	3567	3368	4262	4432	4667	5002	5244	5256	4383	4234	4274	4799	3711	3903
Avg. Sold Price	2003	2670	1200	2041	1553	2000	2650	2147	2190	2940	1380	2253	2155	3746	2017	1601	2773	2111	1506	1963	2059	2199	2409	2927	2527
Avg. Sq. Ft. Price	646	944	567	907	533	742	880	918	908	1472	569	917	808	1129	612	617	1064	643	517	767	858	949	561	894	779
Sold/List Diff. %	94	88	121	83	94	90	87	87	88	94	92	87	92	85	87	90	92	89	94	94	93	91	95	94	88
Sold/Orig LP Diff. %	87	86	121	80	85	90	73	86	86	93	80	77	87	83	81	80	89	84	86	93	89	86	87	93	84
Days on Market	168	184	9	113	148	159	406	115	183	82	333	298	141	153	205	170	115	232	174	101	128	214	149	87	144
Median	2018	2708	1200	1474	1670	2250	2650	1506	1916	2913	1380	1814	1478	3167	2049	1421	2384	1973	1258	1431	1744	1830	2093	1894	1728

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