

Location: Napa (E0400)

Property Types: All Residential Prop - All Properties - All Lot Sizes

Price Range: \$1,000,000 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit

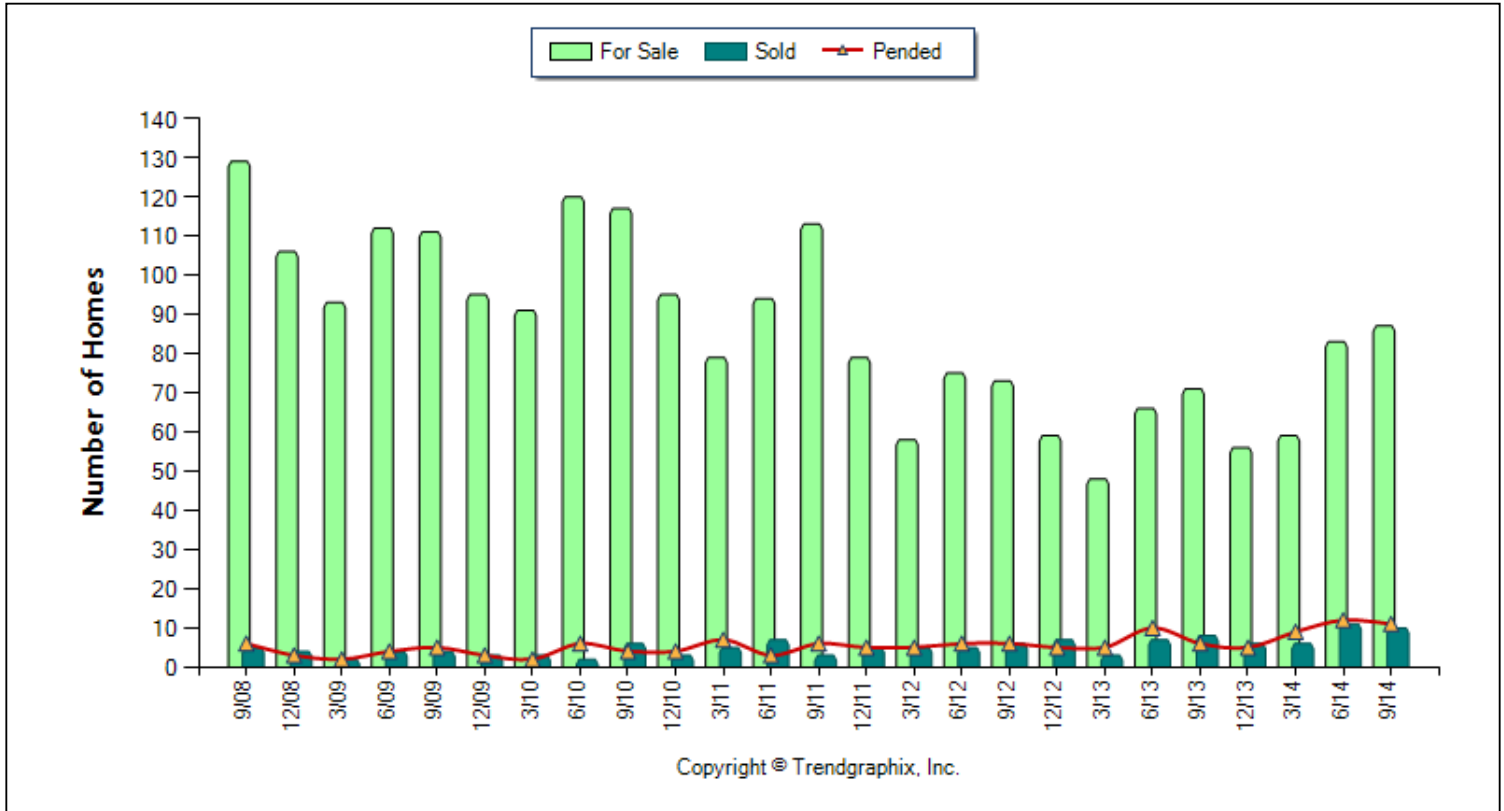
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
For Sale	87	83	4.8% ▲	87	71	22.5% ▲	87	129	-32.6% ▼	71	61	16.4% ▲	71	106	-33% ▼
Sold	10	11	-9.1% ▼	10	8	25% ▲	10	5	100% ▲	8	6	33.3% ▲	8	4	100% ▲
Pended	11	12	-8.3% ▼	11	6	83.3% ▲	11	6	83.3% ▲	9	7	28.6% ▲	9	4	125% ▲

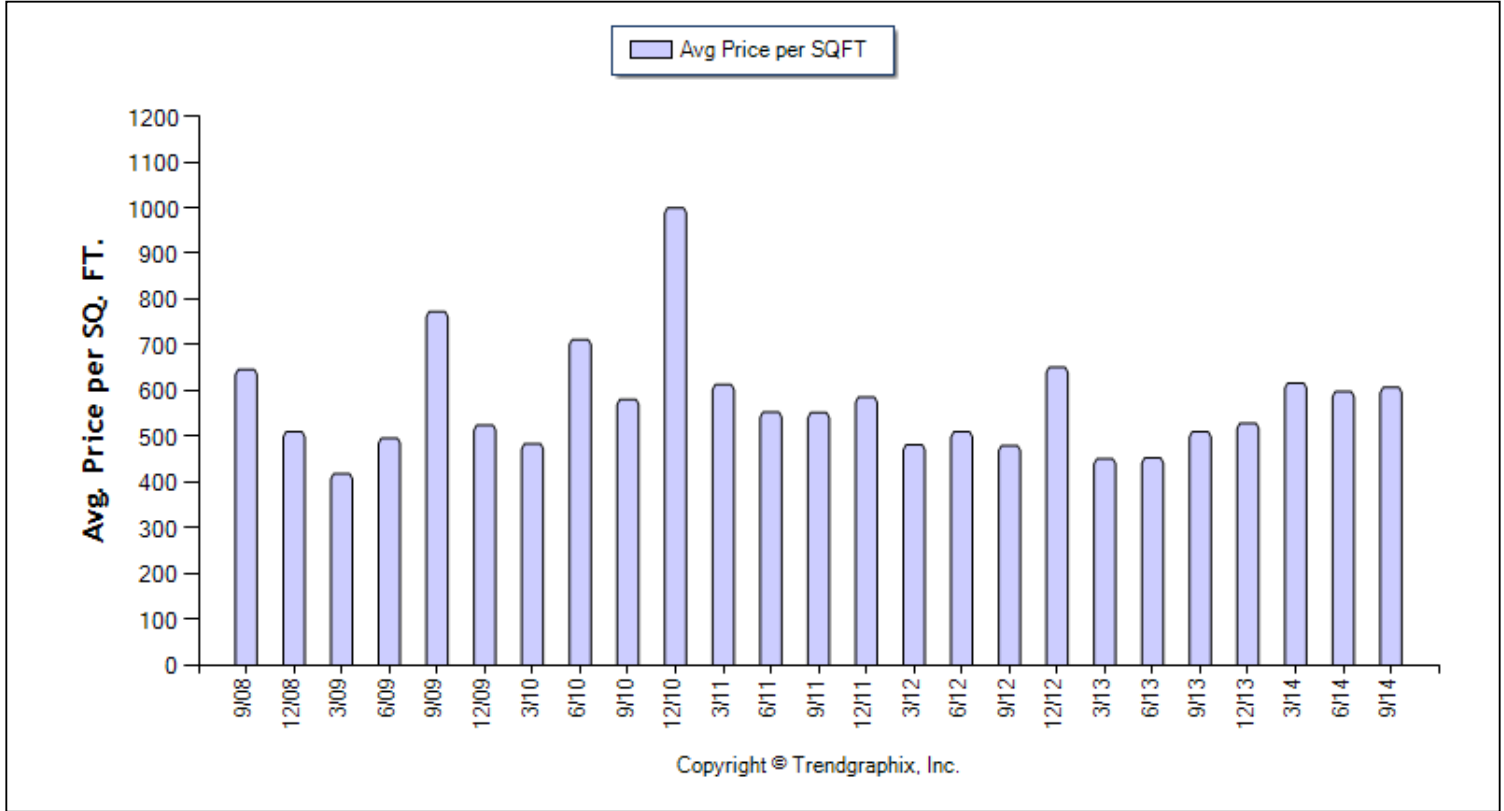
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	129	106	93	112	111	95	91	120	117	95	79	94	113	79	58	75	73	59	48	66	71	56	59	83	87
New Listing	18	10	16	19	15	9	15	20	13	7	10	16	16	7	7	15	9	6	10	17	13	6	20	18	17
Sold	5	4	2	4	4	3	3	2	6	3	5	7	3	5	5	5	6	7	3	7	8	6	6	11	10
Pended	6	3	2	4	5	3	2	6	4	4	7	3	6	5	5	6	6	5	5	10	6	5	9	12	11
Months of Inventory (Closed Sales)	25.8	26.5	46.5	28	27.8	31.7	30.3	60	19.5	31.7	15.8	13.4	37.7	15.8	11.6	15	12.2	8.4	16	9.4	8.9	9.3	9.8	7.5	8.7
Months of Inventory (Pended Sales)	21.5	35.3	46.5	28	22.2	31.7	45.5	20	29.3	23.8	11.3	31.3	18.8	15.8	11.6	12.5	12.2	11.8	9.6	6.6	11.8	11.2	6.6	6.9	7.9
Absorption Rate (Closed Sales) %	3.9	3.8	2.2	3.6	3.6	3.2	3.3	1.7	5.1	3.2	6.3	7.4	2.7	6.3	8.6	6.7	8.2	11.9	6.3	10.6	11.3	10.7	10.2	13.3	11.5
Absorption Rate (Pended Sales) %	4.7	2.8	2.2	3.6	4.5	3.2	2.2	5	3.4	4.2	8.9	3.2	5.3	6.3	8.6	8	8.2	8.5	10.4	15.2	8.5	8.9	15.3	14.5	12.6
Avg. Active Price	2520	2508	2695	2664	2716	3206	2912	2793	2608	2367	2505	2960	3180	3098	2375	3045	3384	3469	3559	3705	3330	3166	2941	2709	2918
Avg. Sold Price	1830	1546	1398	1746	2344	1576	1400	2140	2191	2962	1940	1810	1766	2152	1835	1871	1561	3006	1431	1550	1803	1770	2287	1818	1729
Avg. Sq. Ft. Price	646	510	418	496	773	525	484	712	581	1000	613	553	552	586	482	510	480	651	451	453	510	529	617	598	607
Sold/List Diff. %	92	91	89	89	90	92	85	90	90	98	91	87	94	87	89	94	95	91	92	96	96	95	91	96	93
Sold/Orig LP Diff. %	90	85	79	81	78	85	77	89	79	81	73	77	83	85	83	92	88	87	86	95	95	86	83	95	91
Days on Market	112	182	113	122	160	106	155	109	222	179	211	180	184	156	235	158	173	181	209	88	93	201	186	105	102
Median	1696	1306	1373	1578	2045	1380	1289	2141	1595	2262	1419	1348	1652	1946	1542	1494	1406	2074	1387	1490	1427	1570	1685	1340	1467

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SQFT Range: 0 - No Limit
Half Baths: 0 - No Limit
Bedrooms: 0 - No Limit
Year Built: 0 - No Limit

Average Price per SQFT - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



Avg. Sq. Ft. Price	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
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607	598	1.5% ▲	607	510	19% ▲	607	646	-6% ▼	591.6	526.4	12.4% ▲	591.6	568	4.2% ▲	

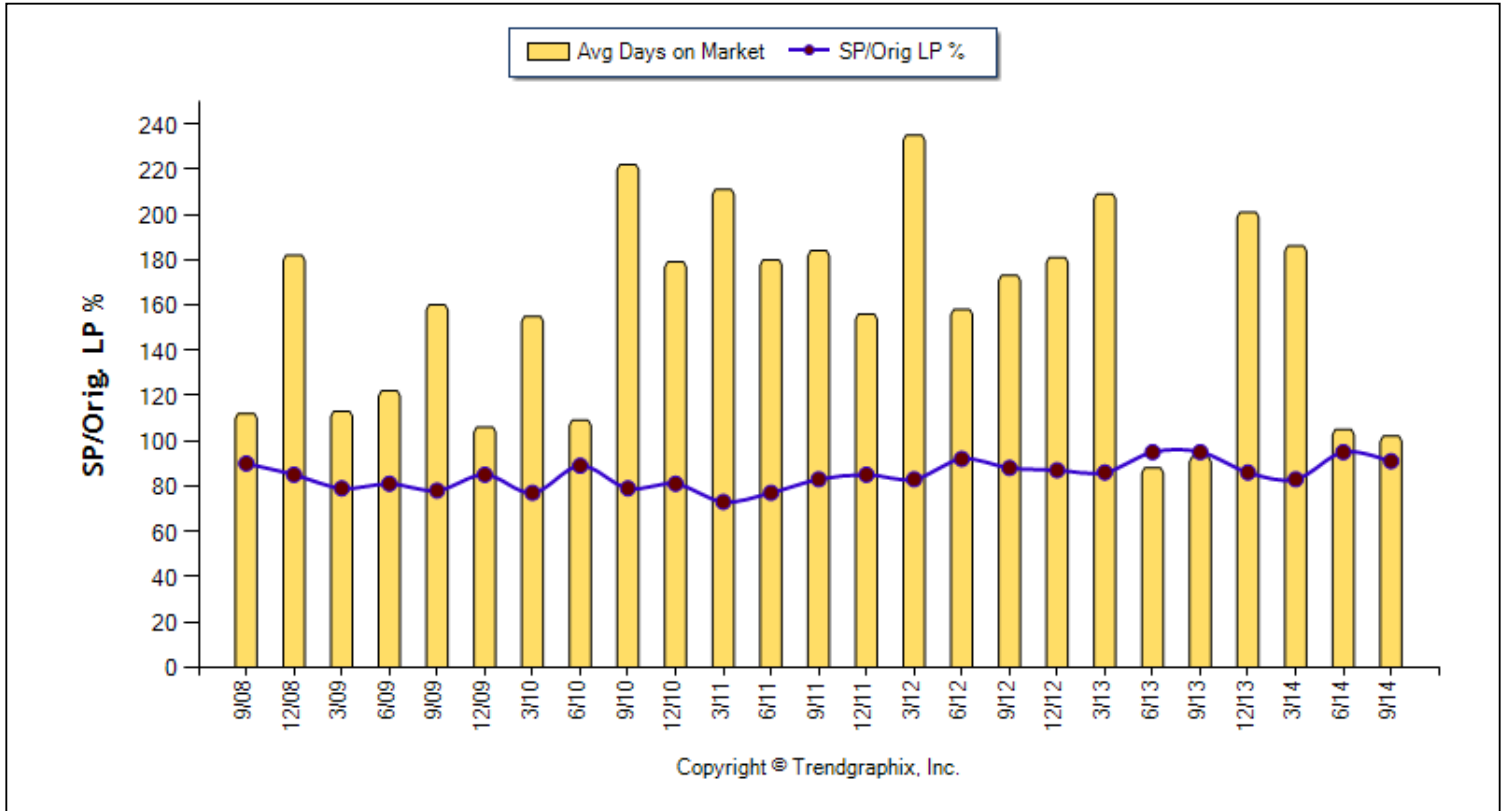
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	129	106	93	112	111	95	91	120	117	95	79	94	113	79	58	75	73	59	48	66	71	56	59	83	87
New Listing	18	10	16	19	15	9	15	20	13	7	10	16	16	7	7	15	9	6	10	17	13	6	20	18	17
Sold	5	4	2	4	4	3	3	2	6	3	5	7	3	5	5	5	6	7	3	7	8	6	6	11	10
Pended	6	3	2	4	5	3	2	6	4	4	7	3	6	5	5	6	6	5	5	10	6	5	9	12	11
Months of Inventory (Closed Sales)	25.8	26.5	46.5	28	27.8	31.7	30.3	60	19.5	31.7	15.8	13.4	37.7	15.8	11.6	15	12.2	8.4	16	9.4	8.9	9.3	9.8	7.5	8.7
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Absorption Rate (Closed Sales) %	3.9	3.8	2.2	3.6	3.6	3.2	3.3	1.7	5.1	3.2	6.3	7.4	2.7	6.3	8.6	6.7	8.2	11.9	6.3	10.6	11.3	10.7	10.2	13.3	11.5
Absorption Rate (Pended Sales) %	4.7	2.8	2.2	3.6	4.5	3.2	2.2	5	3.4	4.2	8.9	3.2	5.3	6.3	8.6	8	8.2	8.5	10.4	15.2	8.5	8.9	15.3	14.5	12.6
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Avg. Sq. Ft. Price	646	510	418	496	773	525	484	712	581	1000	613	553	552	586	482	510	480	651	451	453	510	529	617	598	607
Sold/List Diff. %	92	91	89	89	90	92	85	90	90	98	91	87	94	87	89	94	95	91	92	96	96	95	91	96	93
Sold/Orig LP Diff. %	90	85	79	81	78	85	77	89	79	81	73	77	83	85	83	92	88	87	86	95	95	86	83	95	91
Days on Market	112	182	113	122	160	106	155	109	222	179	211	180	184	156	235	158	173	181	209	88	93	201	186	105	102
Median	1696	1306	1373	1578	2045	1380	1289	2141	1595	2262	1419	1348	1652	1946	1542	1494	1406	2074	1387	1490	1427	1570	1685	1340	1467

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Location: Napa (E0400)
 Property Types: All Residential Prop - All Properties - All Lot Sizes
 Price Range: \$1,000,000 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit
 Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Days on Market	102	105	-2.9% ▼	102	93	9.7% ▲	102	112	-8.9% ▼	136	130	4.6% ▲	136	149	-8.7% ▼
Sold/Orig LP Diff. %	91	95	-4.2% ▼	91	95	-4.2% ▼	91	90	1.1% ▲	90	92	-2.2% ▼	90	81	11.1% ▲

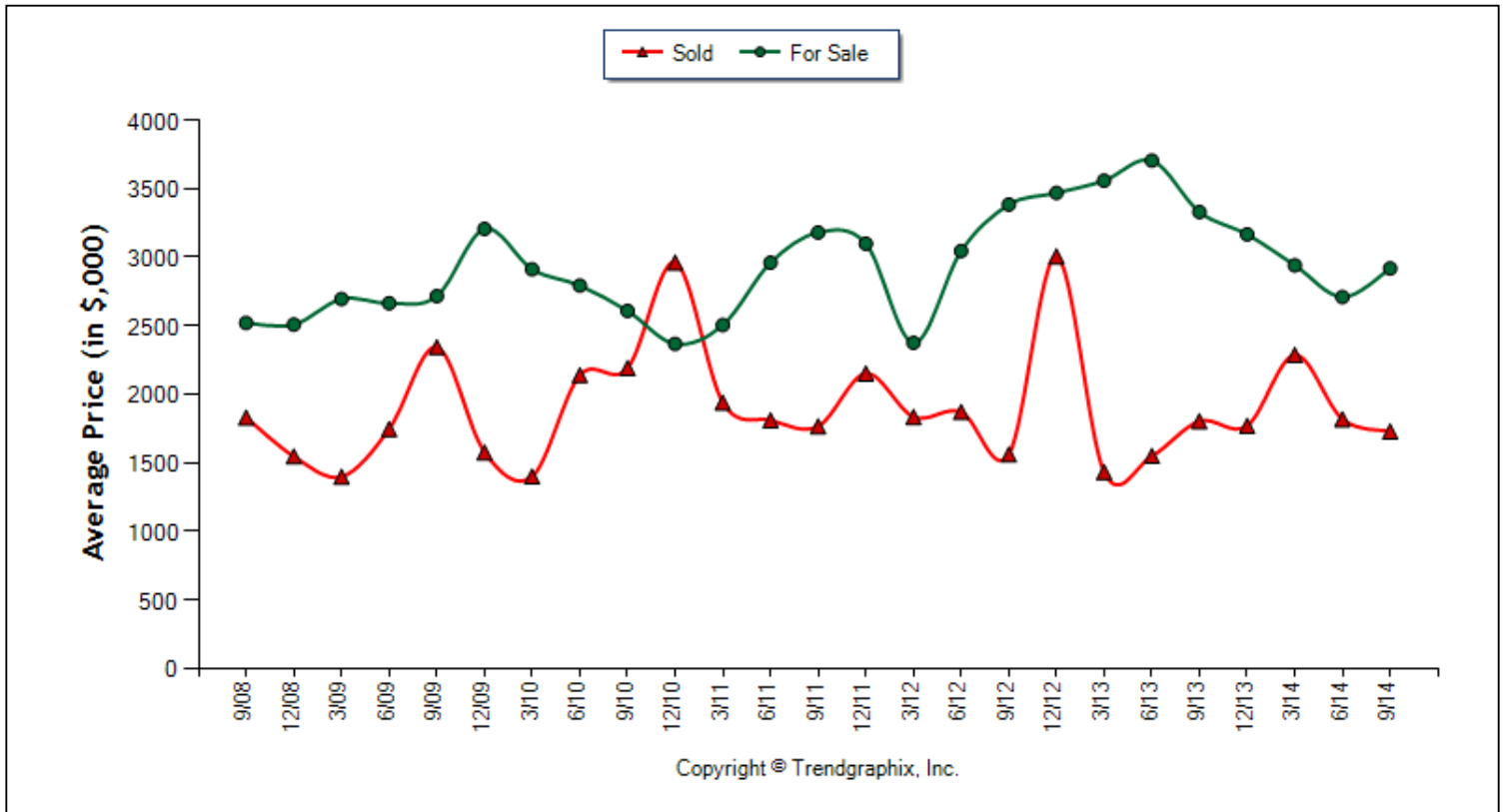
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	129	106	93	112	111	95	91	120	117	95	79	94	113	79	58	75	73	59	48	66	71	56	59	83	87
New Listing	18	10	16	19	15	9	15	20	13	7	10	16	16	7	7	15	9	6	10	17	13	6	20	18	17
Sold	5	4	2	4	4	3	3	2	6	3	5	7	3	5	5	5	6	7	3	7	8	6	6	11	10
Pended	6	3	2	4	5	3	2	6	4	4	7	3	6	5	5	6	6	5	5	10	6	5	9	12	11
Months of Inventory (Closed Sales)	25.8	26.5	46.5	28	27.8	31.7	30.3	60	19.5	31.7	15.8	13.4	37.7	15.8	11.6	15	12.2	8.4	16	9.4	8.9	9.3	9.8	7.5	8.7
Months of Inventory (Pended Sales)	21.5	35.3	46.5	28	22.2	31.7	45.5	20	29.3	23.8	11.3	31.3	18.8	15.8	11.6	12.5	12.2	11.8	9.6	6.6	11.8	11.2	6.6	6.9	7.9
Absorption Rate (Closed Sales) %	3.9	3.8	2.2	3.6	3.6	3.2	3.3	1.7	5.1	3.2	6.3	7.4	2.7	6.3	8.6	6.7	8.2	11.9	6.3	10.6	11.3	10.7	10.2	13.3	11.5
Absorption Rate (Pended Sales) %	4.7	2.8	2.2	3.6	4.5	3.2	2.2	5	3.4	4.2	8.9	3.2	5.3	6.3	8.6	8	8.2	8.5	10.4	15.2	8.5	8.9	15.3	14.5	12.6
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Avg. Sq. Ft. Price	646	510	418	496	773	525	484	712	581	1000	613	553	552	586	482	510	480	651	451	453	510	529	617	598	607
Sold/List Diff. %	92	91	89	89	90	92	85	90	90	98	91	87	94	87	89	94	95	91	92	96	96	95	91	96	93
Sold/Orig LP Diff. %	90	85	79	81	78	85	77	89	79	81	73	77	83	85	83	92	88	87	86	95	95	86	83	95	91
Days on Market	112	182	113	122	160	106	155	109	222	179	211	180	184	156	235	158	173	181	209	88	93	201	186	105	102
Median	1696	1306	1373	1578	2045	1380	1289	2141	1595	2262	1419	1348	1652	1946	1542	1494	1406	2074	1387	1490	1427	1570	1685	1340	1467

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 Price Range: \$1,000,000 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit
 Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit

Average Price of For Sale and Sold - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Avg. Active Price	2918	2709	7.7% ▲	2918	3330	-12.4% ▼	2918	2520	15.8% ▲	2911	3510	-17.1% ▼	2911	2645	10.1% ▲
Avg. Sold Price	1729	1818	-4.9% ▼	1729	1803	-4.1% ▼	1729	1830	-5.5% ▼	1868	2024	-7.7% ▼	1868	1810	3.2% ▲

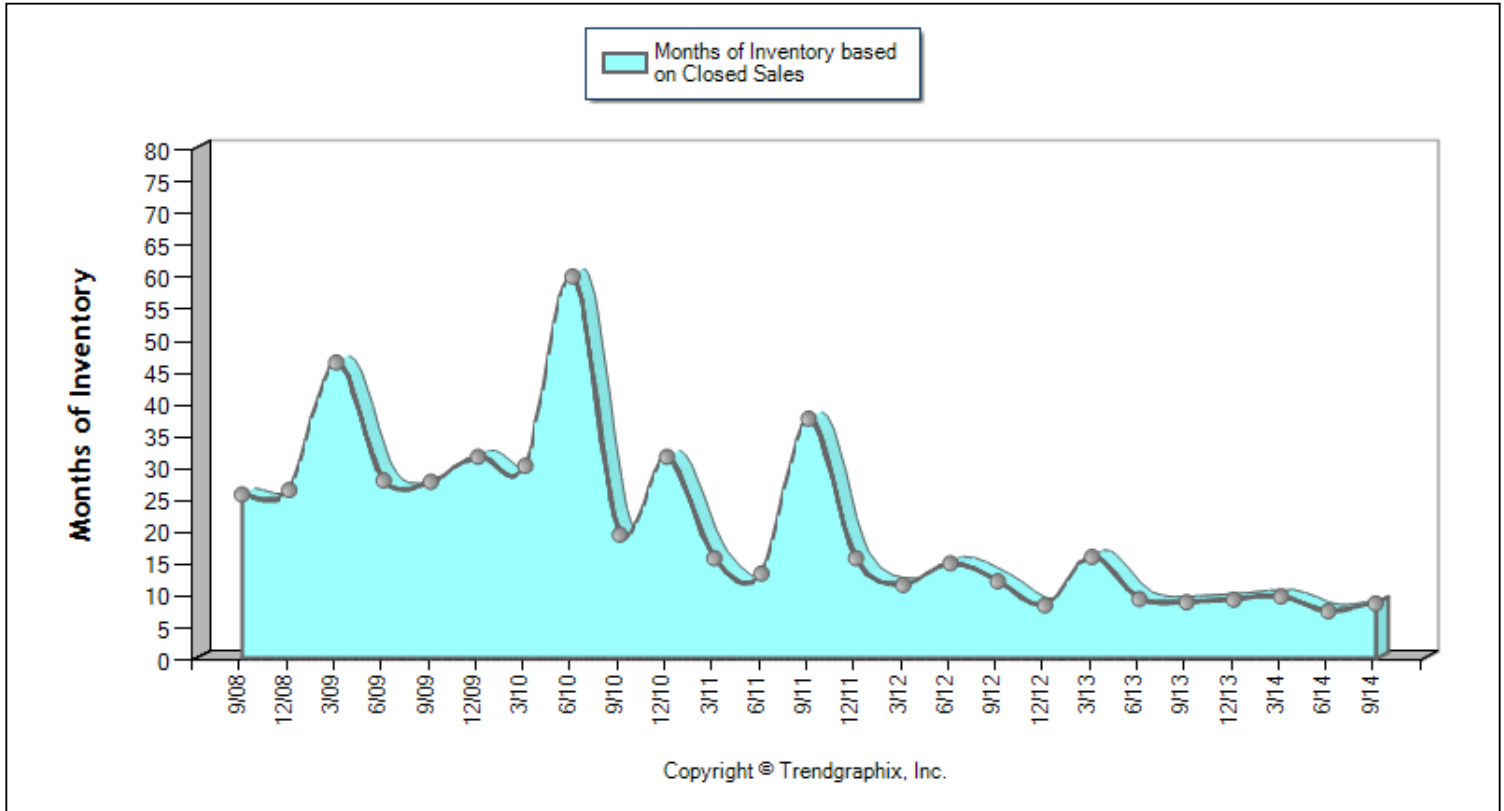
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	129	106	93	112	111	95	91	120	117	95	79	94	113	79	58	75	73	59	48	66	71	56	59	83	87
New Listing	18	10	16	19	15	9	15	20	13	7	10	16	16	7	7	15	9	6	10	17	13	6	20	18	17
Sold	5	4	2	4	4	3	3	2	6	3	5	7	3	5	5	5	6	7	3	7	8	6	6	11	10
Pended	6	3	2	4	5	3	2	6	4	4	7	3	6	5	5	6	6	5	5	10	6	5	9	12	11
Months of Inventory (Closed Sales)	25.8	26.5	46.5	28	27.8	31.7	30.3	60	19.5	31.7	15.8	13.4	37.7	15.8	11.6	15	12.2	8.4	16	9.4	8.9	9.3	9.8	7.5	8.7
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Absorption Rate (Closed Sales) %	3.9	3.8	2.2	3.6	3.6	3.2	3.3	1.7	5.1	3.2	6.3	7.4	2.7	6.3	8.6	6.7	8.2	11.9	6.3	10.6	11.3	10.7	10.2	13.3	11.5
Absorption Rate (Pended Sales) %	4.7	2.8	2.2	3.6	4.5	3.2	2.2	5	3.4	4.2	8.9	3.2	5.3	6.3	8.6	8	8.2	8.5	10.4	15.2	8.5	8.9	15.3	14.5	12.6
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Sold/Orig LP Diff. %	90	85	79	81	78	85	77	89	79	81	73	77	83	85	83	92	88	87	86	95	95	86	83	95	91
Days on Market	112	182	113	122	160	106	155	109	222	179	211	180	184	156	235	158	173	181	209	88	93	201	186	105	102
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Full Baths: 0 - No Limit **Half Baths:** 0 - No Limit **Year Built:** 0 - No Limit

Months of Inventory Based on Closed Sales - Last 6 years (Quarterly)

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	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Months of Inventory (Closed Sales)	8.7	7.5	15.9% ▲	8.7	8.9	-2.3% ▼	8.7	25.8	-66.3% ▼	8.9	10.2	-12.8% ▼	8.9	26.5	-66.4% ▼

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	129	106	93	112	111	95	91	120	117	95	79	94	113	79	58	75	73	59	48	66	71	56	59	83	87
New Listing	18	10	16	19	15	9	15	20	13	7	10	16	16	7	7	15	9	6	10	17	13	6	20	18	17
Sold	5	4	2	4	4	3	3	2	6	3	5	7	3	5	5	5	6	7	3	7	8	6	6	11	10
Pended	6	3	2	4	5	3	2	6	4	4	7	3	6	5	5	6	6	5	5	10	6	5	9	12	11
Months of Inventory (Closed Sales)	25.8	26.5	46.5	28	27.8	31.7	30.3	60	19.5	31.7	15.8	13.4	37.7	15.8	11.6	15	12.2	8.4	16	9.4	8.9	9.3	9.8	7.5	8.7
Months of Inventory (Pended Sales)	21.5	35.3	46.5	28	22.2	31.7	45.5	20	29.3	23.8	11.3	31.3	18.8	15.8	11.6	12.5	12.2	11.8	9.6	6.6	11.8	11.2	6.6	6.9	7.9
Absorption Rate (Closed Sales) %	3.9	3.8	2.2	3.6	3.6	3.2	3.3	1.7	5.1	3.2	6.3	7.4	2.7	6.3	8.6	6.7	8.2	11.9	6.3	10.6	11.3	10.7	10.2	13.3	11.5
Absorption Rate (Pended Sales) %	4.7	2.8	2.2	3.6	4.5	3.2	2.2	5	3.4	4.2	8.9	3.2	5.3	6.3	8.6	8	8.2	8.5	10.4	15.2	8.5	8.9	15.3	14.5	12.6
Avg. Active Price	2520	2508	2695	2664	2716	3206	2912	2793	2608	2367	2505	2960	3180	3098	2375	3045	3384	3469	3559	3705	3330	3166	2941	2709	2918
Avg. Sold Price	1830	1546	1398	1746	2344	1576	1400	2140	2191	2962	1940	1810	1766	2152	1835	1871	1561	3006	1431	1550	1803	1770	2287	1818	1729
Avg. Sq. Ft. Price	646	510	418	496	773	525	484	712	581	1000	613	553	552	586	482	510	480	651	451	453	510	529	617	598	607
Sold/List Diff. %	92	91	89	89	90	92	85	90	90	98	91	87	94	87	89	94	95	91	92	96	96	95	91	96	93
Sold/Orig LP Diff. %	90	85	79	81	78	85	77	89	79	81	73	77	83	85	83	89	88	87	86	95	95	86	83	95	91
Days on Market	112	182	113	122	160	106	155	109	222	179	211	180	184	156	235	158	173	181	209	88	93	201	186	105	102
Median	1696	1306	1373	1578	2045	1380	1289	2141	1595	2262	1419	1348	1652	1946	1542	1494	1406	2074	1387	1490	1427	1570	1685	1340	1467

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