

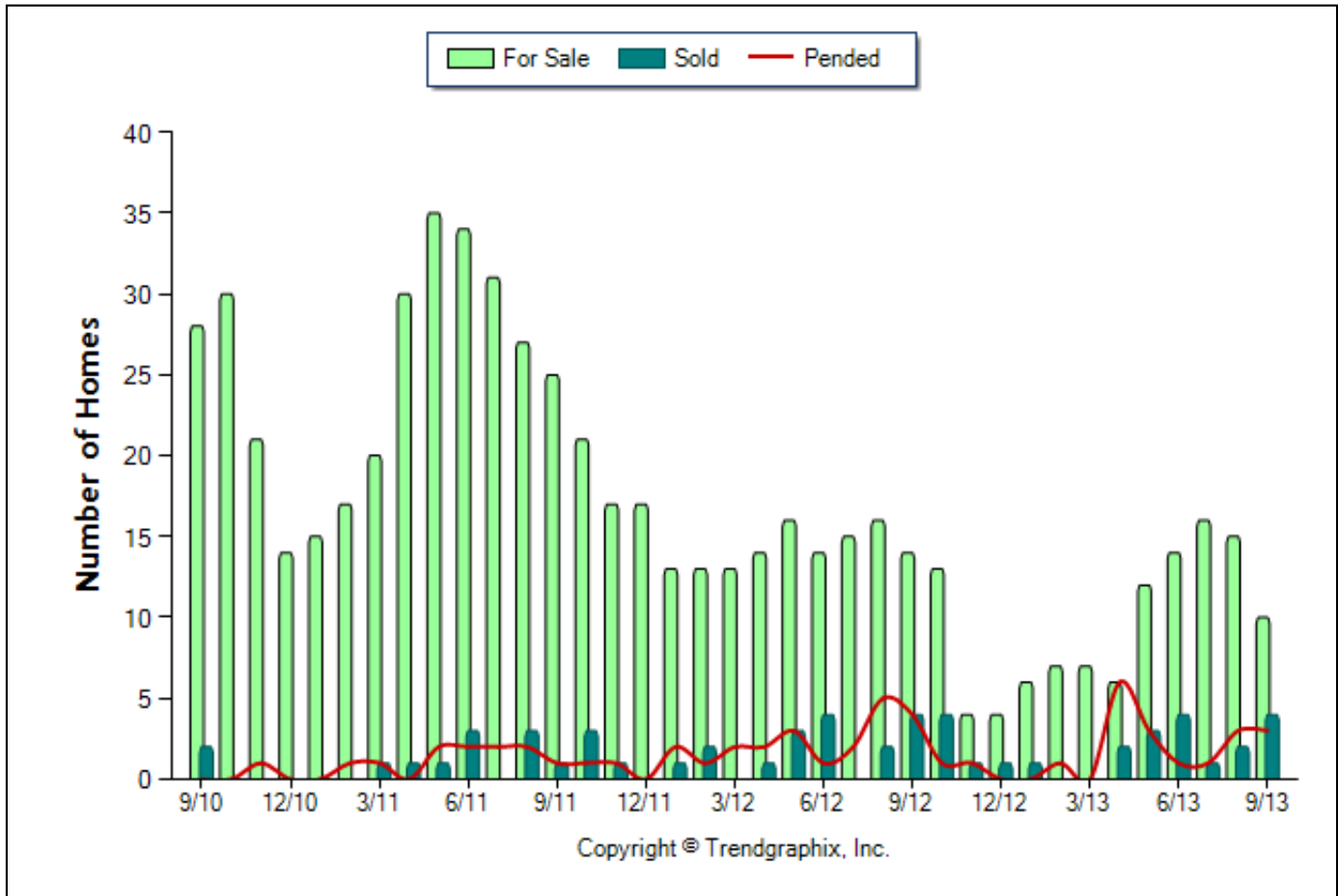
Location: Glen Ellen, Kenwood  
 Property Types: All SFH - All Properties  
 Price Range: \$1,000,000 - No Limit  
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit  
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit  
 Year Built: 0 - No Limit

## Number of Homes For Sale vs. Sold vs. Pended (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
For Sale	10	15	-33.3% ▼	10	14	-28.6% ▼	14	15	-6.7% ▼	10	28	-64.3% ▼	10	15	-33.3% ▼	14	28	-50% ▼	10	25	-60% ▼
Sold	4	2	100% ▲	4	4	0%	2	2	0%	4	2	100% ▲	2	2	0%	2	1	100% ▲	2	1	100% ▲
Pended	3	3	0%	3	4	-25% ▼	2	4	-50% ▼	3	0	N/A	2	2	0%	2	2	0%	2	1	100% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	28	21	15	20	35	31	25	17	13	13	16	15	14	4	6	7	12	16	10
New Listing	4	1	1	4	11	1	2	0	2	1	6	4	3	0	3	1	8	1	2
Sold	2	0	0	1	1	0	1	1	1	0	3	0	4	1	1	0	3	1	4
Pended	0	1	0	1	2	2	1	1	2	2	3	2	4	1	0	0	3	1	3
Months of Inventory (Closed Sales)	14	N/A	N/A	20	35	N/A	25	17	13	N/A	5.3	N/A	3.5	4	6	N/A	4	16	2.5
Months of Inventory (Pended Sales)	N/A	21	N/A	20	17.5	15.5	25	17	6.5	6.5	5.3	7.5	3.5	4	N/A	N/A	4	16	3.3
Absorption Rate (Closed Sales) %	7.1	0	0	5	2.9	0	4	5.9	7.7	0	18.8	0	28.6	25	16.7	0	25	6.3	40
Absorption Rate (Pended Sales) %	0	4.8	0	5	5.7	6.5	4	5.9	15.4	15.4	18.8	13.3	28.6	25	0	0	25	6.3	30
Avg. Active Price	2601	3188	3084	2913	2834	2769	3170	3931	3146	2508	2224	2288	2449	2198	2294	2460	2340	2432	2432
Avg. Sold Price	1198	0	0	1250	1400	0	1350	1226	1950	0	2070	0	1516	1400	1360	0	2256	1750	1443
Avg. Sq. Ft. Price	449	0	0	402	691	0	520	474	354	0	510	0	451	536	648	0	682	685	559
Sold/List Diff. %	90	0	0	97	76	0	97	88	89	0	94	0	89	88	85	0	97	97	96
Sold/Orig LP Diff. %	90	0	0	80	64	0	85	77	89	0	82	0	88	78	71	0	97	97	93
Days on Market	132	0	0	134	712	0	170	171	10	0	313	0	57	216	122	0	38	49	114
Median	1199	0	0	1250	1400	0	1350	1226	1950	0	2300	0	1457	1400	1360	0	1525	1750	1473

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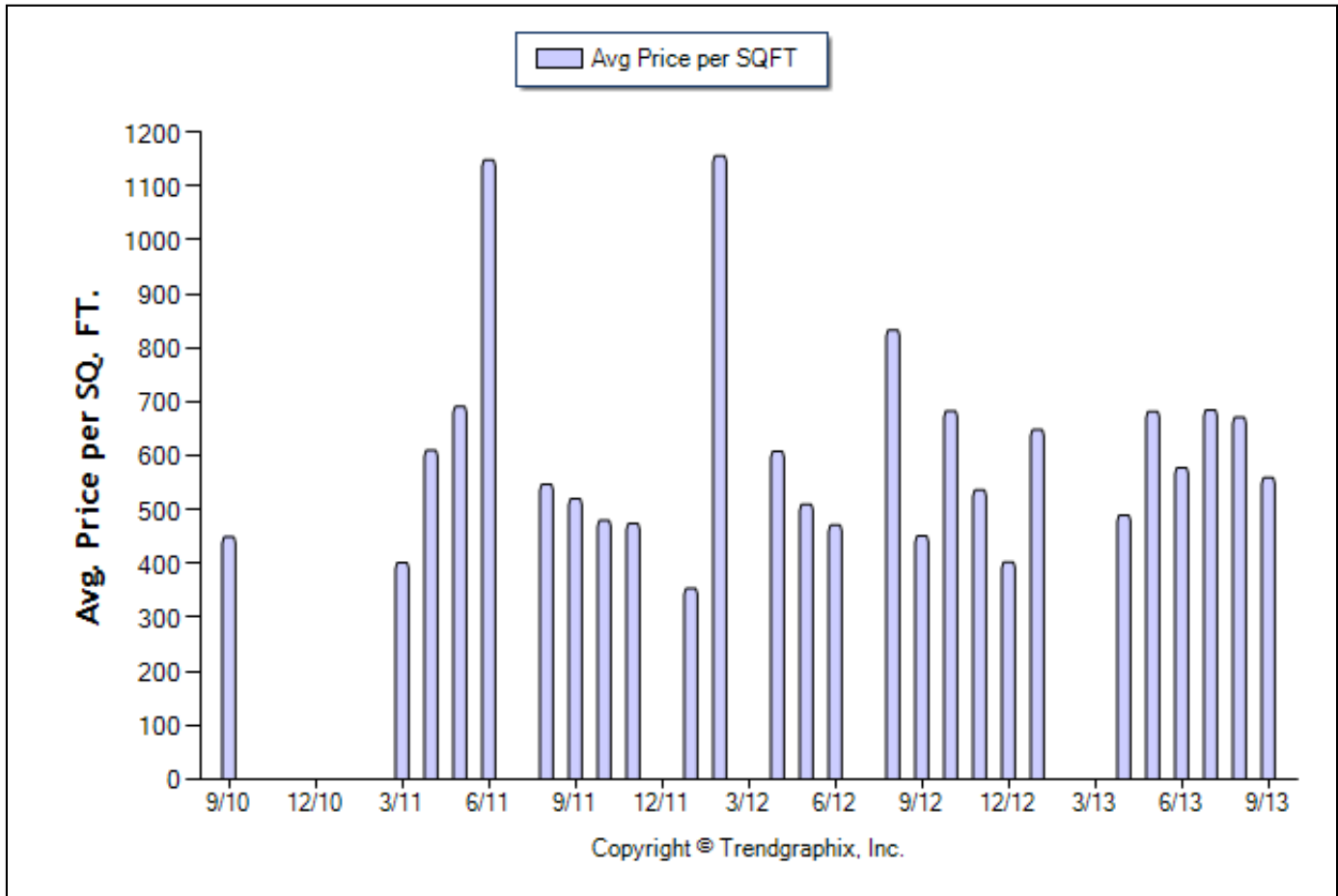
Location: Glen Ellen, Kenwood  
 Property Types: All SFH - All Properties  
 Price Range: \$1,000,000 - No Limit  
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit  
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit  
 Year Built: 0 - No Limit

## Average Price per SQFT (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Avg. Sq. Ft. Price	558.8	670.8	-16.7% ▼	558.8	450.6	24% ▲	608.9	578	5.4% ▲	558.8	449	24.5% ▲	605.1	574.9	5.3% ▲	608.9	540.5	12.7% ▲	605.1	730.8	-17.2% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	28	21	15	20	35	31	25	17	13	13	16	15	14	4	6	7	12	16	10
New Listing	4	1	1	4	11	1	2	0	2	1	6	4	3	0	3	1	8	1	2
Sold	2	0	0	1	1	0	1	1	1	0	3	0	4	1	1	0	3	1	4
Pended	0	1	0	1	2	2	1	1	2	2	3	2	4	1	0	0	3	1	3
Months of Inventory (Closed Sales)	14	N/A	N/A	20	35	N/A	25	17	13	N/A	5.3	N/A	3.5	4	6	N/A	4	16	2.5
Months of Inventory (Pended Sales)	N/A	21	N/A	20	17.5	15.5	25	17	6.5	6.5	5.3	7.5	3.5	4	N/A	N/A	4	16	3.3
Absorption Rate (Closed Sales) %	7.1	0	0	5	2.9	0	4	5.9	7.7	0	18.8	0	28.6	25	16.7	0	25	6.3	40
Absorption Rate (Pended Sales) %	0	4.8	0	5	5.7	6.5	4	5.9	15.4	15.4	18.8	13.3	28.6	25	0	0	25	6.3	30
Avg. Active Price	2601	3188	3084	2913	2834	2769	3170	3931	3146	2508	2224	2288	2449	2198	2294	2460	2340	2432	2432
Avg. Sold Price	1198	0	0	1250	1400	0	1350	1226	1950	0	2070	0	1516	1400	1360	0	2256	1750	1443
Avg. Sq. Ft. Price	449	0	0	402	691	0	520	474	354	0	510	0	451	536	648	0	682	685	559
Sold/List Diff. %	90	0	0	97	76	0	97	88	89	0	94	0	89	88	85	0	97	97	96
Sold/Orig LP Diff. %	90	0	0	80	64	0	85	77	89	0	82	0	88	78	71	0	97	97	93
Days on Market	132	0	0	134	712	0	170	171	10	0	313	0	57	216	122	0	38	49	114
Median	1199	0	0	1250	1400	0	1350	1226	1950	0	2300	0	1457	1400	1360	0	1525	1750	1473

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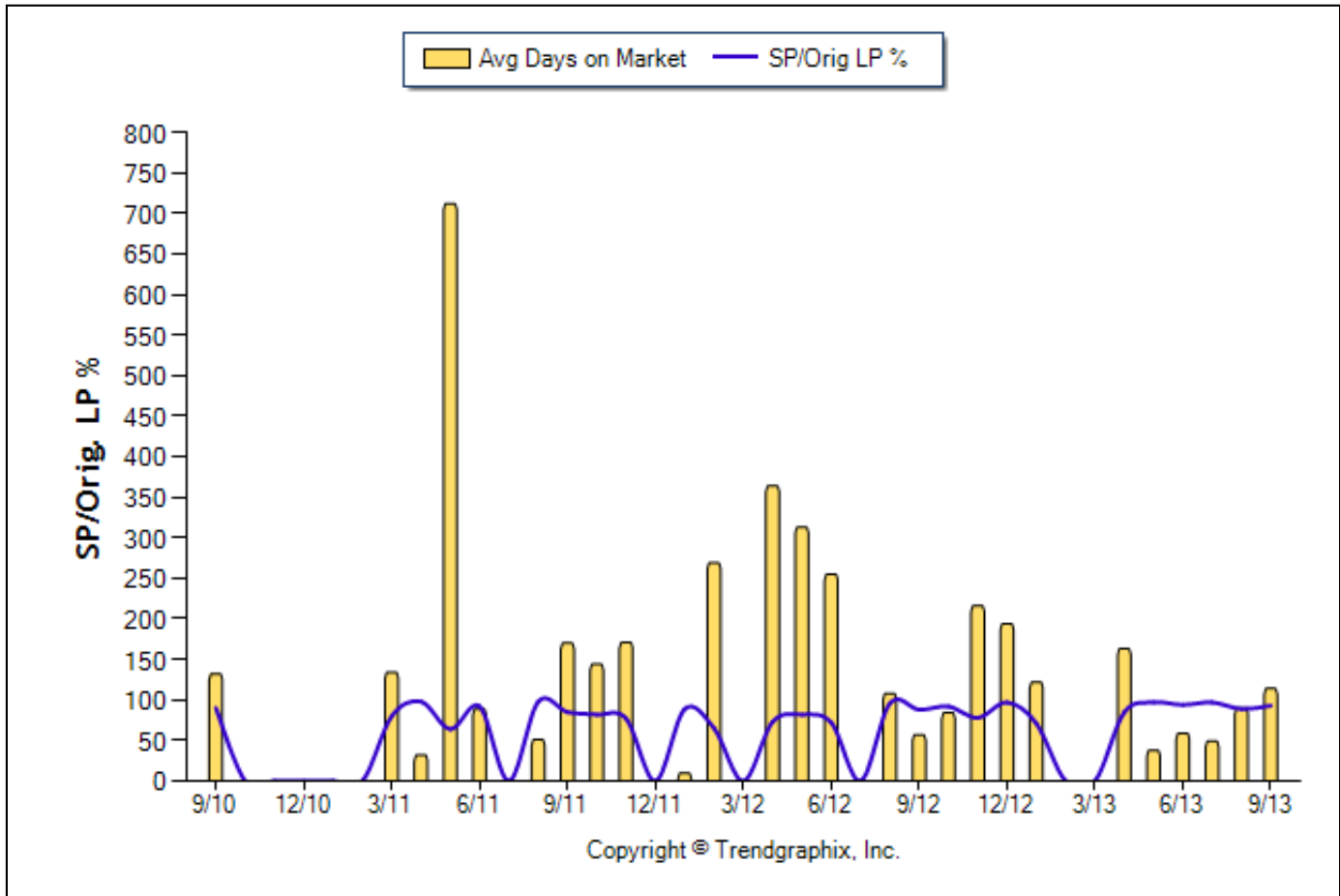
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SQFT Range: 0 - No Limit  
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit  
 Year Built: 0 - No Limit

## Avg Days On Market & SP/Orig LP % (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Days on Market	114	90	26.7% ▲	114	57	100% ▲	98	74	32.4% ▲	114	132	-13.6% ▼	97	187	-48.1% ▼	98	81	21% ▲	97	147	-34% ▼
Sold/Orig LP Diff. %	93	89	4.5% ▲	93	88	5.7% ▲	92	91	1.1% ▲	93	90	3.3% ▲	91	81	12.3% ▲	92	95	-3.2% ▼	91	90	1.1% ▲

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	28	21	15	20	35	31	25	17	13	13	16	15	14	4	6	7	12	16	10
New Listing	4	1	1	4	11	1	2	0	2	1	6	4	3	0	3	1	8	1	2
Sold	2	0	0	1	1	0	1	1	1	0	3	0	4	1	1	0	3	1	4
Pended	0	1	0	1	2	2	1	1	2	2	3	2	4	1	0	0	3	1	3
Months of Inventory (Closed Sales)	14	N/A	N/A	20	35	N/A	25	17	13	N/A	5.3	N/A	3.5	4	6	N/A	4	16	2.5
Months of Inventory (Pended Sales)	N/A	21	N/A	20	17.5	15.5	25	17	6.5	6.5	5.3	7.5	3.5	4	N/A	N/A	4	16	3.3
Absorption Rate (Closed Sales) %	7.1	0	0	5	2.9	0	4	5.9	7.7	0	18.8	0	28.6	25	16.7	0	25	6.3	40
Absorption Rate (Pended Sales) %	0	4.8	0	5	5.7	6.5	4	5.9	15.4	15.4	18.8	13.3	28.6	25	0	0	25	6.3	30
Avg. Active Price	2601	3188	3084	2913	2834	2769	3170	3931	3146	2508	2224	2288	2449	2198	2294	2460	2340	2432	2432
Avg. Sold Price	1198	0	0	1250	1400	0	1350	1226	1950	0	2070	0	1516	1400	1360	0	2256	1750	1443
Avg. Sq. Ft. Price	449	0	0	402	691	0	520	474	354	0	510	0	451	536	648	0	682	685	559
Sold/List Diff. %	90	0	0	97	76	0	97	88	89	0	94	0	89	88	85	0	97	97	96
Sold/Orig LP Diff. %	90	0	0	80	64	0	85	77	89	0	82	0	88	78	71	0	97	97	93
Days on Market	132	0	0	134	712	0	170	171	10	0	313	0	57	216	122	0	38	49	114
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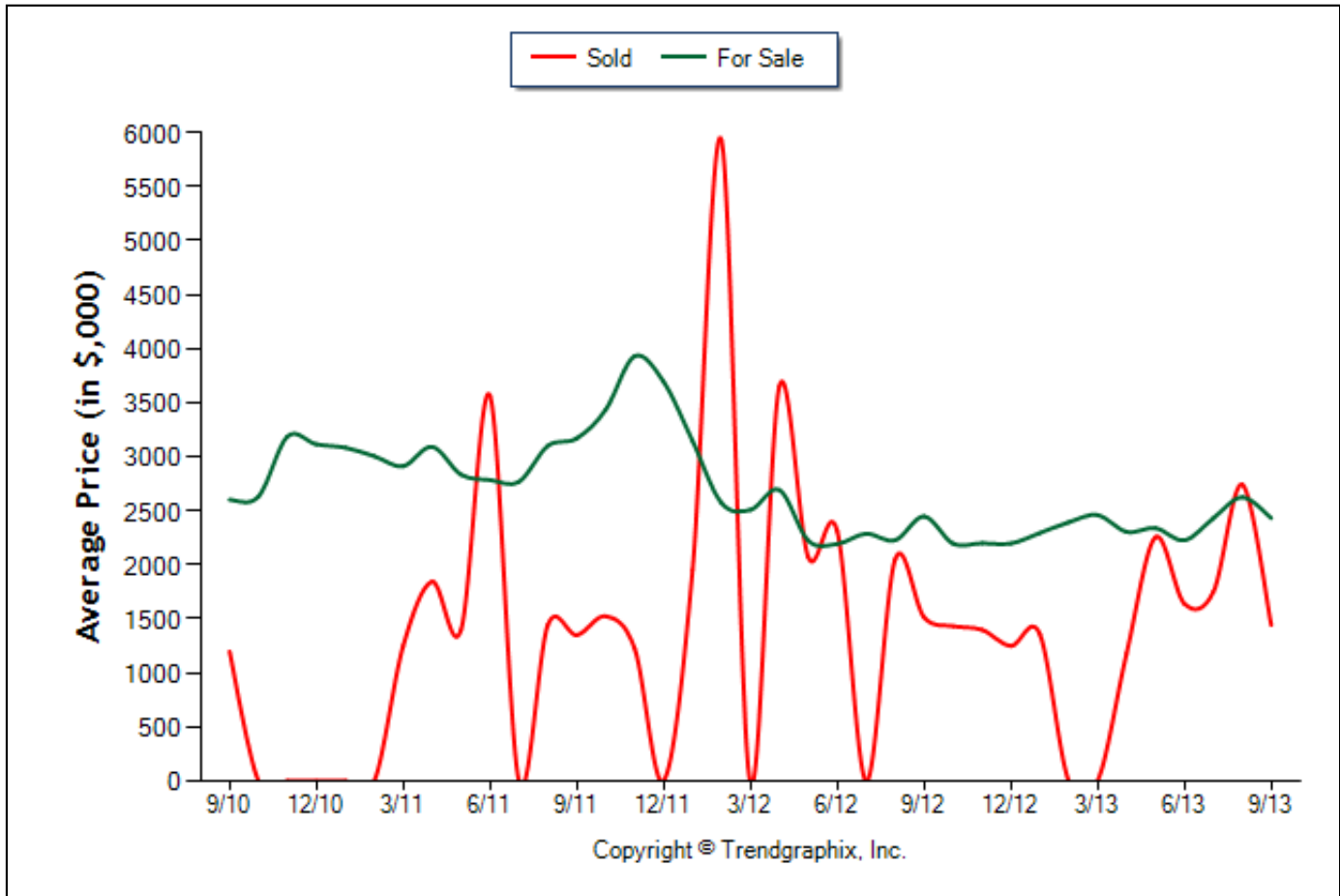
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 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit  
 Year Built: 0 - No Limit

## Average Price of For Sale and Sold (Last 3 years)

Prepared for you by: Latife Hayson



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Avg. Active Price	2432	2625	-7.4% ▼	2432	2449	-0.7% ▼	2503	2316	8.1% ▲	2432	2601	-6.5% ▼	2365	2825	-16.3% ▼	2503	2998	-16.5% ▼	2365	2945	-19.7% ▼
Avg. Sold Price	1443	2744	-47.4% ▼	1443	1516	-4.8% ▼	1859	1694	9.7% ▲	1443	1198	20.5% ▲	1671	2327	-28.2% ▼	1859	1421	30.8% ▲	1671	2087	-19.9% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	28	21	15	20	35	31	25	17	13	13	16	15	14	4	6	7	12	16	10
New Listing	4	1	1	4	11	1	2	0	2	1	6	4	3	0	3	1	8	1	2
Sold	2	0	0	1	1	0	1	1	1	0	3	0	4	1	1	0	3	1	4
Pended	0	1	0	1	2	2	1	1	2	2	3	2	4	1	0	0	3	1	3
Months of Inventory (Closed Sales)	14	N/A	N/A	20	35	N/A	25	17	13	N/A	5.3	N/A	3.5	4	6	N/A	4	16	2.5
Months of Inventory (Pended Sales)	N/A	21	N/A	20	17.5	15.5	25	17	6.5	6.5	5.3	7.5	3.5	4	N/A	N/A	4	16	3.3
Absorption Rate (Closed Sales) %	7.1	0	0	5	2.9	0	4	5.9	7.7	0	18.8	0	28.6	25	16.7	0	25	6.3	40
Absorption Rate (Pended Sales) %	0	4.8	0	5	5.7	6.5	4	5.9	15.4	15.4	18.8	13.3	28.6	25	0	0	25	6.3	30
Avg. Active Price	2601	3188	3084	2913	2834	2769	3170	3931	3146	2508	2224	2288	2449	2198	2294	2460	2340	2432	2432
Avg. Sold Price	1198	0	0	1250	1400	0	1350	1226	1950	0	2070	0	1516	1400	1360	0	2256	1750	1443
Avg. Sq. Ft. Price	449	0	0	402	691	0	520	474	354	0	510	0	451	536	648	0	682	685	559
Sold/List Diff. %	90	0	0	97	76	0	97	88	89	0	94	0	89	88	85	0	97	97	96
Sold/Orig LP Diff. %	90	0	0	80	64	0	85	77	89	0	82	0	88	78	71	0	97	97	93
Days on Market	132	0	0	134	712	0	170	171	10	0	313	0	57	216	122	0	38	49	114
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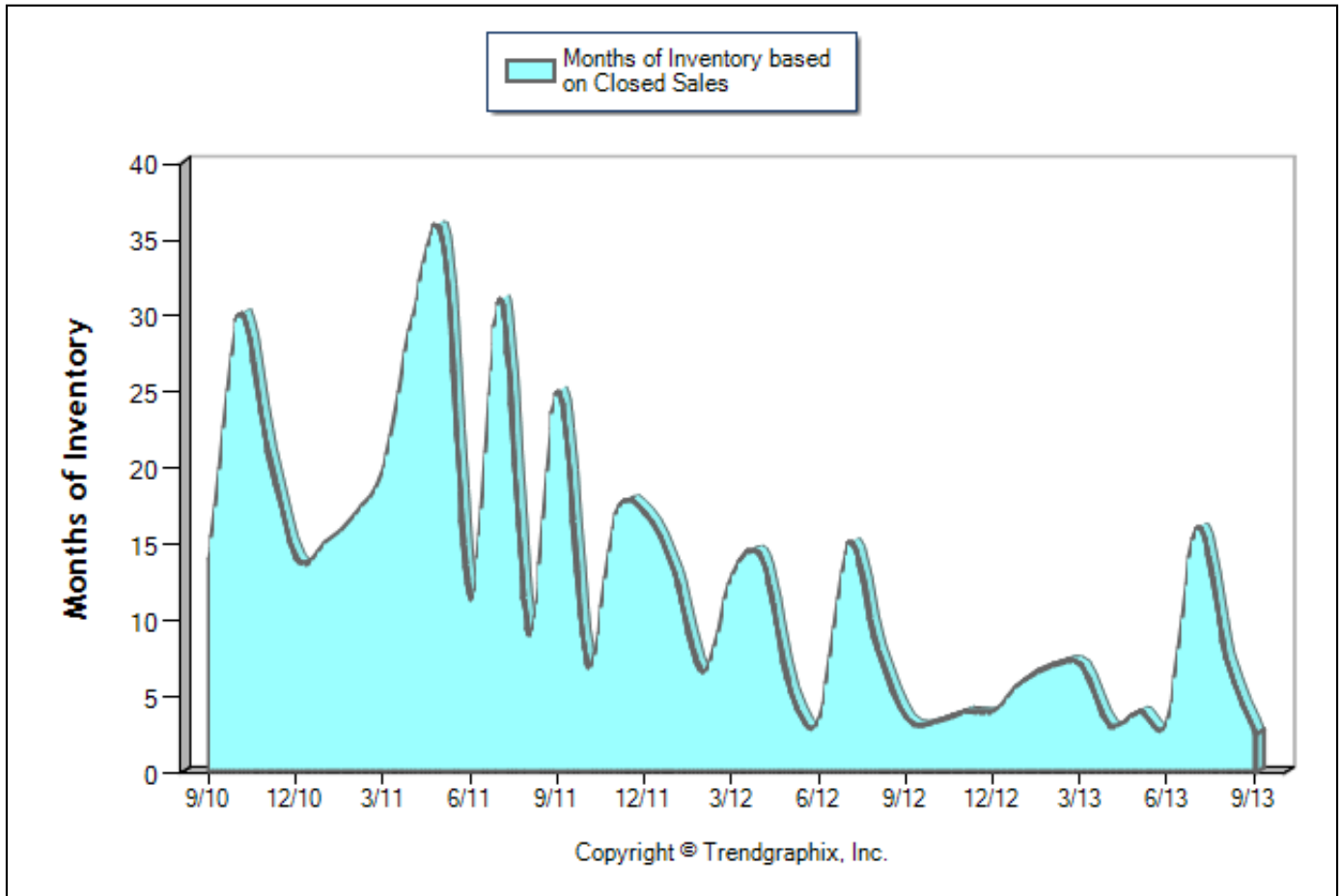
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**Months of Inventory Based on Closed Sales (Last 3 years)**

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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 3 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curnt vs. Same Qtr 2 Yrs Ago			Curnt vs. Same 12 Months 2 Yrs Ago		
	Sep. 13	Aug. 13	% Change	Sep. 13	Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 12 to Sep. 12	% Change	Sep. 13	Sep. 10	% Change	Oct. 12 to Sep. 13	Oct. 11 to Sep. 12	% Change	Jul. 13 to Sep. 13	Jul. 11 to Sep. 11	% Change	Oct. 12 to Sep. 13	Oct. 10 to Sep. 11	% Change
Months of Inventory (Closed Sales)	3	8	-66.7% ▼	3	4	-28.6% ▼	7	8	-6.7% ▼	3	14	-82.1% ▼	5	8	-33.3% ▼	7	28	-75% ▼	5	25	-80% ▼

Date	9/10	11/10	1/11	3/11	5/11	7/11	9/11	11/11	1/12	3/12	5/12	7/12	9/12	11/12	1/13	3/13	5/13	7/13	9/13
For Sale	28	21	15	20	35	31	25	17	13	13	16	15	14	4	6	7	12	16	10
New Listing	4	1	1	4	11	1	2	0	2	1	6	4	3	0	3	1	8	1	2
Sold	2	0	0	1	1	0	1	1	1	0	3	0	4	1	1	0	3	1	4
Pended	0	1	0	1	2	2	1	1	2	2	3	2	4	1	0	0	3	1	3
Months of Inventory (Closed Sales)	14	N/A	N/A	20	35	N/A	25	17	13	N/A	5.3	N/A	3.5	4	6	N/A	4	16	2.5
Months of Inventory (Pended Sales)	N/A	21	N/A	20	17.5	15.5	25	17	6.5	5.3	7.5	3.5	4	N/A	N/A	N/A	4	16	3.3
Absorption Rate (Closed Sales) %	7.1	0	0	5	2.9	0	4	5.9	7.7	0	18.8	0	28.6	25	16.7	0	25	6.3	40
Absorption Rate (Pended Sales) %	0	4.8	0	5	5.7	6.5	4	5.9	15.4	15.4	18.8	13.3	28.6	25	0	0	25	6.3	30
Avg. Active Price	2601	3188	3084	2913	2834	2769	3170	3931	3146	2508	2224	2288	2449	2198	2294	2460	2340	2432	2432
Avg. Sold Price	1198	0	0	1250	1400	0	1350	1226	1950	0	2070	0	1516	1400	1360	0	2256	1750	1443
Avg. Sq. Ft. Price	449	0	0	402	691	0	520	474	354	0	510	0	451	536	648	0	682	685	559
Sold/List Diff. %	90	0	0	97	76	0	97	88	89	0	94	0	89	88	85	0	97	97	96
Sold/Orig LP Diff. %	90	0	0	80	64	0	85	77	89	0	82	0	88	78	71	0	97	97	93
Days on Market	132	0	0	134	712	0	170	171	10	0	313	0	57	216	122	0	38	49	114
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