

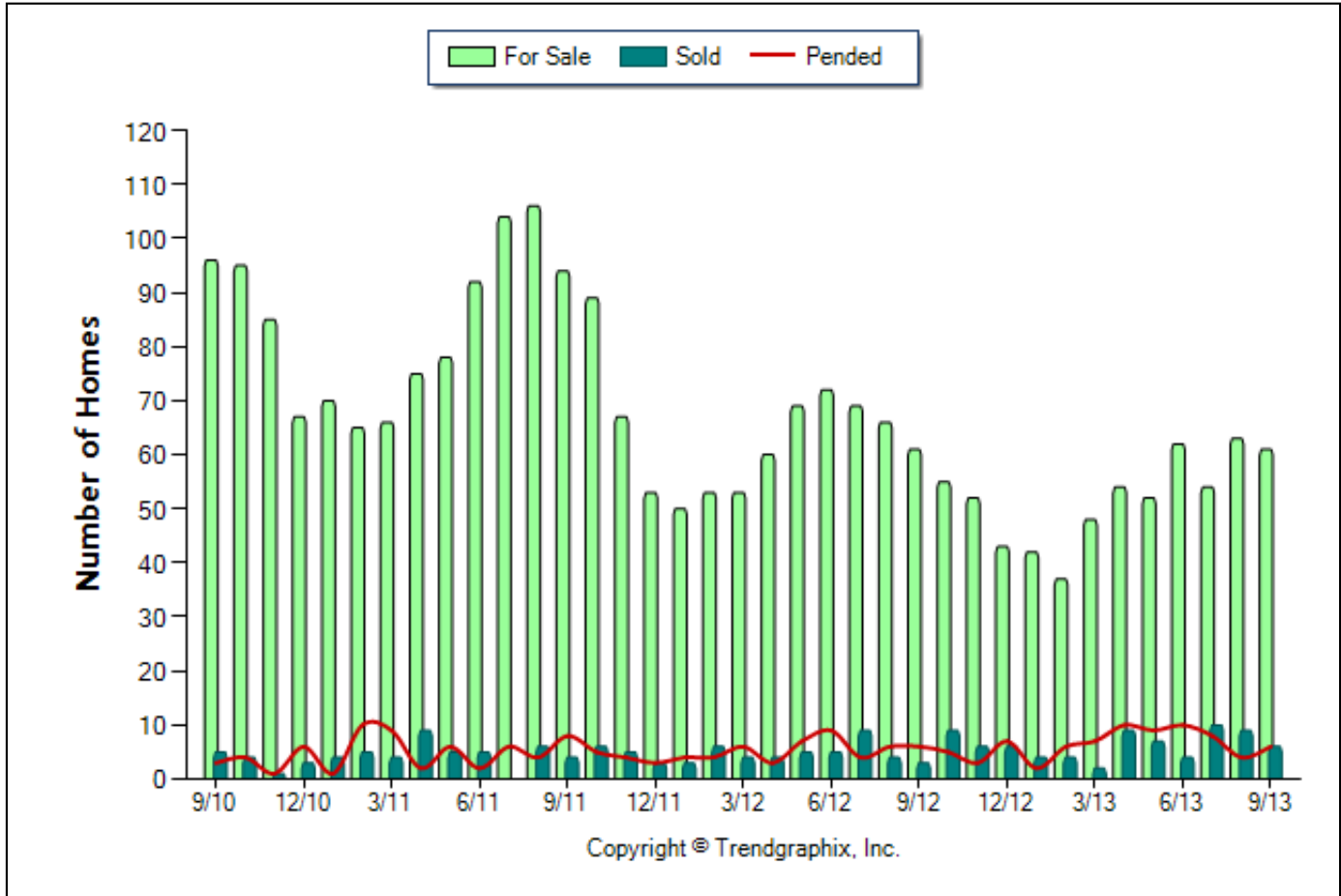
Location: Napa (E0400)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
For Sale	61	63	-3.2% ▼	61	61	0%	59	65	-9.2% ▼	61	96	-36.5% ▼	52	64	-18.7% ▼	59	101	-41.6% ▼	52	83	-37.3% ▼
Sold	6	9	-33.3% ▼	6	3	100% ▲	8	5	60% ▲	6	5	20% ▲	6	5	20% ▲	8	3	166.7% ▲	6	4	50% ▲
Pended	6	4	50% ▲	6	6	0%	6	5	20% ▲	6	3	100% ▲	6	5	20% ▲	6	6	0%	6	5	20% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	96	85	70	66	78	104	94	67	50	53	69	69	61	52	42	48	52	54	61
New Listing	13	4	8	11	16	23	5	6	7	8	16	6	9	6	7	15	12	15	5
Sold	5	1	4	4	5	0	4	5	3	4	5	9	3	6	4	2	7	10	6
Pended	3	1	1	9	6	6	8	4	4	6	7	4	6	3	2	7	9	8	6
Months of Inventory (Closed Sales)	19.2	85	17.5	16.5	15.6	N/A	23.5	13.4	16.7	13.3	13.8	7.7	20.3	8.7	10.5	24	7.4	5.4	10.2
Months of Inventory (Pended Sales)	32	85	70	7.3	13	17.3	11.8	16.8	12.5	8.8	9.9	17.3	10.2	17.3	21	6.9	5.8	6.8	10.2
Absorption Rate (Closed Sales) %	5.2	1.2	5.7	6.1	6.4	0	4.3	7.5	6	7.5	7.2	13	4.9	11.5	9.5	4.2	13.5	18.5	9.8
Absorption Rate (Pended Sales) %	3.1	1.2	1.4	13.6	7.7	5.8	8.5	6	8	11.3	10.1	5.8	9.8	5.8	4.8	14.6	17.3	14.8	9.8
Avg. Active Price	2167	2135	1969	2988	3031	2903	3315	3087	2386	2376	2578	3392	3006	3041	3288	3413	3248	3117	3151
Avg. Sold Price	1472	1035	1530	1706	1627	0	1735	1972	3578	1271	1536	1485	1276	4114	1393	1445	1528	1805	1137
Avg. Sq. Ft. Price	459	310	469	529	469	0	650	521	622	408	439	420	498	591	376	388	432	555	372
Sold/List Diff. %	87	97	93	89	88	0	99	91	85	94	94	95	95	96	89	98	95	96	95
Sold/Orig LP Diff. %	74	97	70	66	84	0	90	89	82	89	86	84	94	94	87	94	92	94	96
Days on Market	364	2	209	135	138	0	82	228	253	177	258	168	167	84	199	298	166	80	65
Median	1460	1035	1246	1438	1450	0	1560	1500	2550	1253	1455	1325	1090	2563	1415	1445	1525	1650	1125

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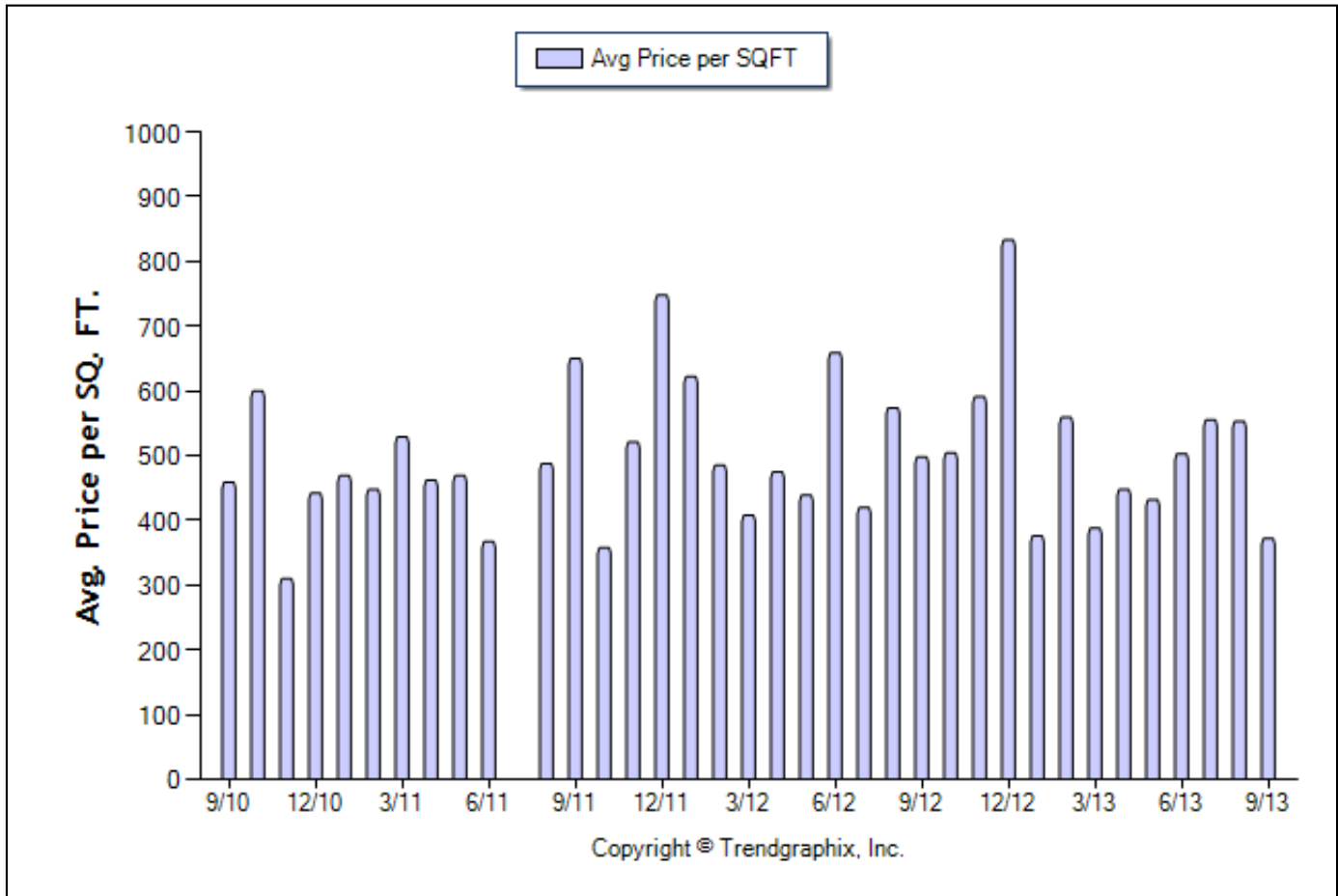
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 Property Types: All SFH - All Properties
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 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Average Price per SQFT (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
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Avg. Sq. Ft. Price	372.2	553.1	-32.7% ▼	372.2	497.8	-25.2% ▼	510.3	472.9	7.9% ▲	372.2	459.3	-19% ▼	518.7	497.6	4.2% ▲	510.3	552.9	-7.7% ▼	518.7	482.6	7.5% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	96	85	70	66	78	104	94	67	50	53	69	69	61	52	42	48	52	54	61
New Listing	13	4	8	11	16	23	5	6	7	8	16	6	9	6	7	15	12	15	5
Sold	5	1	4	4	5	0	4	5	3	4	5	9	3	6	4	2	7	10	6
Pended	3	1	1	9	6	6	8	4	4	6	7	4	6	3	2	7	9	8	6
Months of Inventory (Closed Sales)	19.2	85	17.5	16.5	15.6	N/A	23.5	13.4	16.7	13.3	13.8	7.7	20.3	8.7	10.5	24	7.4	5.4	10.2
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Absorption Rate (Closed Sales) %	5.2	1.2	5.7	6.1	6.4	0	4.3	7.5	6	7.5	7.2	13	4.9	11.5	9.5	4.2	13.5	18.5	9.8
Absorption Rate (Pended Sales) %	3.1	1.2	1.4	13.6	7.7	5.8	8.5	6	8	11.3	10.1	5.8	9.8	5.8	4.8	14.6	17.3	14.8	9.8
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Sold/List Diff. %	87	97	93	89	88	0	99	91	85	94	94	95	95	96	89	98	95	96	95
Sold/Orig LP Diff. %	74	97	70	66	84	0	90	89	82	89	86	84	94	94	87	94	92	94	96
Days on Market	364	2	209	135	138	0	82	228	253	177	258	168	167	84	199	298	166	80	65
Median	1460	1035	1246	1438	1450	0	1560	1500	2550	1253	1455	1325	1090	2563	1415	1445	1525	1650	1125

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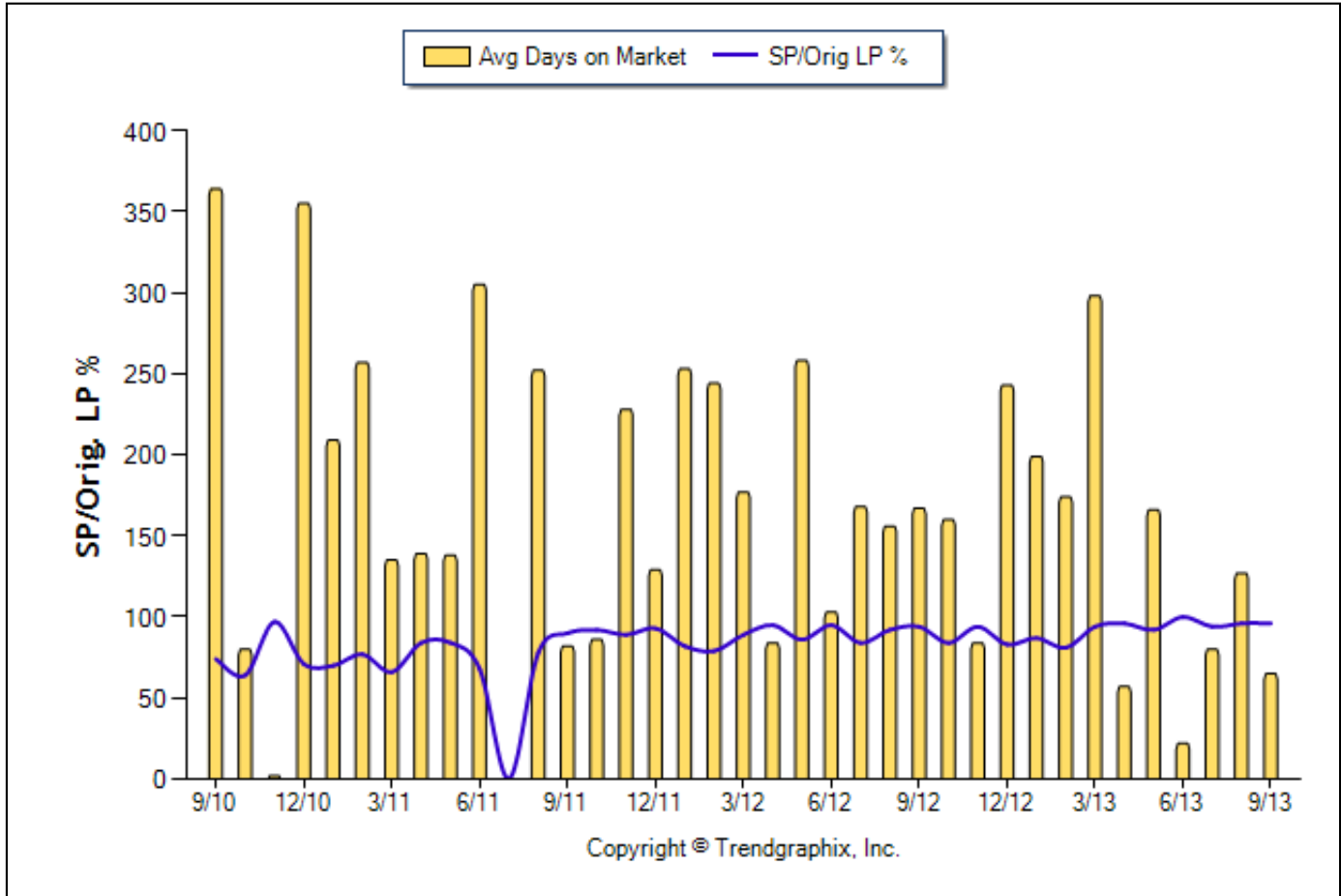
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SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Days on Market	65	127	-48.8% ▼	65	167	-61.1% ▼	93	165	-43.6% ▼	65	364	-82.1% ▼	126	171	-26.3% ▼	93	184	-49.5% ▼	126	187	-32.6% ▼
Sold/Orig LP Diff. %	96	96	0%	96	94	2.1% ▲	95	88	8% ▲	96	74	29.7% ▲	92	88	4.5% ▲	95	83	14.5% ▲	92	77	19.5% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	96	85	70	66	78	104	94	67	50	53	69	69	61	52	42	48	52	54	61
New Listing	13	4	8	11	16	23	5	6	7	8	16	6	9	6	7	15	12	15	5
Sold	5	1	4	4	5	0	4	5	3	4	5	9	3	6	4	2	7	10	6
Pended	3	1	1	9	6	6	8	4	4	6	7	4	6	3	2	7	9	8	6
Months of Inventory (Closed Sales)	19.2	85	17.5	16.5	15.6	N/A	23.5	13.4	16.7	13.3	13.8	7.7	20.3	8.7	10.5	24	7.4	5.4	10.2
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Absorption Rate (Closed Sales) %	5.2	1.2	5.7	6.1	6.4	0	4.3	7.5	6	7.5	7.2	13	4.9	11.5	9.5	4.2	13.5	18.5	9.8
Absorption Rate (Pended Sales) %	3.1	1.2	1.4	13.6	7.7	5.8	8.5	6	8	11.3	10.1	5.8	9.8	5.8	4.8	14.6	17.3	14.8	9.8
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Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Average Price of For Sale and Sold (Last 3 years)

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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
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Avg. Active Price	3151	3121	1% ▲	3151	3006	4.8% ▲	3130	3128	0.1% ▲	3151	2167	45.4% ▲	3264	2896	12.7% ▲	3130	3084	1.5% ▲	3264	2671	22.2% ▲
Avg. Sold Price	1137	2246	-49.4% ▼	1137	1276	-10.9% ▼	1803	1583	13.9% ▲	1137	1472	-22.8% ▼	2027	1824	11.1% ▲	1803	1766	2.1% ▲	2027	1679	20.7% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	96	85	70	66	78	104	94	67	50	53	69	69	61	52	42	48	52	54	61
New Listing	13	4	8	11	16	23	5	6	7	8	16	6	9	6	7	15	12	15	5
Sold	5	1	4	4	5	0	4	5	3	4	5	9	3	6	4	2	7	10	6
Pended	3	1	1	9	6	6	8	4	4	6	7	4	6	3	2	7	9	8	6
Months of Inventory (Closed Sales)	19.2	85	17.5	16.5	15.6	N/A	23.5	13.4	16.7	13.3	13.8	7.7	20.3	8.7	10.5	24	7.4	5.4	10.2
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Absorption Rate (Closed Sales) %	5.2	1.2	5.7	6.1	6.4	0	4.3	7.5	6	7.5	7.2	13	4.9	11.5	9.5	4.2	13.5	18.5	9.8
Absorption Rate (Pended Sales) %	3.1	1.2	1.4	13.6	7.7	5.8	8.5	6	8	11.3	10.1	5.8	9.8	5.8	4.8	14.6	17.3	14.8	9.8
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Sold/Orig LP Diff. %	74	97	70	66	84	0	90	89	82	89	86	84	94	94	87	94	92	94	96
Days on Market	364	2	209	135	138	0	82	228	253	177	258	168	167	84	199	298	166	80	65
Median	1460	1035	1246	1438	1450	0	1560	1500	2550	1253	1455	1325	1090	2563	1415	1445	1525	1650	1125

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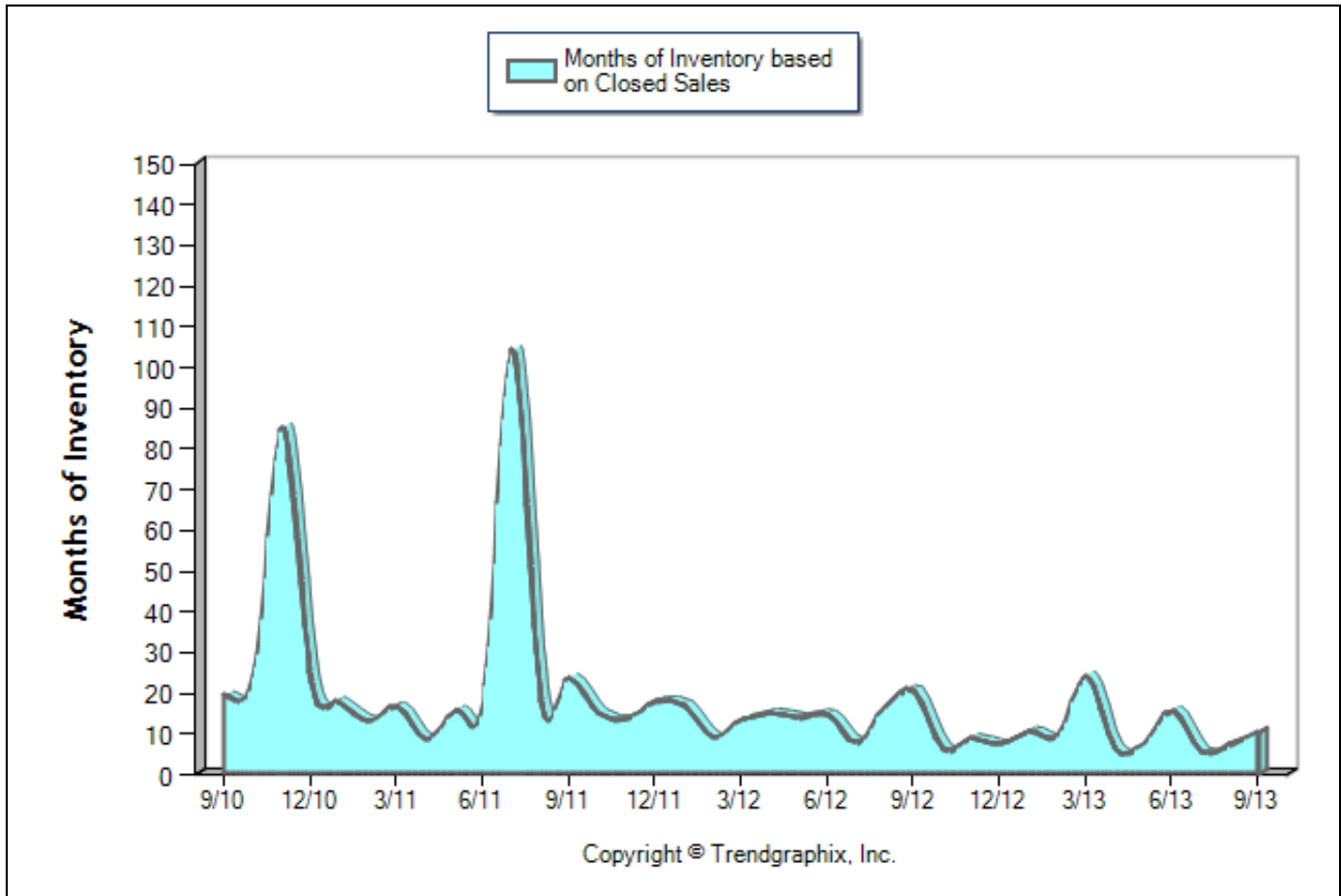
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Months of Inventory Based on Closed Sales (Last 3 years)

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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
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Months of Inventory (Closed Sales)	10	7	45.2% ▲	10	20	-50% ▼	7	13	-43.3% ▼	10	19	-47% ▼	9	13	-32.3% ▼	7	34	-78.1% ▼	9	21	-58.2% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	96	85	70	66	78	104	94	67	50	53	69	69	61	52	42	48	52	54	61
New Listing	13	4	8	11	16	23	5	6	7	8	16	6	9	6	7	15	12	15	5
Sold	5	1	4	4	5	0	4	5	3	4	5	9	3	6	4	2	7	10	6
Pended	3	1	1	9	6	6	8	4	4	6	7	4	6	3	2	7	9	8	6
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Absorption Rate (Pended Sales) %	3.1	1.2	1.4	13.6	7.7	5.8	8.5	6	8	11.3	10.1	5.8	9.8	5.8	4.8	14.6	17.3	14.8	9.8
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