

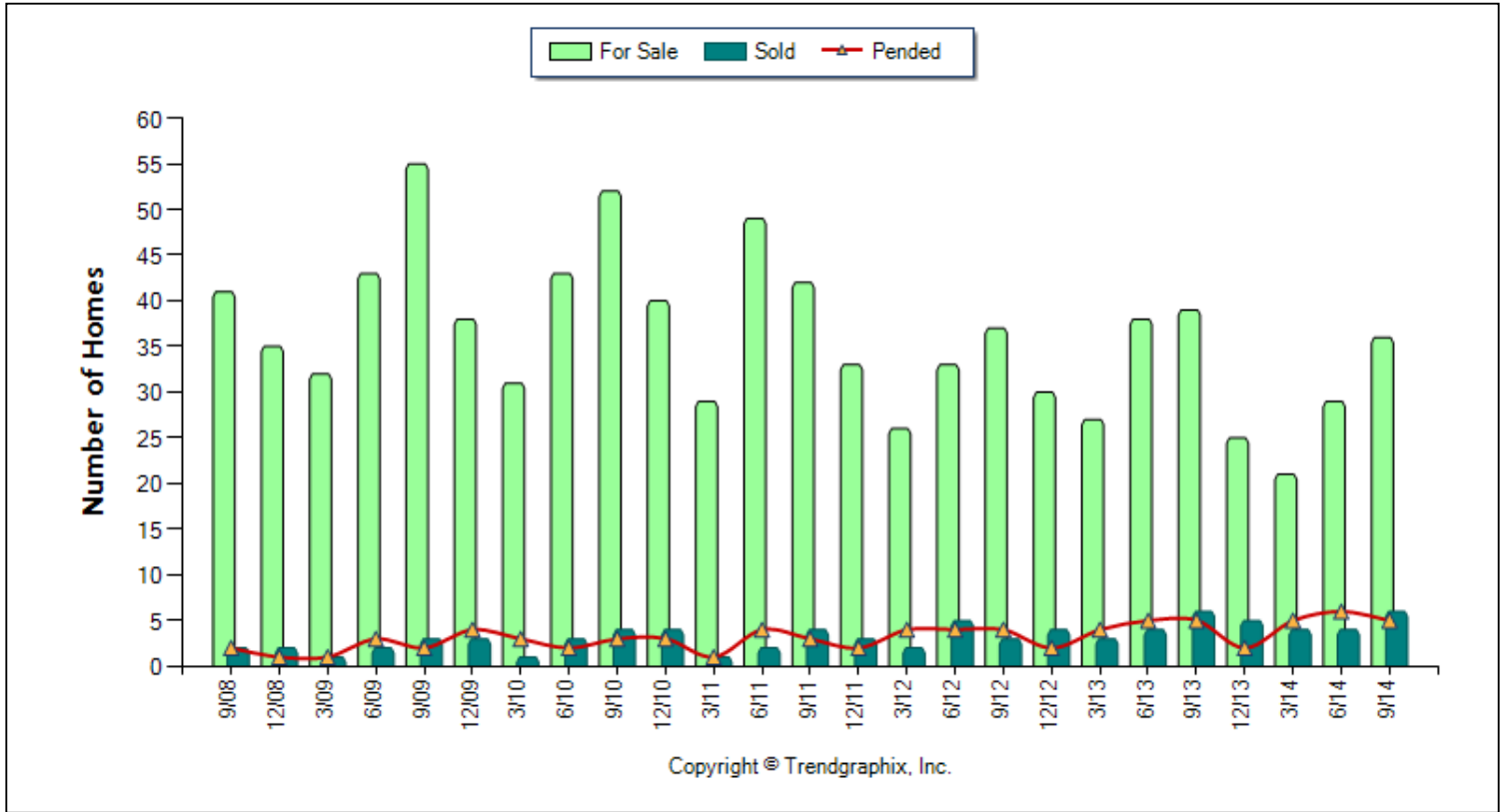
Location: Healdsburg (B0500)
 Property Types: All Residential Prop - All Properties - All Lot Sizes
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
For Sale	36	29	24.1% ▲	36	39	-7.7% ▼	36	41	-12.2% ▼	28	34	-17.6% ▼	28	41	-31.7% ▼
Sold	6	4	50% ▲	6	6	0%	6	2	200% ▲	5	4	25% ▲	5	2	150% ▲
Pended	5	6	-16.7% ▼	5	5	0%	5	2	150% ▲	5	4	25% ▲	5	2	150% ▲

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	41	35	32	43	55	38	31	43	52	40	29	49	42	33	26	33	37	30	27	38	39	25	21	29	36
New Listing	6	5	6	11	9	3	9	8	10	3	6	12	4	5	6	10	5	6	6	11	5	4	7	12	6
Sold	2	2	1	2	3	3	1	3	4	4	1	2	4	3	2	5	3	4	3	4	6	5	4	4	6
Pended	2	1	1	3	2	4	3	2	3	3	1	4	3	2	4	4	4	2	4	5	5	2	5	6	5
Months of Inventory (Closed Sales)	20.5	17.5	32	21.5	18.3	12.7	31	14.3	13	10	29	24.5	10.5	11	13	6.6	12.3	7.5	9	9.5	6.5	5	5.3	7.3	6
Months of Inventory (Pended Sales)	20.5	35	32	14.3	27.5	9.5	10.3	21.5	17.3	13.3	29	12.3	14	16.5	6.5	8.3	9.3	15	6.8	7.6	7.8	12.5	4.2	4.8	7.2
Absorption Rate (Closed Sales) %	4.9	5.7	3.1	4.7	5.5	7.9	3.2	7	7.7	10	3.4	4.1	9.5	9.1	7.7	15.2	8.1	13.3	11.1	10.5	15.4	20	19	13.8	16.7
Absorption Rate (Pended Sales) %	4.9	2.9	3.1	7	3.6	10.5	9.7	4.7	5.8	7.5	3.4	8.2	7.1	6.1	15.4	12.1	10.8	6.7	14.8	13.2	12.8	8	23.8	20.7	13.9
Avg. Active Price	2149	2492	2501	2471	2693	2893	3045	2999	2704	2701	2531	2826	3195	3242	3533	3101	2899	2800	2560	2769	2695	2819	3151	2976	2798
Avg. Sold Price	1270	2265	3830	1808	1461	2049	1687	2412	1749	2757	1621	1305	1706	2892	2839	2268	2063	2357	2090	1541	2236	1788	1789	2429	2115
Avg. Sq. Ft. Price	552	628	883	614	609	655	393	1143	559	680	535	517	606	617	790	697	484	807	727	540	757	688	546	1154	738
Sold/List Diff. %	92	91	84	90	90	89	94	86	90	91	96	93	91	88	86	93	92	92	95	99	99	94	95	96	94
Sold/Orig LP Diff. %	82	91	68	83	84	81	85	82	84	86	86	90	85	84	81	88	93	87	86	90	94	91	89	94	91
Days on Market	144	93	231	133	118	170	145	100	105	138	156	93	142	155	155	166	135	114	160	66	104	120	130	89	127
Median	1270	1713	3830	1670	1314	1473	1687	2140	1510	2413	1265	1305	1812	1812	2799	1794	1670	1779	2169	1407	1657	1696	1528	2323	1865

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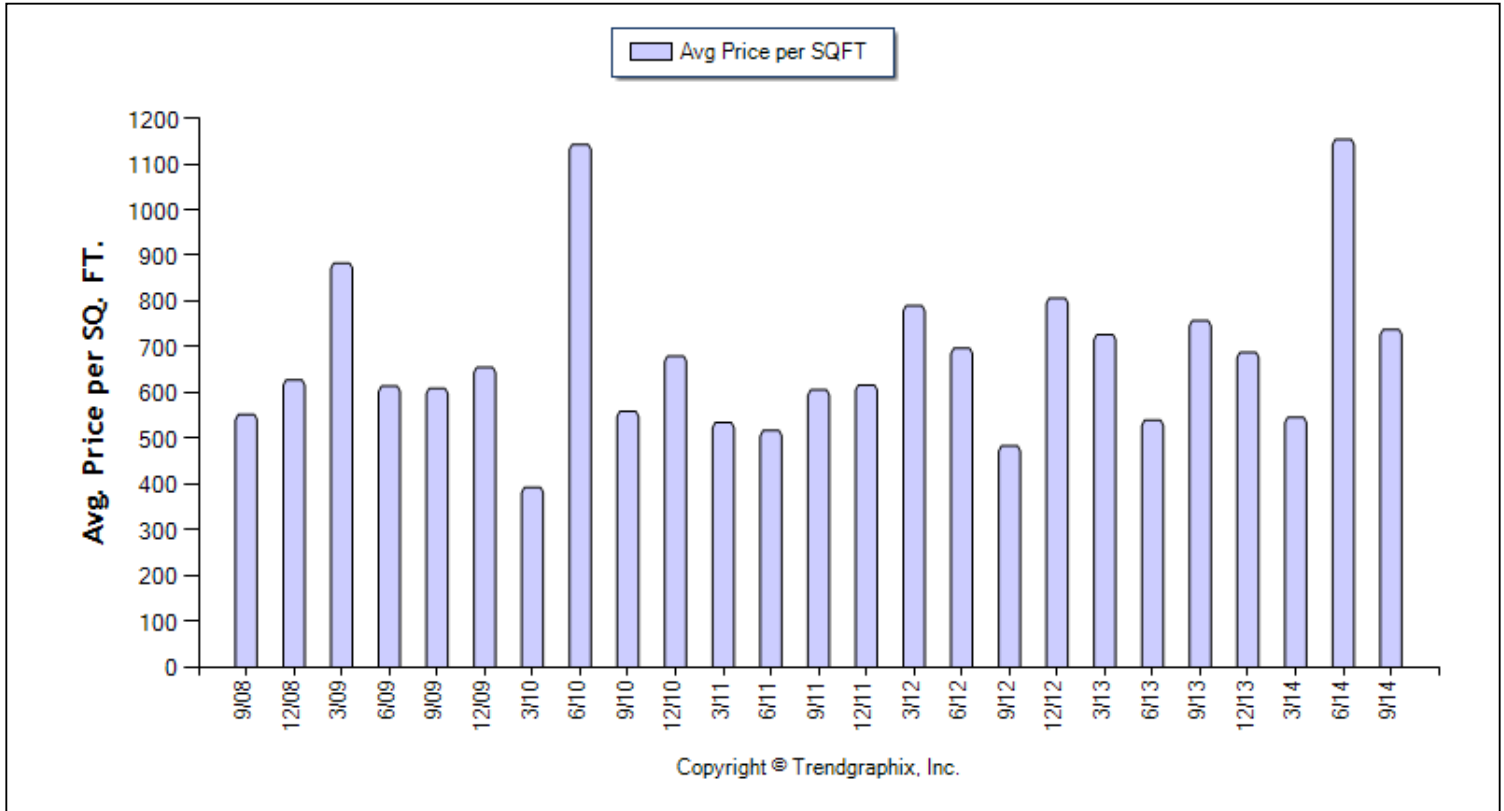
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Property Types: All Residential Prop - All Properties - All Lot Sizes
Price Range: \$1,000,000 - No Limit
Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
Year Built: 0 - No Limit

Average Price per SQFT - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



Avg. Sq. Ft. Price	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
738	1154	-36% ▼	738	757	-2.5% ▼	738	552	33.7% ▲	772	712.4	8.4% ▲	772	649.3	18.9% ▲	

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	41	35	32	43	55	38	31	43	52	40	29	49	42	33	26	33	37	30	27	38	39	25	21	29	36
New Listing	6	5	6	11	9	3	9	8	10	3	6	12	4	5	6	10	5	6	6	11	5	4	7	12	6
Sold	2	2	1	2	3	3	1	3	4	4	1	2	4	3	2	5	3	4	3	4	6	5	4	4	6
Pended	2	1	1	3	2	4	3	2	3	3	1	4	3	2	4	4	4	2	4	5	5	2	5	6	5
Months of Inventory (Closed Sales)	20.5	17.5	32	21.5	18.3	12.7	31	14.3	13	10	29	24.5	10.5	11	13	6.6	12.3	7.5	9	9.5	6.5	5	5.3	7.3	6
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Absorption Rate (Closed Sales) %	4.9	5.7	3.1	4.7	5.5	7.9	3.2	7	7.7	10	3.4	4.1	9.5	9.1	7.7	15.2	8.1	13.3	11.1	10.5	15.4	20	19	13.8	16.7
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Sold/Orig LP Diff. %	82	91	68	83	84	81	85	82	84	86	86	90	85	84	81	88	93	87	86	90	94	91	89	94	91
Days on Market	144	93	231	133	118	170	145	100	105	138	156	93	142	155	155	166	135	114	160	66	104	120	130	89	127
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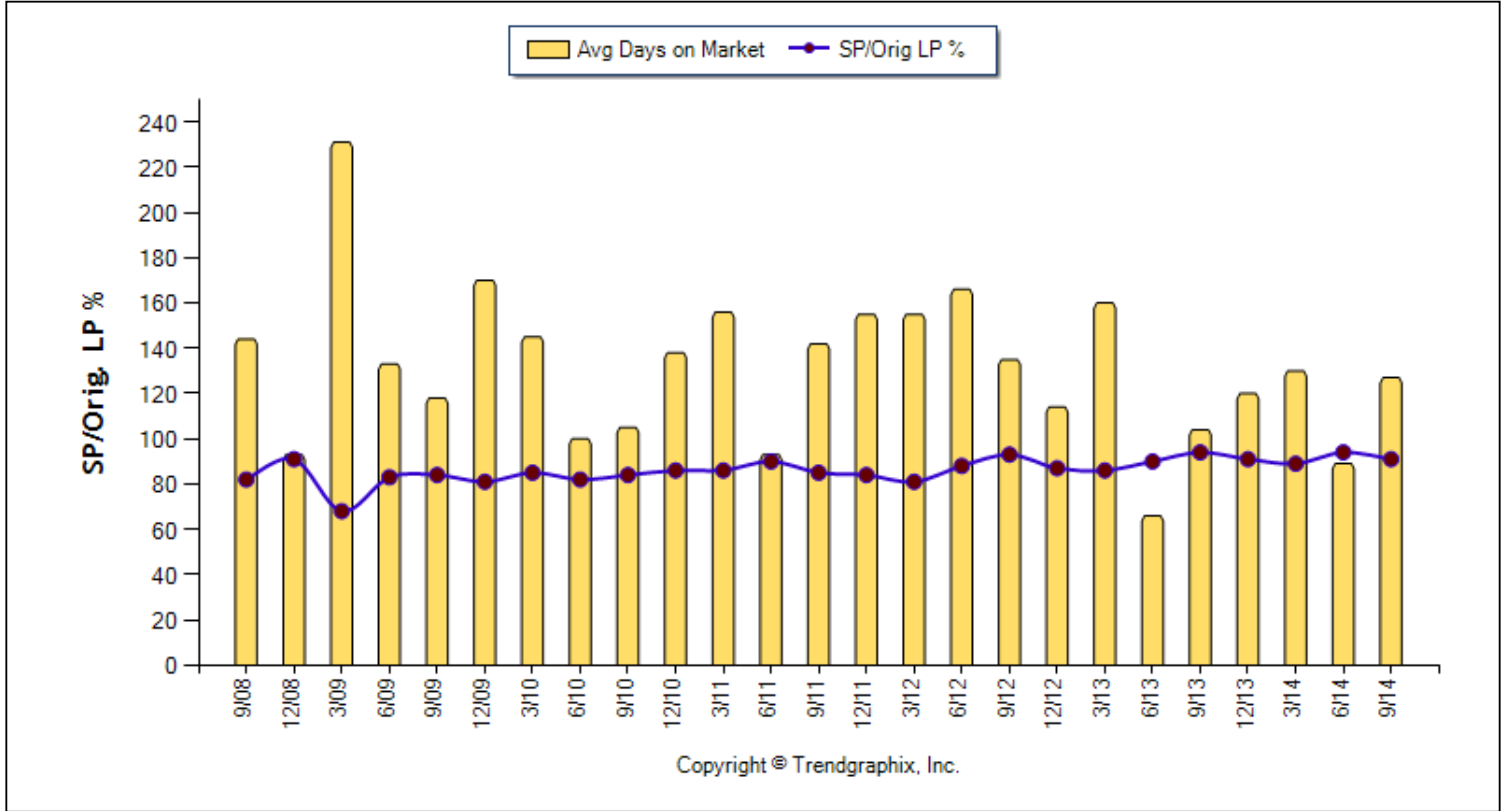
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Property Types: All Residential Prop - All Properties - All Lot Sizes
Price Range: \$1,000,000 - No Limit
Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Days on Market	127	89	42.7% ▲	127	104	22.1% ▲	127	144	-11.8% ▼	118	107	10.3% ▲	118	130	-9.2% ▼
Sold/Orig LP Diff. %	91	94	-3.2% ▼	91	94	-3.2% ▼	91	82	11% ▲	91	90	1.1% ▲	91	84	8.3% ▲

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	41	35	32	43	55	38	31	43	52	40	29	49	42	33	26	33	37	30	27	38	39	25	21	29	36
New Listing	6	5	6	11	9	3	9	8	10	3	6	12	4	5	6	10	5	6	6	11	5	4	7	12	6
Sold	2	2	1	2	3	3	1	3	4	4	1	2	4	3	2	5	3	4	3	4	6	5	4	4	6
Pended	2	1	1	3	2	4	3	2	3	3	1	4	3	2	4	4	4	2	4	5	5	2	5	6	5
Months of Inventory (Closed Sales)	20.5	17.5	32	21.5	18.3	12.7	31	14.3	13	10	29	24.5	10.5	11	13	6.6	12.3	7.5	9	9.5	6.5	5	5.3	7.3	6
Months of Inventory (Pended Sales)	20.5	35	32	14.3	27.5	9.5	10.3	21.5	17.3	13.3	29	12.3	14	16.5	6.5	8.3	9.3	15	6.8	7.6	7.8	12.5	4.2	4.8	7.2
Absorption Rate (Closed Sales) %	4.9	5.7	3.1	4.7	5.5	7.9	3.2	7	7.7	10	3.4	4.1	9.5	9.1	7.7	15.2	8.1	13.3	11.1	10.5	15.4	20	19	13.8	16.7
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Avg. Active Price	2149	2492	2501	2471	2693	2893	3045	2999	2704	2701	2531	2826	3195	3242	3533	3101	2899	2800	2560	2769	2695	2819	3151	2976	2798
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Sold/List Diff. %	92	91	84	90	90	89	94	86	90	91	96	93	91	88	86	93	93	92	92	95	99	94	95	96	94
Sold/Orig LP Diff. %	82	91	68	83	84	81	85	82	84	86	86	90	85	84	81	88	93	87	86	90	94	91	89	94	91
Days on Market	144	93	231	133	118	170	145	100	105	138	156	93	142	155	166	166	135	114	160	66	104	120	130	89	127
Median	1270	1713	3830	1670	1314	1473	1687	2140	1510	2413	1265	1305	1812	1812	2799	1794	1670	1779	2169	1407	1657	1696	1528	2323	1865

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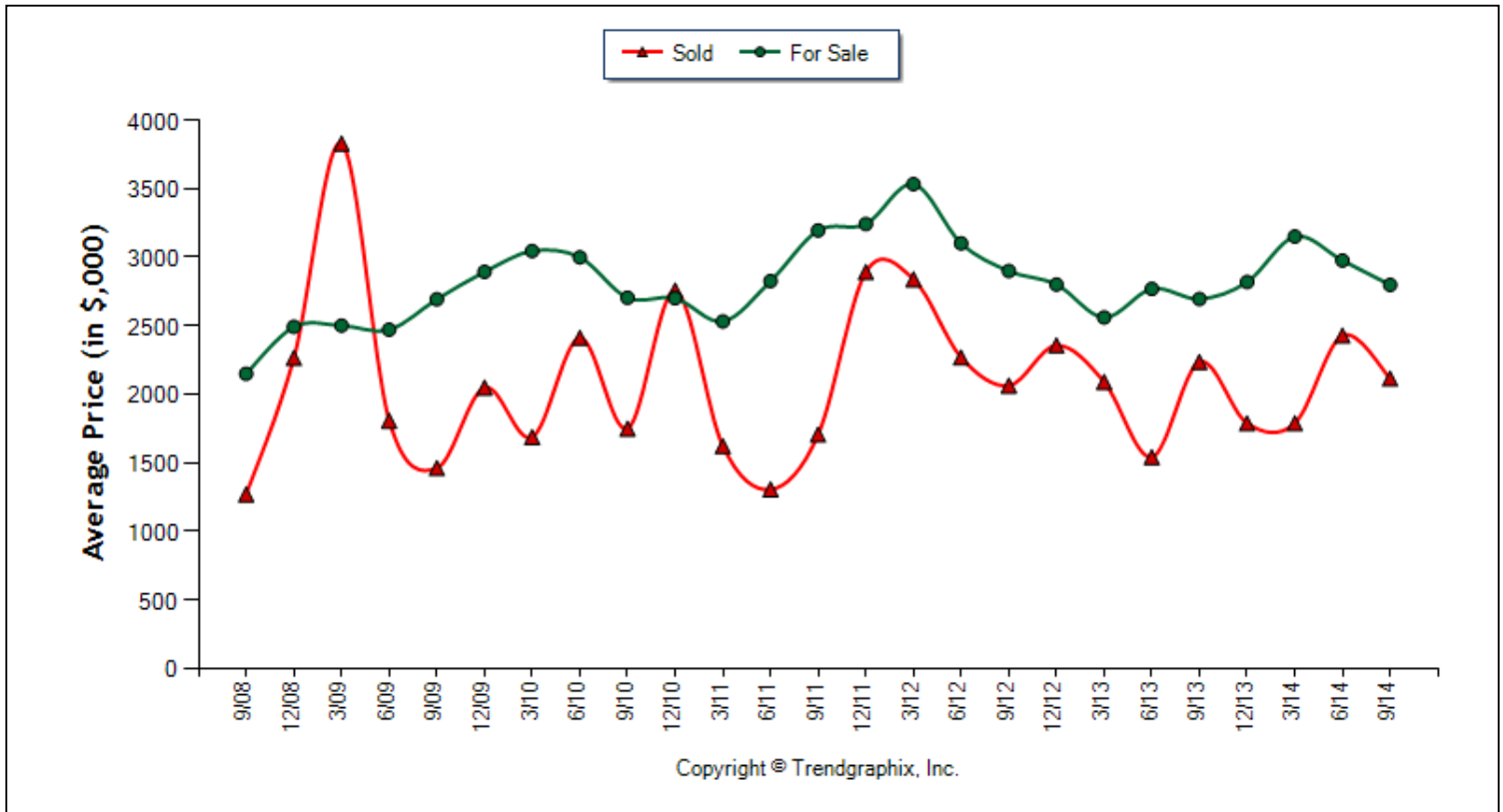
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 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Average Price of For Sale and Sold - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Avg. Active Price	2798	2976	-6% ▼	2798	2695	3.8% ▲	2798	2149	30.2% ▲	2916	2712	7.5% ▲	2916	2555	14.1% ▲
Avg. Sold Price	2115	2429	-12.9% ▼	2115	2236	-5.4% ▼	2115	1270	66.5% ▲	2026	2075	-2.4% ▼	2026	2045	-0.9% ▼

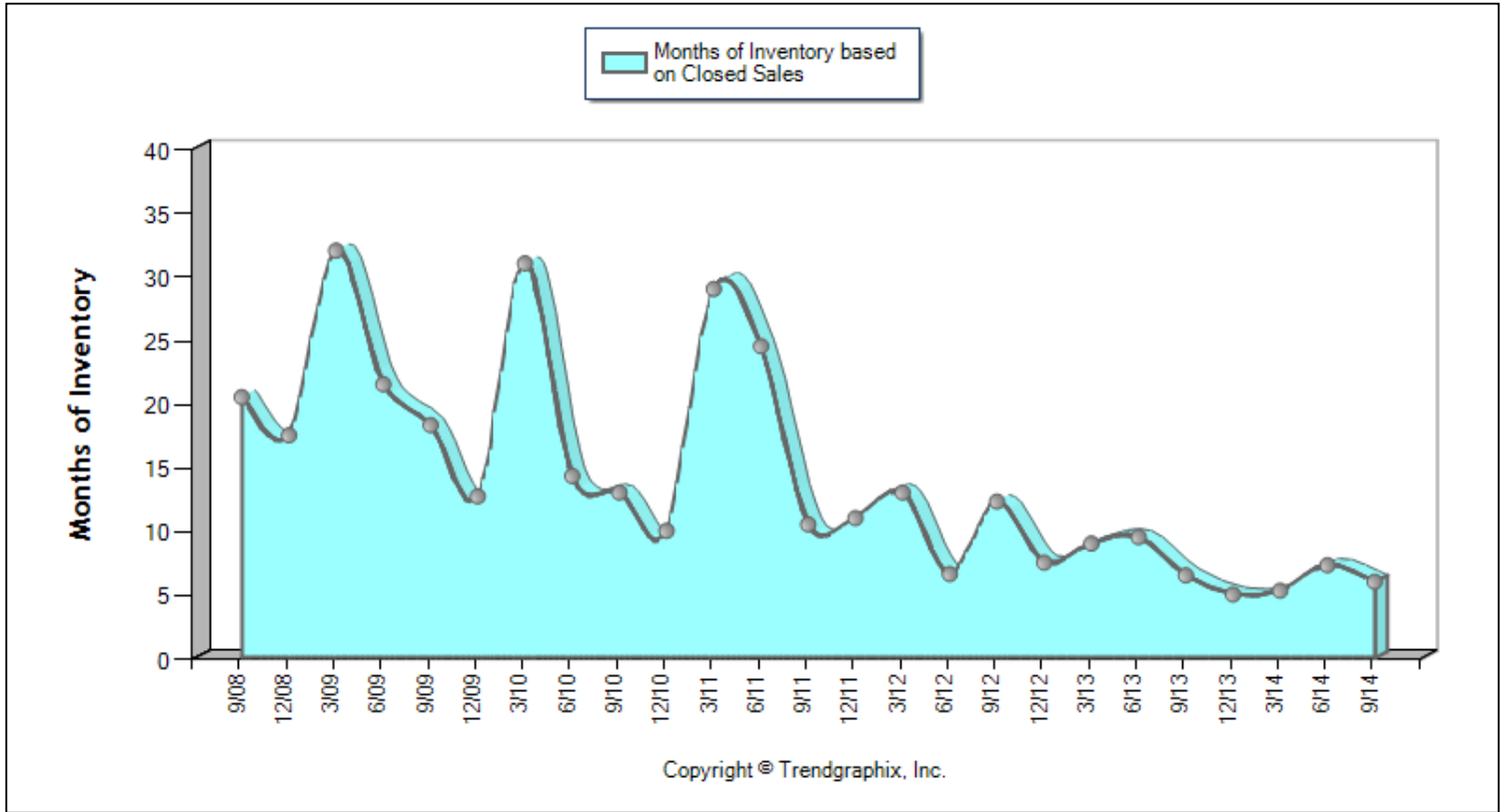
Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	41	35	32	43	55	38	31	43	52	40	29	49	42	33	26	33	37	30	27	38	39	25	21	29	36
New Listing	6	5	6	11	9	3	9	8	10	3	6	12	4	5	6	10	5	6	6	11	5	4	7	12	6
Sold	2	2	1	2	3	3	1	3	4	4	1	2	4	3	2	5	3	4	3	4	6	5	4	4	6
Pended	2	1	1	3	2	4	3	2	3	3	1	4	3	2	4	4	4	2	4	5	5	2	5	6	5
Months of Inventory (Closed Sales)	20.5	17.5	32	21.5	18.3	12.7	31	14.3	13	10	29	24.5	10.5	11	13	6.6	12.3	7.5	9	9.5	6.5	5	5.3	7.3	6
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Absorption Rate (Closed Sales) %	4.9	5.7	3.1	4.7	5.5	7.9	3.2	7	7.7	10	3.4	4.1	9.5	9.1	7.7	15.2	8.1	13.3	11.1	10.5	15.4	20	19	13.8	16.7
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Sold/List Diff. %	92	91	84	90	90	89	94	86	90	91	96	93	91	88	86	93	93	92	92	95	99	94	95	96	94
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Days on Market	144	93	231	133	118	170	145	100	105	138	156	93	142	155	155	166	135	114	160	66	104	120	130	89	127
Median	1270	1713	3830	1670	1314	1473	1687	2140	1510	2413	1265	1305	1812	1812	2799	1794	1670	1779	2169	1407	1657	1696	1528	2323	1865

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Year Built: 0 - No Limit

Months of Inventory Based on Closed Sales - Last 6 years (Quarterly)

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	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
Months of Inventory (Closed Sales)	6	7.3	-17.9% ▼	6	6.5	-7.7% ▼	6	20.5	-70.7% ▼	5.6	8.5	-34.1% ▼	5.6	20.5	-72.7% ▼

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	41	35	32	43	55	38	31	43	52	40	29	49	42	33	26	33	37	30	27	38	39	25	21	29	36
New Listing	6	5	6	11	9	3	9	8	10	3	6	12	4	5	6	10	5	6	6	11	5	4	7	12	6
Sold	2	2	1	2	3	3	1	3	4	4	1	2	4	3	2	5	3	4	3	4	6	5	4	4	6
Pended	2	1	1	3	2	4	3	2	3	3	1	4	3	2	4	4	4	2	4	5	5	2	5	6	5
Months of Inventory (Closed Sales)	20.5	17.5	32	21.5	18.3	12.7	31	14.3	13	10	29	24.5	10.5	11	13	6.6	12.3	7.5	9	9.5	6.5	5	5.3	7.3	6
Months of Inventory (Pended Sales)	20.5	35	32	14.3	27.5	9.5	10.3	21.5	17.3	13.3	29	12.3	14	16.5	6.5	8.3	9.3	15	6.8	7.6	7.8	12.5	4.2	4.8	7.2
Absorption Rate (Closed Sales) %	4.9	5.7	3.1	4.7	5.5	7.9	3.2	7	7.7	10	3.4	4.1	9.5	9.1	7.7	15.2	8.1	13.3	11.1	10.5	15.4	20	19	13.8	16.7
Absorption Rate (Pended Sales) %	4.9	2.9	3.1	7	3.6	10.5	9.7	4.7	5.8	7.5	3.4	8.2	7.1	6.1	15.4	12.1	10.8	6.7	14.8	13.2	12.8	8	23.8	20.7	13.9
Avg. Active Price	2149	2492	2501	2471	2693	2893	3045	2999	2704	2701	2531	2826	3195	3242	3533	3101	2899	2800	2560	2769	2695	2819	3151	2976	2798
Avg. Sold Price	1270	2265	3830	1808	1461	2049	1687	2412	1749	2757	1621	1305	1706	2892	2839	2268	2063	2357	2090	1541	2236	1788	1789	2429	2115
Avg. Sq. Ft. Price	552	628	883	614	609	655	393	1143	559	680	535	517	606	617	790	697	484	807	727	540	757	688	546	1154	738
Sold/List Diff. %	92	91	84	90	90	89	94	86	90	91	96	93	91	88	86	93	93	92	92	95	99	94	91	89	94
Sold/Orig LP Diff. %	82	91	68	83	84	81	85	82	84	86	86	90	85	84	81	88	93	87	86	90	94	91	89	94	91
Days on Market	144	93	231	133	118	170	145	100	105	138	156	93	142	155	155	166	135	114	160	66	104	120	130	89	127
Median	1270	1713	3830	1670	1314	1473	1687	2140	1510	2413	1265	1305	1812	1812	2799	1794	1670	1779	2169	1407	1657	1696	1528	2323	1865

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