

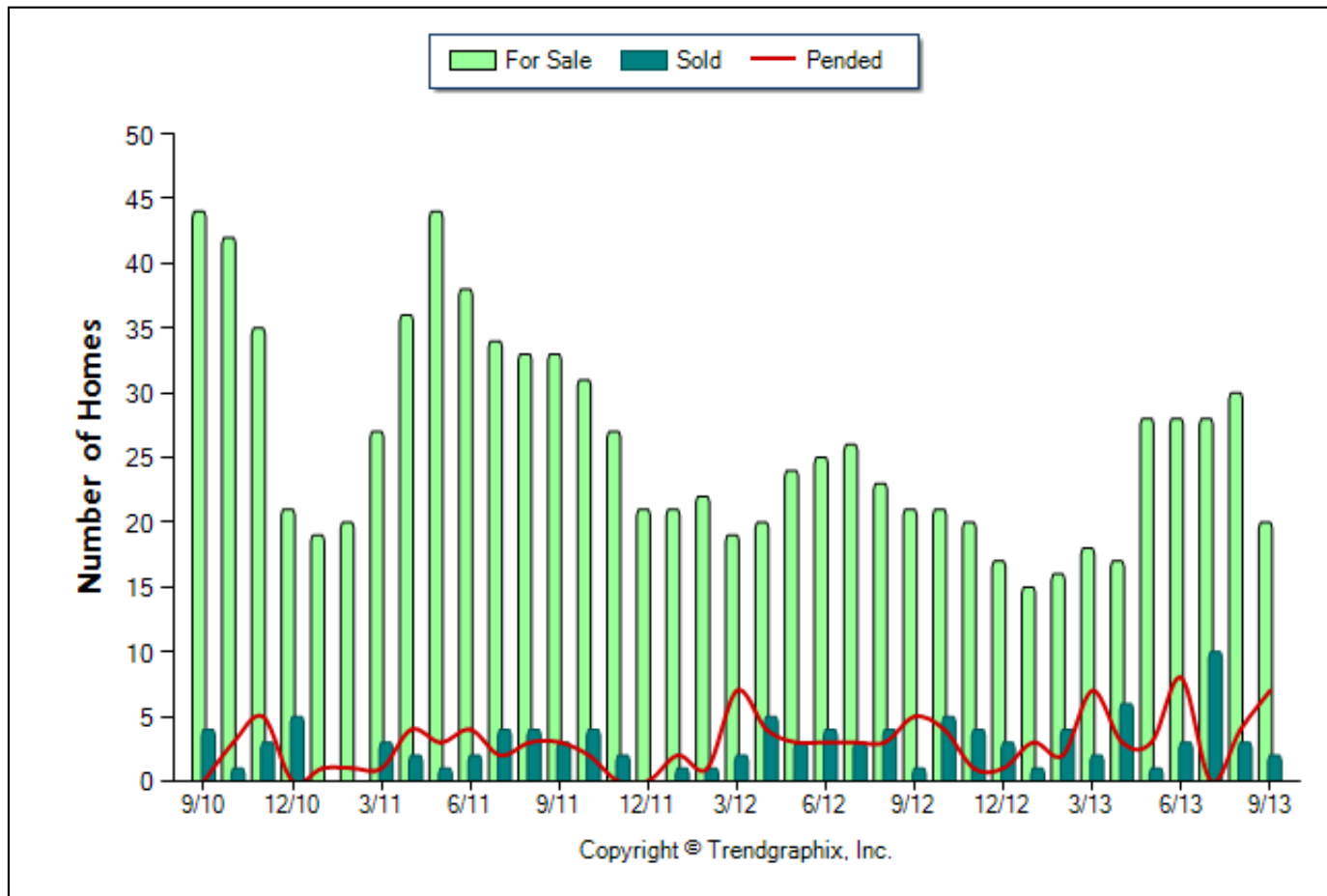
Location: Healdsburg (B0500)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
For Sale	20	30	-33.3% ▼	20	21	-4.8% ▼	26	23	13% ▲	20	44	-54.5% ▼	22	23	-4.3% ▼	26	33	-21.2% ▼	22	32	-31.2% ▼
Sold	2	3	-33.3% ▼	2	1	100% ▲	5	3	66.7% ▲	2	4	-50% ▼	4	3	33.3% ▲	5	4	25% ▲	4	2	100% ▲
Pended	7	4	75% ▲	7	5	40% ▲	4	4	0%	7	0	N/A	4	3	33.3% ▲	4	3	33.3% ▲	4	3	33.3% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	44	35	19	27	44	34	33	27	21	19	24	26	21	20	15	18	28	28	20
New Listing	7	3	3	9	12	1	4	3	4	4	9	2	3	4	2	6	15	4	2
Sold	4	3	0	3	1	4	3	2	1	2	3	3	1	4	1	2	1	10	2
Pended	0	5	1	1	3	2	3	0	2	7	3	3	5	1	3	7	3	0	7
Months of Inventory (Closed Sales)	11	11.7	N/A	9	44	8.5	11	13.5	21	9.5	8	8.7	21	5	15	9	28	2.8	10
Months of Inventory (Pended Sales)	N/A	7	19	27	14.7	17	11	N/A	10.5	2.7	8	8.7	4.2	20	5	2.6	9.3	N/A	2.9
Absorption Rate (Closed Sales) %	9.1	8.6	0	11.1	2.3	11.8	9.1	7.4	4.8	10.5	12.5	11.5	4.8	20	6.7	11.1	3.6	35.7	10
Absorption Rate (Pended Sales) %	0	14.3	5.3	3.7	6.8	5.9	9.1	0	9.5	36.8	12.5	11.5	23.8	5	20	38.9	10.7	0	35
Avg. Active Price	2222	2101	2163	2141	2302	2595	2915	3122	2814	2695	2412	2375	2272	2296	1795	2152	2100	2217	2103
Avg. Sold Price	2316	1348	0	1621	2100	1203	1223	1065	2500	4822	2053	2979	1400	2325	1675	2850	1200	2099	3100
Avg. Sq. Ft. Price	690	507	0	535	786	398	686	381	554	1125	942	697	0	873	593	708	482	773	813
Sold/List Diff. %	91	95	0	96	84	91	88	84	81	77	95	91	96	94	88	89	96	104	99
Sold/Orig LP Diff. %	77	83	0	86	78	86	85	73	81	77	90	91	96	85	85	83	96	103	99
Days on Market	186	111	0	156	223	113	113	340	262	152	85	189	125	76	408	147	21	50	42
Median	1623	1495	0	1265	2100	1245	1250	1065	2500	4823	1800	1920	1400	1850	1675	2850	1200	1310	3100

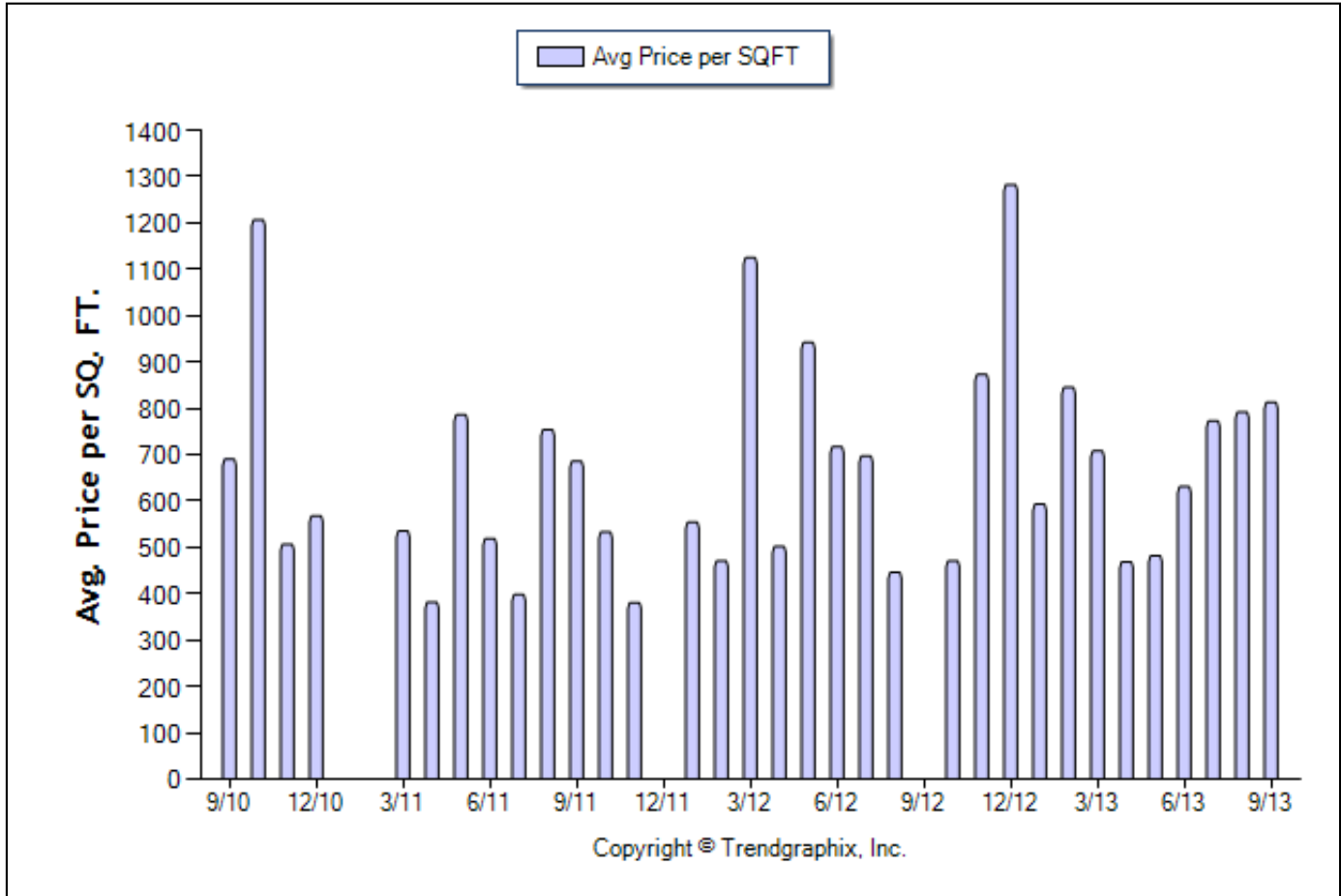
Location: Healdsburg (B0500)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Average Price per SQFT (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Avg. Sq. Ft. Price	813.1	791.5	2.7% ▲	813.1	0	N/A	781.8	484.4	61.4% ▲	813.1	690.3	17.8% ▲	727.2	608.3	19.6% ▲	781.8	606.3	28.9% ▲	727.2	586.8	23.9% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	44	35	19	27	44	34	33	27	21	19	24	26	21	20	15	18	28	28	20
New Listing	7	3	3	9	12	1	4	3	4	4	9	2	3	4	2	6	15	4	2
Sold	4	3	0	3	1	4	3	2	1	2	3	3	1	4	1	2	1	10	2
Pended	0	5	1	1	3	2	3	0	2	7	3	3	5	1	3	7	3	0	7
Months of Inventory (Closed Sales)	11	11.7	N/A	9	44	8.5	11	13.5	21	9.5	8	8.7	21	5	15	9	28	2.8	10
Months of Inventory (Pended Sales)	N/A	7	19	27	14.7	17	11	N/A	10.5	2.7	8	8.7	4.2	20	5	2.6	9.3	N/A	2.9
Absorption Rate (Closed Sales) %	9.1	8.6	0	11.1	2.3	11.8	9.1	7.4	4.8	10.5	12.5	11.5	4.8	20	6.7	11.1	3.6	35.7	10
Absorption Rate (Pended Sales) %	0	14.3	5.3	3.7	6.8	5.9	9.1	0	9.5	36.8	12.5	11.5	23.8	5	20	38.9	10.7	0	35
Avg. Active Price	2222	2101	2163	2141	2302	2595	2915	3122	2814	2695	2412	2375	2272	2296	1795	2152	2100	2217	2103
Avg. Sold Price	2316	1348	0	1621	2100	1203	1223	1065	2500	4822	2053	2979	1400	2325	1675	2850	1200	2099	3100
Avg. Sq. Ft. Price	690	507	0	535	786	398	686	381	554	1125	942	697	0	873	593	708	482	773	813
Sold/List Diff. %	91	95	0	96	84	91	88	84	81	77	95	91	96	94	88	89	96	104	99
Sold/Orig LP Diff. %	77	83	0	86	78	86	85	73	81	77	90	91	96	85	85	83	96	103	99
Days on Market	186	111	0	156	223	113	113	340	262	152	85	189	125	76	408	147	21	50	42
Median	1623	1495	0	1265	2100	1245	1250	1065	2500	4823	1800	1920	1400	1850	1675	2850	1200	1310	3100

All reports are published October 2013, based on data available at the end of September 2013. All reports presented are based on data supplied by BAREIS MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

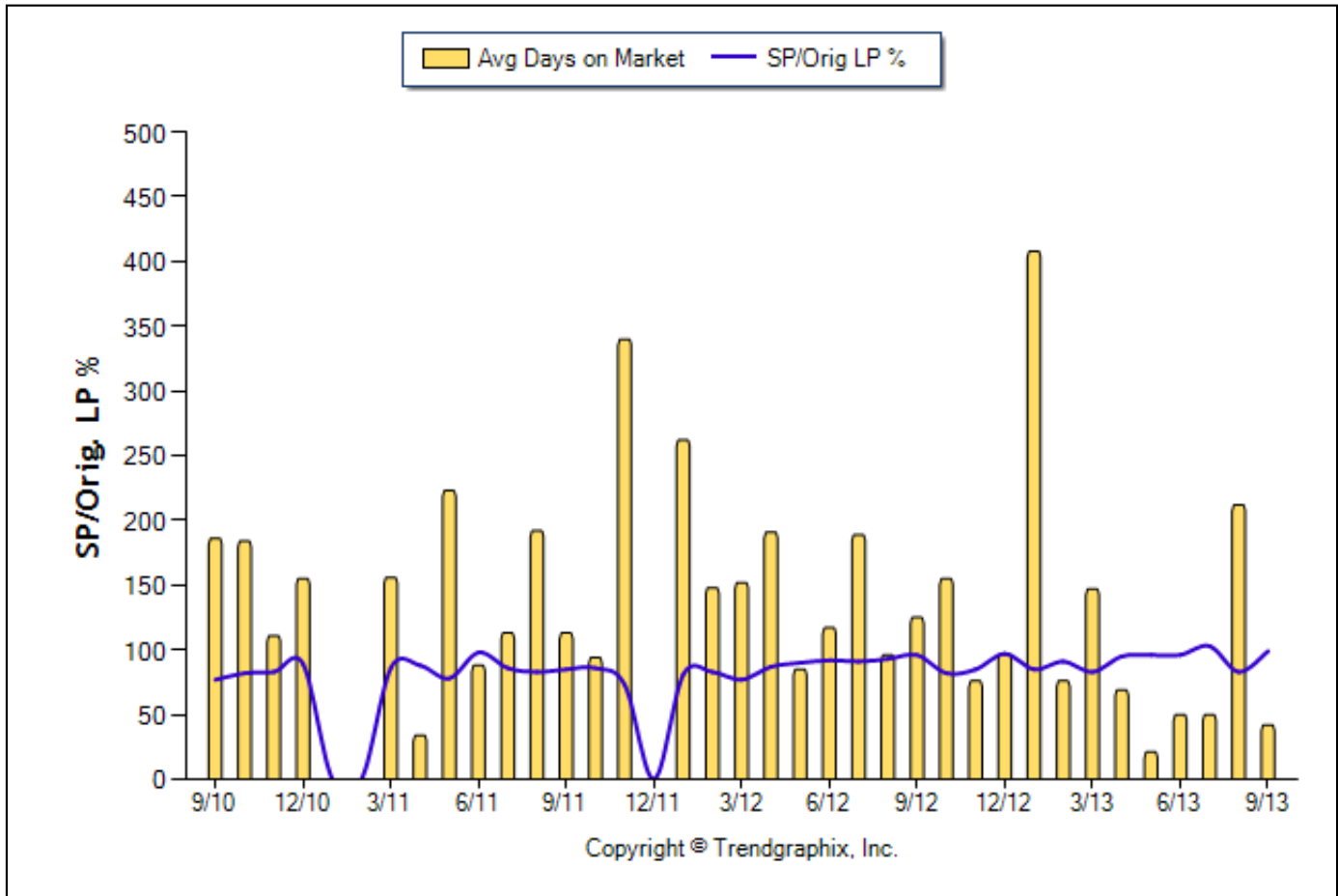
Location: Healdsburg (B0500)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Days on Market	42	212	-80.2% ▼	42	125	-66.4% ▼	81	135	-40% ▼	42	186	-77.4% ▼	95	151	-37.1% ▼	81	142	-43% ▼	95	135	-29.6% ▼
Sold/Orig LP Diff. %	99	83	19.3% ▲	99	96	3.1% ▲	98	93	5.4% ▲	99	77	28.6% ▲	93	87	6.9% ▲	98	85	15.3% ▲	93	86	8.1% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	44	35	19	27	44	34	33	27	21	19	24	26	21	20	15	18	28	28	20
New Listing	7	3	3	9	12	1	4	3	4	4	9	2	3	4	2	6	15	4	2
Sold	4	3	0	3	1	4	3	2	1	2	3	3	1	4	1	2	1	10	2
Pended	0	5	1	1	3	2	3	0	2	7	3	3	5	1	3	7	3	0	7
Months of Inventory (Closed Sales)	11	11.7	N/A	9	44	8.5	11	13.5	21	9.5	8	8.7	21	5	15	9	28	2.8	10
Months of Inventory (Pended Sales)	N/A	7	19	27	14.7	17	11	N/A	10.5	2.7	8	8.7	4.2	20	5	2.6	9.3	N/A	2.9
Absorption Rate (Closed Sales) %	9.1	8.6	0	11.1	2.3	11.8	9.1	7.4	4.8	10.5	12.5	11.5	4.8	20	6.7	11.1	3.6	35.7	10
Absorption Rate (Pended Sales) %	0	14.3	5.3	3.7	6.8	5.9	9.1	0	9.5	36.8	12.5	11.5	23.8	5	20	38.9	10.7	0	35
Avg. Active Price	2222	2101	2163	2141	2302	2595	2915	3122	2814	2695	2412	2375	2272	2296	1795	2152	2100	2217	2103
Avg. Sold Price	2316	1348	0	1621	2100	1203	1223	1065	2500	4822	2053	2979	1400	2325	1675	2850	1200	2099	3100
Avg. Sq. Ft. Price	690	507	0	535	786	398	686	381	554	1125	942	697	0	873	593	708	482	773	813
Sold/List Diff. %	91	95	0	96	84	91	88	84	81	77	95	91	96	94	88	89	96	104	99
Sold/Orig LP Diff. %	77	83	0	86	78	86	85	73	81	77	90	91	96	85	85	83	96	103	99
Days on Market	186	111	0	156	223	113	113	340	262	152	85	189	125	76	408	147	21	50	42
Median	1623	1495	0	1265	2100	1245	1250	1065	2500	4823	1800	1920	1400	1850	1675	2850	1200	1310	3100

All reports are published October 2013, based on data available at the end of September 2013. All reports presented are based on data supplied by BAREIS MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

Location: Healdsburg (B0500)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Average Price of For Sale and Sold (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Avg. Active Price	2103	2143	-1.9% ▼	2103	2272	-7.4% ▼	2159	2364	-8.7% ▼	2103	2222	-5.4% ▼	2146	2678	-19.9% ▼	2159	2735	-21.1% ▼	2146	2381	-9.9% ▼
Avg. Sold Price	3100	1907	62.6% ▲	3100	1400	121.4% ▲	2194	2063	6.3% ▲	3100	2316	33.9% ▲	2071	2177	-4.9% ▼	2194	1706	28.6% ▲	2071	1846	12.2% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	44	35	19	27	44	34	33	27	21	19	24	26	21	20	15	18	28	28	20
New Listing	7	3	3	9	12	1	4	3	4	4	9	2	3	4	2	6	15	4	2
Sold	4	3	0	3	1	4	3	2	1	2	3	3	1	4	1	2	1	10	2
Pended	0	5	1	1	3	2	3	0	2	7	3	3	5	1	3	7	3	0	7
Months of Inventory (Closed Sales)	11	11.7	N/A	9	44	8.5	11	13.5	21	9.5	8	8.7	21	5	15	9	28	2.8	10
Months of Inventory (Pended Sales)	N/A	7	19	27	14.7	17	11	N/A	10.5	2.7	8	8.7	4.2	20	5	2.6	9.3	N/A	2.9
Absorption Rate (Closed Sales) %	9.1	8.6	0	11.1	2.3	11.8	9.1	7.4	4.8	10.5	12.5	11.5	4.8	20	6.7	11.1	3.6	35.7	10
Absorption Rate (Pended Sales) %	0	14.3	5.3	3.7	6.8	5.9	9.1	0	9.5	36.8	12.5	11.5	23.8	5	20	38.9	10.7	0	35
Avg. Active Price	2222	2101	2163	2141	2302	2595	2915	3122	2814	2695	2412	2375	2272	2296	1795	2152	2100	2217	2103
Avg. Sold Price	2316	1348	0	1621	2100	1203	1223	1065	2500	4822	2053	2979	1400	2325	1675	2850	1200	2099	3100
Avg. Sq. Ft. Price	690	507	0	535	786	398	686	381	554	1125	942	697	0	873	593	708	482	773	813
Sold/List Diff. %	91	95	0	96	84	91	88	84	81	77	95	91	96	94	88	89	96	104	99
Sold/Orig LP Diff. %	77	83	0	86	78	86	85	73	81	77	90	91	96	85	85	83	96	103	99
Days on Market	186	111	0	156	223	113	113	340	262	152	85	189	125	76	408	147	21	50	42
Median	1623	1495	0	1265	2100	1245	1250	1065	2500	4823	1800	1920	1400	1850	1675	2850	1200	1310	3100

All reports are published October 2013, based on data available at the end of September 2013. All reports presented are based on data supplied by BAREIS MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

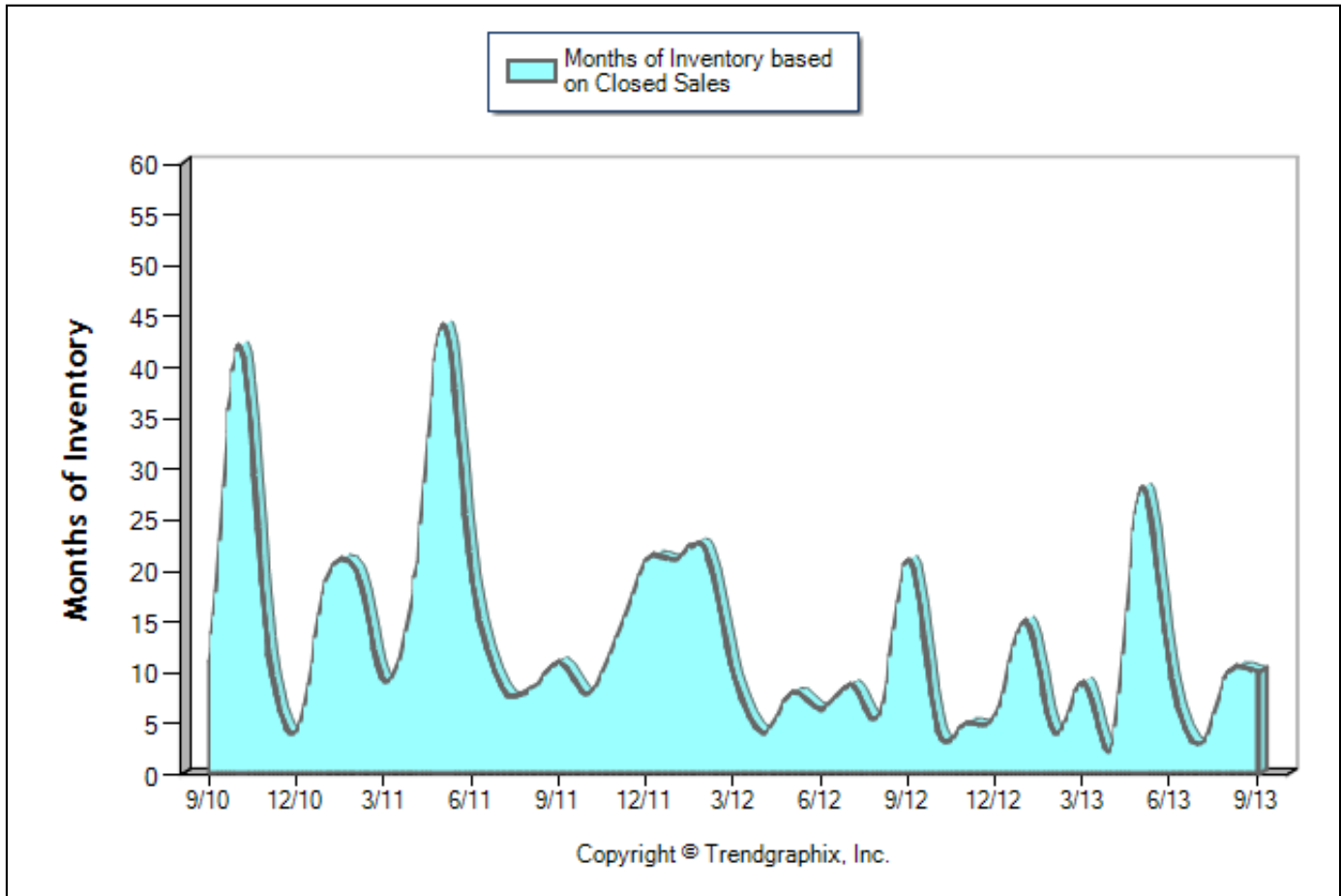
Location: Healdsburg (B0500)
 Property Types: All SFH - All Properties
 Price Range: \$1,000,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Months of Inventory Based on Closed Sales (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Months of Inventory (Closed Sales)	10	10	0%	10	21	-52.4% ▼	5	8	-32.2% ▼	10	11	-9.1% ▼	6	8	-28.3% ▼	5	8	-37% ▼	6	16	-65.6% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	44	35	19	27	44	34	33	27	21	19	24	26	21	20	15	18	28	28	20
New Listing	7	3	3	9	12	1	4	3	4	4	9	2	3	4	2	6	15	4	2
Sold	4	3	0	3	1	4	3	2	1	2	3	3	1	4	1	2	1	10	2
Pended	0	5	1	1	3	2	3	0	2	7	3	3	5	1	3	7	3	0	7
Months of Inventory (Closed Sales)	11	11.7	N/A	9	44	8.5	11	13.5	21	9.5	8	8.7	21	5	15	9	28	2.8	10
Months of Inventory (Pended Sales)	N/A	7	19	27	14.7	17	11	N/A	10.5	2.7	8	8.7	4.2	20	5	2.6	9.3	N/A	2.9
Absorption Rate (Closed Sales) %	9.1	8.6	0	11.1	2.3	11.8	9.1	7.4	4.8	10.5	12.5	11.5	4.8	20	6.7	11.1	3.6	35.7	10
Absorption Rate (Pended Sales) %	0	14.3	5.3	3.7	6.8	5.9	9.1	0	9.5	36.8	12.5	11.5	23.8	5	20	38.9	10.7	0	35
Avg. Active Price	2222	2101	2163	2141	2302	2595	2915	3122	2814	2695	2412	2375	2272	2296	1795	2152	2100	2217	2103
Avg. Sold Price	2316	1348	0	1621	2100	1203	1223	1065	2500	4822	2053	2979	1400	2325	1675	2850	1200	2099	3100
Avg. Sq. Ft. Price	690	507	0	535	786	398	686	381	554	1125	942	697	0	873	593	708	482	773	813
Sold/List Diff. %	91	95	0	96	84	91	88	84	81	77	95	91	96	94	88	89	96	104	99
Sold/Orig LP Diff. %	77	83	0	86	78	86	85	73	81	77	90	91	96	85	85	83	96	103	99
Days on Market	186	111	0	156	223	113	113	340	262	152	85	189	125	76	408	147	21	50	42
Median	1623	1495	0	1265	2100	1245	1250	1065	2500	4823	1800	1920	1400	1850	1675	2850	1200	1310	3100

All reports are published October 2013, based on data available at the end of September 2013. All reports presented are based on data supplied by BAREIS MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.