

Location: Calistoga (E0500)

Property Types: All Residential Prop - All Properties - All Lot Sizes

Price Range: \$1,000,000 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit

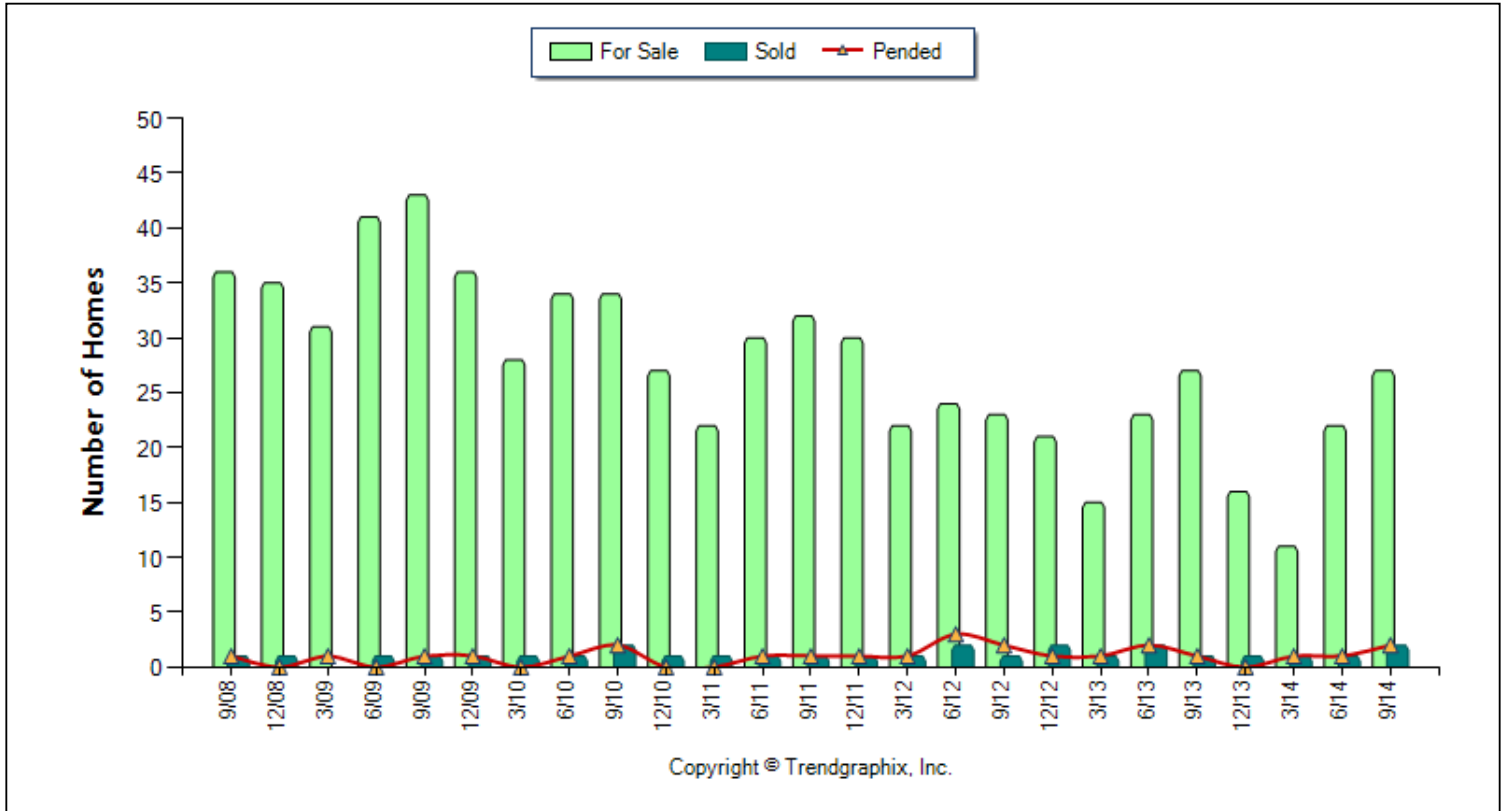
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
For Sale	27	22	22.7% ▲	27	27	0%	27	36	-25% ▼	19	22	-13.6% ▼	19	38	-50% ▼
Sold	2	1	100% ▲	2	1	100% ▲	2	1	100% ▲	1	2	-50% ▼	1	1	0%
Pended	2	1	100% ▲	2	1	100% ▲	2	1	100% ▲	1	1	0%	1	1	0%

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14	
For Sale	36	35	31	41	43	36	28	34	34	27	22	30	32	30	22	24	23	21	15	23	27	16	11	22	27	
New Listing	5	1	2	7	5	2	2	6	5	1	2	5	2	3	1	4	3	2	2	2	7	3	1	3	6	3
Sold	1	1	0	1	1	1	1	1	1	2	1	1	1	1	1	1	2	1	2	1	2	1	1	1	1	2
Pended	1	0	1	0	1	1	0	1	2	0	0	1	1	1	1	3	2	1	1	2	1	0	1	1	2	
Months of Inventory (Closed Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	12	23	10.5	15	11.5	27	16	11	22	13.5	
Months of Inventory (Pended Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	8	11.5	21	15	11.5	27	16	11	22	13.5	
Absorption Rate (Closed Sales) %	2.8	2.9	0	2.4	2.3	2.8	3.6	2.9	5.9	3.7	4.5	3.3	3.1	3.3	4.5	8.3	4.3	9.5	6.7	8.7	3.7	6.3	9.1	4.5	7.4	
Absorption Rate (Pended Sales) %	2.8	0	3.2	0	2.3	2.8	0	2.9	5.9	0	0	3.3	3.1	3.3	4.5	12.5	8.7	4.8	6.7	8.7	3.7	0	9.1	4.5	7.4	
Avg. Active Price	2560	2696	0	2747	2608	2834	2528	2964	3049	2882	2369	2870	2761	3022	2889	3378	3620	4035	3621	3950	3997	4304	5007	5092	4519	
Avg. Sold Price	1954	2412	0	1663	3800	1950	1605	1672	2441	1650	1100	3400	1578	2725	1245	1859	1999	2504	2150	2168	3001	1679	2250	3282	1865	
Avg. Sq. Ft. Price	659	881	0	1585	632	609	637	541	685	454	358	1167	751	324	732	921	677	998	934	796	871	851	979	871	1002	
Sold/List Diff. %	83	84	0	93	85	91	95	88	94	93	85	97	80	91	92	93	80	87	86	92	95	99	93	94	94	
Sold/Orig LP Diff. %	81	84	0	77	76	82	86	70	87	88	85	91	79	57	81	72	77	77	78	90	95	99	87	93	93	
Days on Market	264	146	0	300	355	127	189	152	66	137	115	23	178	577	280	275	266	183	322	123	94	86	196	73	191	
Median	1954	2412	0	1663	3800	1950	1605	1673	2442	1650	1100	3400	1579	2725	1246	1529	2000	2063	2150	2047	3001	1679	2250	3282	1948	

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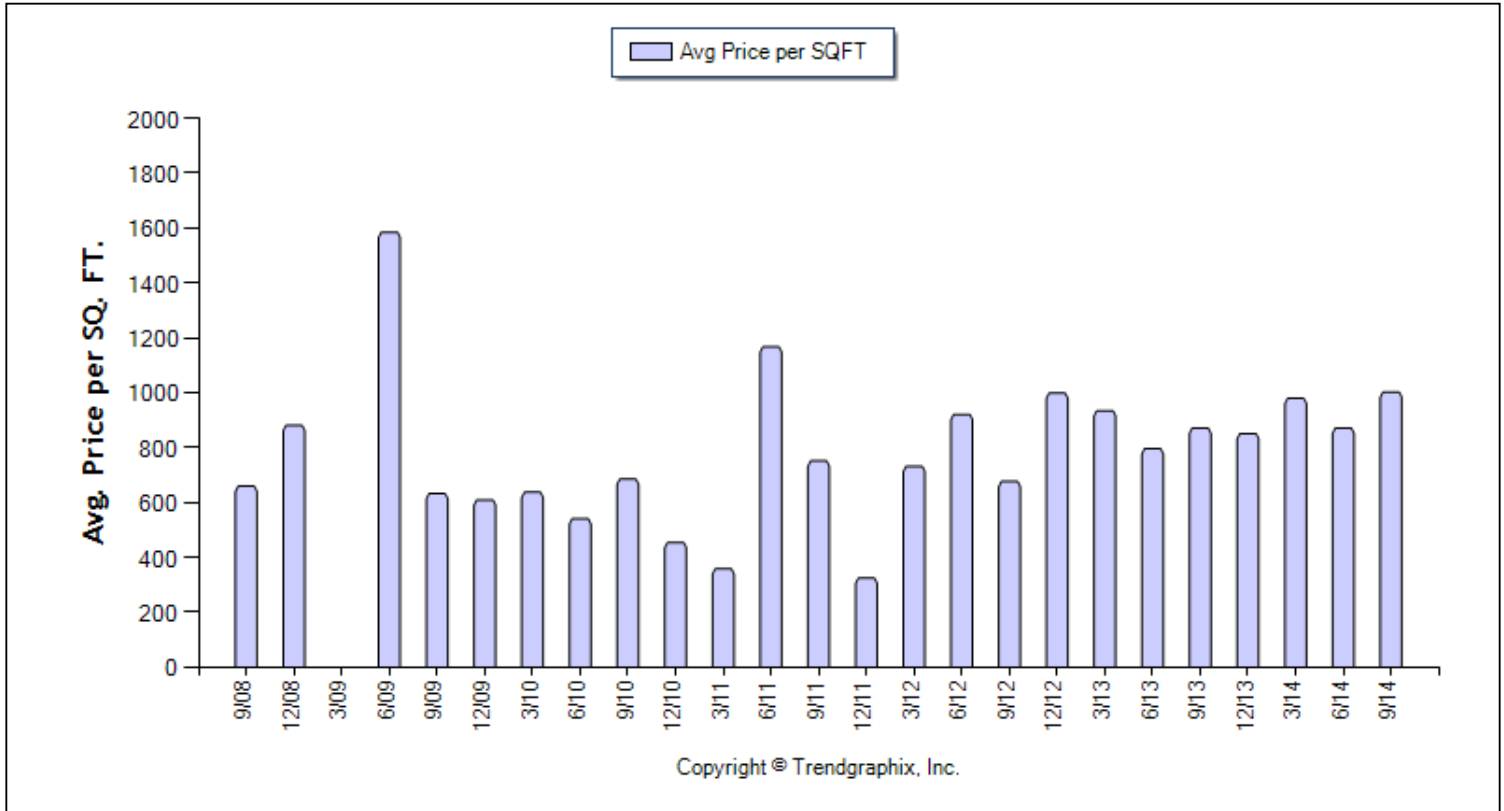
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

Average Price per SQFT - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



Avg. Sq. Ft. Price	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
	Jul. 14 to Sep. 14	Apr. 14 to Jun. 14	% Change	Jul. 14 to Sep. 14	Jul. 13 to Sep. 13	% Change	Jul. 14 to Sep. 14	Jul. 08 to Sep. 08	% Change	Oct. 13 to Sep. 14	Oct. 12 to Sep. 13	% Change	Oct. 13 to Sep. 14	Oct. 08 to Sep. 09	% Change
	1002	871	15% ▲	1002	871	15% ▲	1002	659	52% ▲	941	898.8	4.7% ▲	941	1032.7	-8.9% ▼

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	36	35	31	41	43	36	28	34	34	27	22	30	32	30	22	24	23	21	15	23	27	16	11	22	27
New Listing	5	1	2	7	5	2	2	6	5	1	2	5	2	3	1	4	3	2	2	7	3	1	3	6	3
Sold	1	1	0	1	1	1	1	1	2	1	1	1	1	1	1	2	1	2	1	2	1	1	1	1	2
Pended	1	0	1	0	1	1	0	1	2	0	0	1	1	1	1	3	2	1	1	2	1	0	1	1	2
Months of Inventory (Closed Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	12	23	10.5	15	11.5	27	16	11	22	13.5
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Absorption Rate (Closed Sales) %	2.8	2.9	0	2.4	2.3	2.8	3.6	2.9	5.9	3.7	4.5	3.3	3.1	3.3	4.5	8.3	4.3	9.5	6.7	8.7	3.7	6.3	9.1	4.5	7.4
Absorption Rate (Pended Sales) %	2.8	0	3.2	0	2.3	2.8	0	2.9	5.9	0	0	3.3	3.1	3.3	4.5	12.5	8.7	4.8	6.7	8.7	3.7	0	9.1	4.5	7.4
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Days on Market	264	146	0	300	355	127	189	152	66	137	115	23	178	577	280	275	266	183	322	123	94	86	196	73	191
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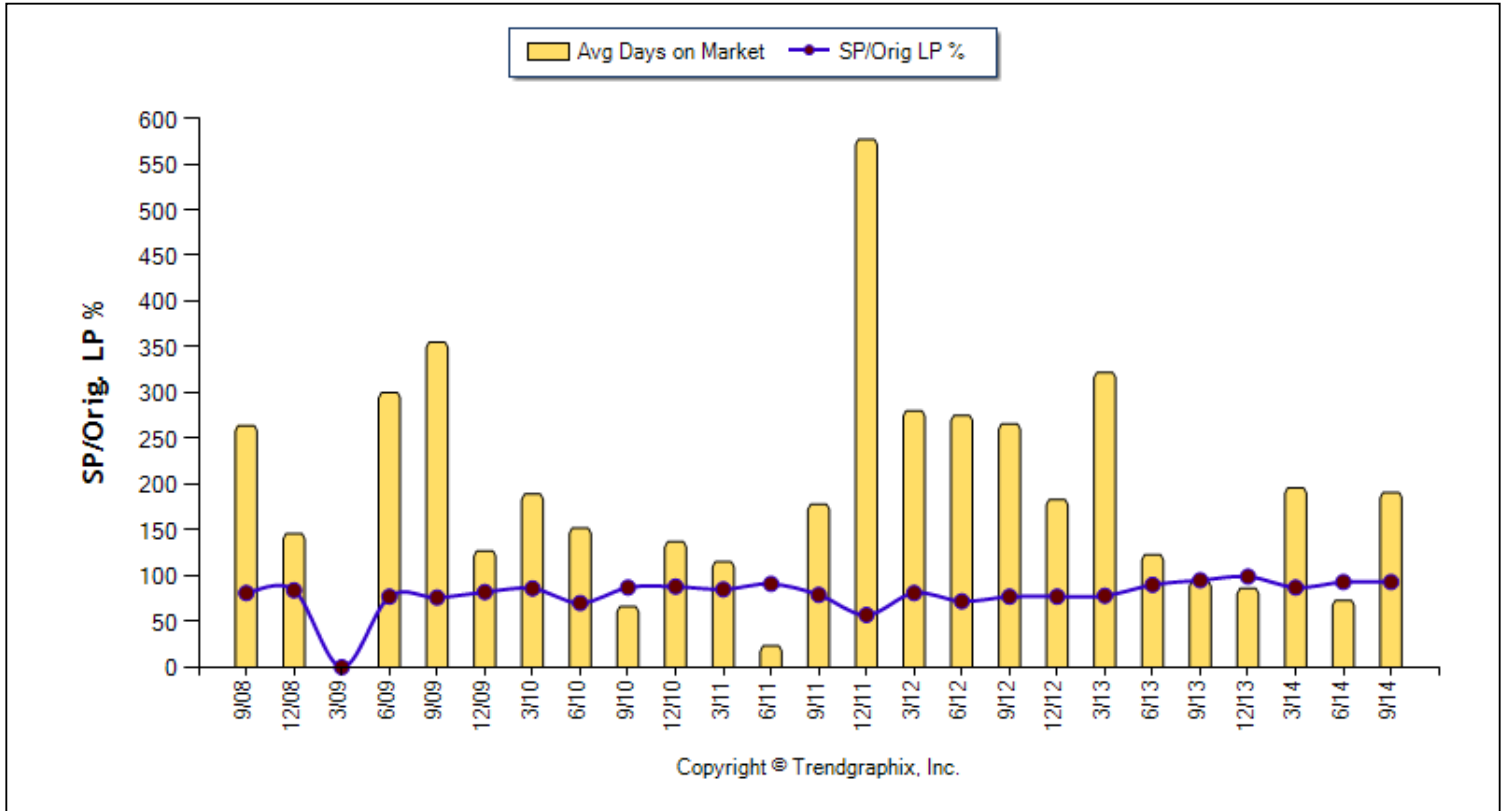
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SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % - Last 6 years (Quarterly)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
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Days on Market	191	73	161.6% ▲	191	94	103.2% ▲	191	264	-27.7% ▼	147	171	-14% ▼	147	267	-44.9% ▼
Sold/Orig LP Diff. %	93	93	0%	93	95	-2.1% ▼	93	81	14.8% ▲	93	85	9.4% ▲	93	79	17.7% ▲

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	36	35	31	41	43	36	28	34	34	27	22	30	32	30	22	24	23	21	15	23	27	16	11	22	27
New Listing	5	1	2	7	5	2	2	6	5	1	2	5	2	3	1	4	3	2	2	7	3	1	3	6	3
Sold	1	1	0	1	1	1	1	1	2	1	1	1	1	1	1	2	1	2	1	2	1	1	1	1	2
Pended	1	0	1	0	1	1	0	1	2	0	0	1	1	1	1	3	2	1	1	2	1	0	1	1	2
Months of Inventory (Closed Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	12	23	10.5	15	11.5	27	16	11	22	13.5
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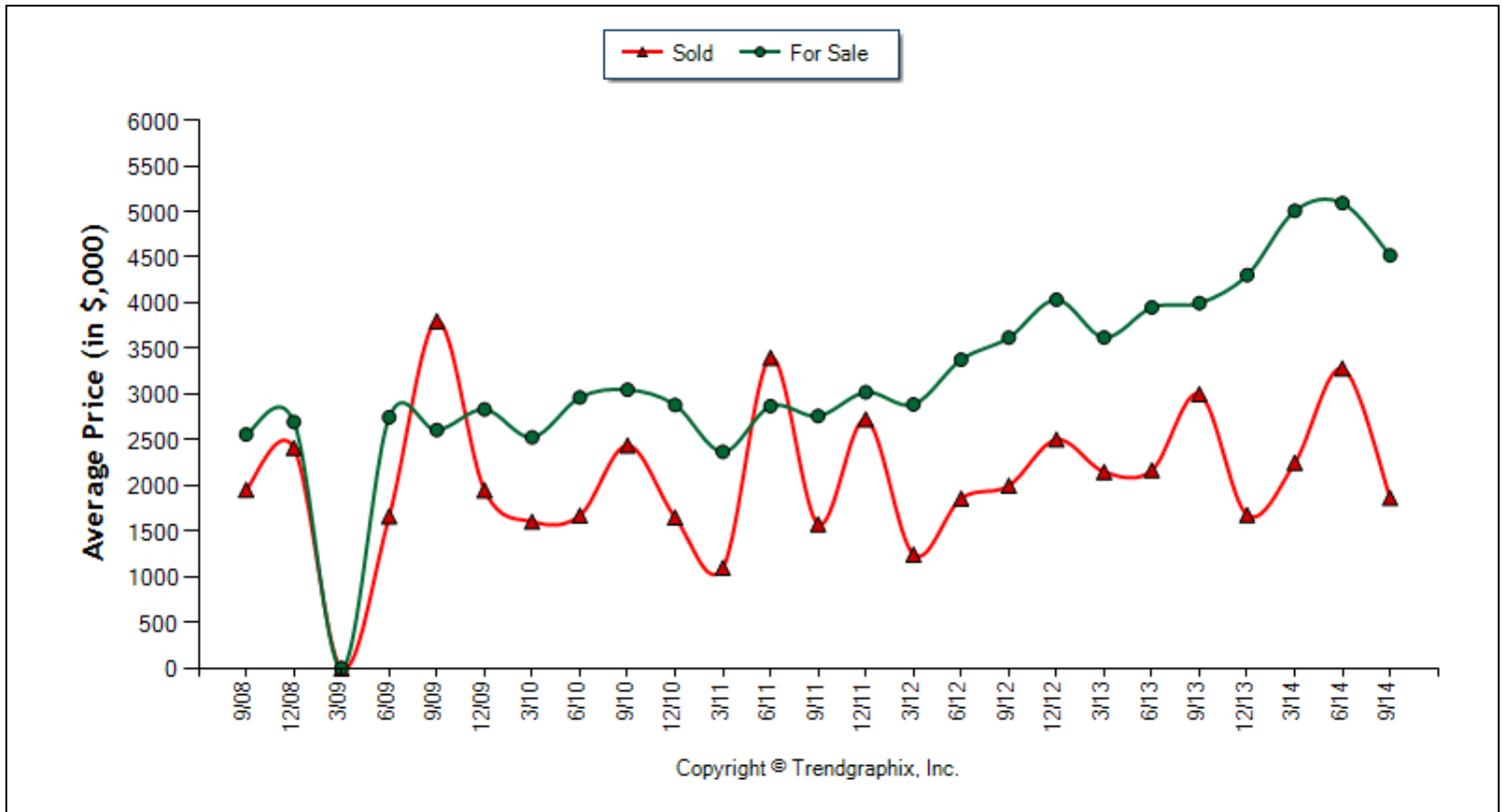
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

Average Price of For Sale and Sold - Last 6 years (Quarterly)

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	Curnt vs. Prev Qtr			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Qtr 6 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same 12 Months 5 Yrs Ago		
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Avg. Active Price	4519	5092	-11.3% ▼	4519	3997	13.1% ▲	4519	2560	76.5% ▲	4710	3928	19.9% ▲	4710	2128	121.3% ▲
Avg. Sold Price	1865	3282	-43.2% ▼	1865	3001	-37.9% ▼	1865	1954	-4.6% ▼	2188	2416	-9.4% ▼	2188	2625	-16.6% ▼

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
For Sale	36	35	31	41	43	36	28	34	34	27	22	30	32	30	22	24	23	21	15	23	27	16	11	22	27
New Listing	5	1	2	7	5	2	2	6	5	1	2	5	2	3	1	4	3	2	2	7	3	1	3	6	3
Sold	1	1	0	1	1	1	1	1	2	1	1	1	1	1	1	2	1	2	1	2	1	1	1	1	2
Pended	1	0	1	0	1	1	0	1	2	0	0	1	1	1	1	3	2	1	1	2	1	0	1	1	2
Months of Inventory (Closed Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	12	23	10.5	15	11.5	27	16	11	22	13.5
Months of Inventory (Pended Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	8	11.5	21	15	11.5	27	16	11	22	13.5
Absorption Rate (Closed Sales) %	2.8	2.9	0	2.4	2.3	2.8	3.6	2.9	5.9	3.7	4.5	3.3	3.1	3.3	4.5	8.3	4.3	9.5	6.7	8.7	3.7	6.3	9.1	4.5	7.4
Absorption Rate (Pended Sales) %	2.8	0	3.2	0	2.3	2.8	0	2.9	5.9	0	0	3.3	3.1	3.3	4.5	12.5	8.7	4.8	6.7	8.7	3.7	0	9.1	4.5	7.4
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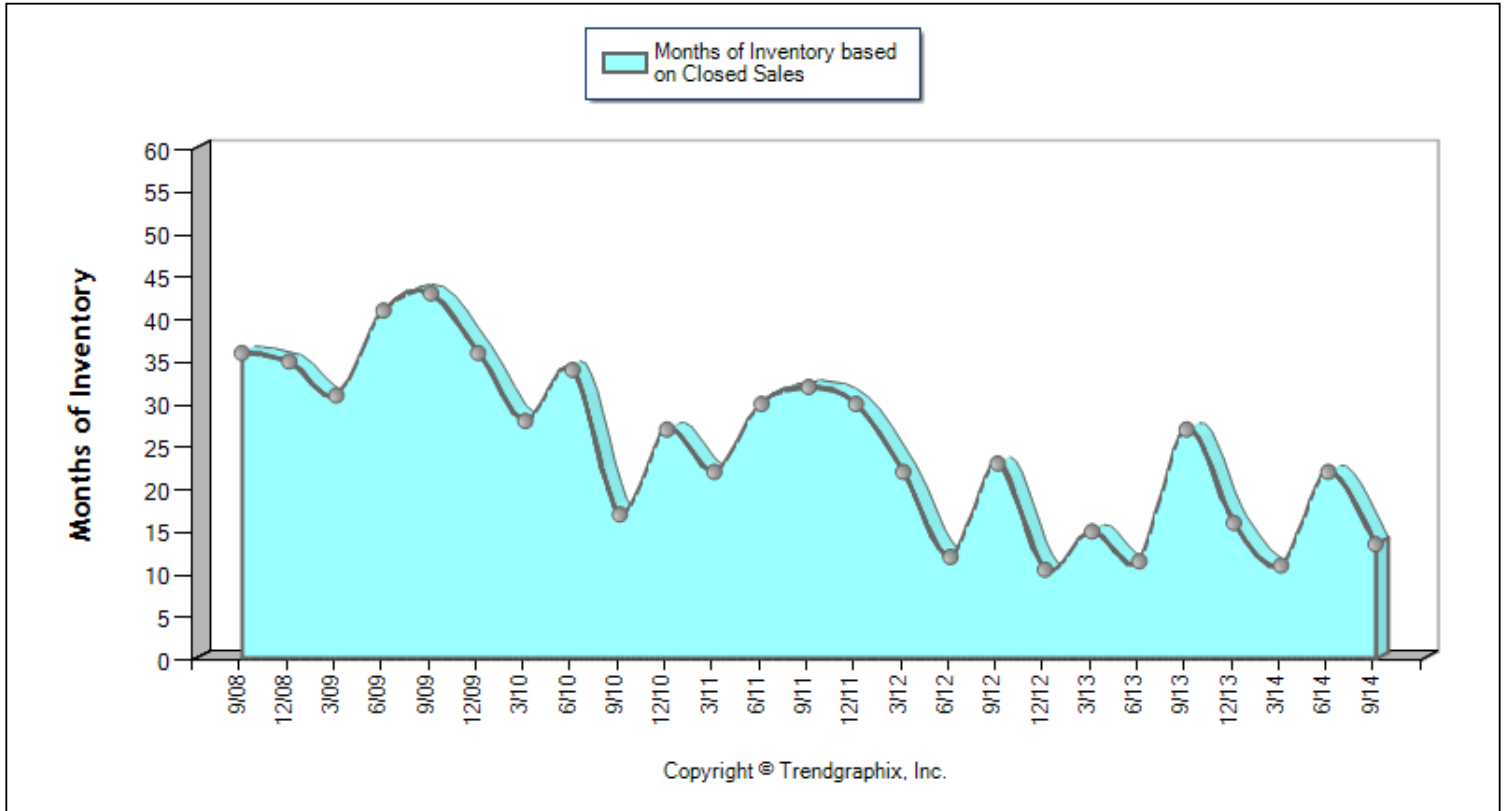
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Months of Inventory Based on Closed Sales - Last 6 years (Quarterly)

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Months of Inventory (Closed Sales)	13.5	22	-38.6% ▼	13.5	27	-50% ▼	13.5	36	-62.5% ▼	19	11	72.7% ▲	19	38	-50% ▼

Date	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14
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Sold	1	1	0	1	1	1	1	1	2	1	1	1	1	1	1	2	1	2	1	2	1	1	1	1	2
Pended	1	0	1	0	1	1	0	1	2	0	0	1	1	1	1	3	2	1	1	2	1	0	1	1	2
Months of Inventory (Closed Sales)	36	35	31	41	43	36	28	34	17	27	22	30	32	30	22	12	23	10.5	15	11.5	27	16	11	22	13.5
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Avg. Active Price	2560	2696	0	2747	2608	2834	2528	2964	3049	2882	2369	2870	2761	3022	2889	3378	3620	4035	3621	3950	3997	4304	5007	5092	4519
Avg. Sold Price	1954	2412	0	1663	3800	1950	1605	1672	2441	1650	1100	3400	1578	2725	1245	1859	1999	2504	2150	2168	3001	1679	2250	3282	1865
Avg. Sq. Ft. Price	659	881	0	1585	632	609	637	541	685	454	358	1167	751	324	732	921	677	998	934	796	871	851	979	871	1002
Sold/List Diff. %	83	84	0	93	85	91	95	88	94	93	85	97	80	91	92	93	80	87	86	92	95	99	93	94	94
Sold/Orig LP Diff. %	81	84	0	77	76	82	86	70	87	88	85	91	79	57	81	72	77	77	78	90	95	99	87	93	93
Days on Market	264	146	0	300	355	127	189	152	66	137	115	23	178	577	280	275	266	183	322	123	94	86	196	73	191
Median	1954	2412	0	1663	3800	1950	1605	1673	2442	1650	1100	3400	1579	2725	1246	1529	2000	2063	2150	2047	3001	1679	2250	3282	1948

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