

TrendVision™

Published Jul. 2013**

Location : Oakville (E1600) , Rutherford (E1700) ,
Yountville (E1200)

Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

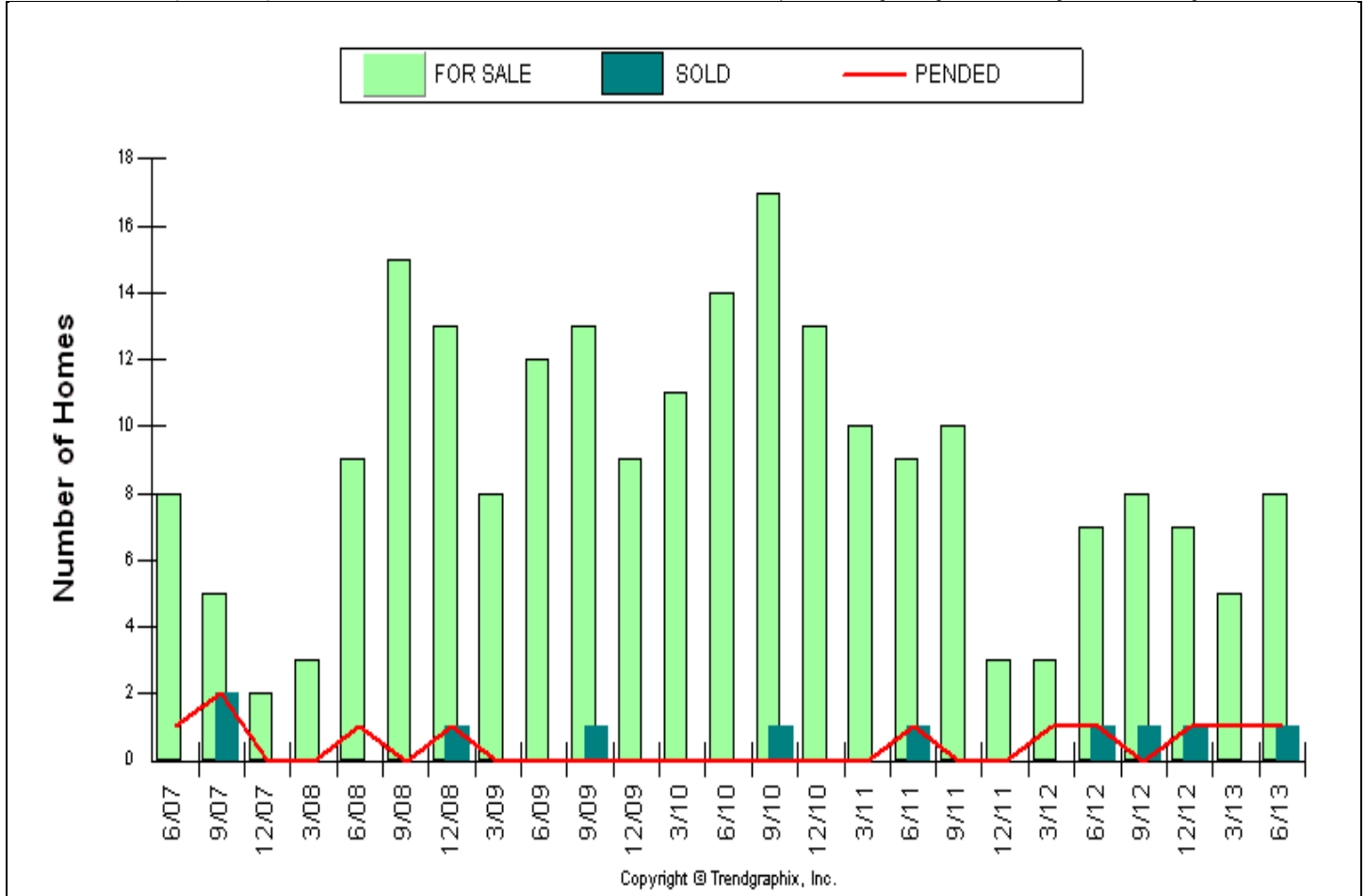
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



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	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
For Sale	5	8	60% ↑	7	8	14.3% ↑	8	8	0%
Sold	0	1	n/a	1	1	0%	0	1	n/a
Pended	1	1	0%	1	1	0%	1	1	0%

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	8	5	2	3	9	15	13	8	12	13	9	11	14	17	13	10	9	10	3	3	7	8	7	5	8
New Listing	3	1	0	1	3	2	1	1	2	2	1	3	2	1	0	1	1	2	0	2	2	0	1	3	2
Sold	0	2	0	0	0	0	1	0	0	1	0	0	0	1	0	0	1	0	0	0	1	1	1	0	1
Pended	1	2	0	0	1	0	1	0	0	0	0	0	0	0	0	0	1	0	0	1	1	0	1	1	1
Mon of Inv. on Sold	n/a	2.5	n/a	n/a	n/a	n/a	13	n/a	n/a	13	n/a	n/a	n/a	17	n/a	n/a	9	n/a	n/a	n/a	7	8	7	n/a	8
Mon of Inv. on Pended	8	2.5	n/a	n/a	9	n/a	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	9	n/a	n/a	n/a	3	7	n/a	7	5	8
Absorption Rt. on Sold (%)	0	40	0	0	0	0	7.7	0	0	7.7	0	0	0	5.9	0	0	11.1	0	0	0	14.3	12.5	14.3	0	12.5
Absorption Rt. on Pended (%)	12.5	40	0	0	11.1	0	7.7	0	0	0	0	0	0	0	0	0	11.1	0	0	33.3	14.3	0	14.3	20	12.5
Avg. Act Price	2574	1346	1179	1826	2842	3153	3290	1710	2026	3271	3832	4813	5642	6053	7810	9915	10148	5336	8078	5799	4840	6360	7170	5792	5331
Avg. Sld Price	0	1686	1300	1260	1120	1062	2025	1100	0	1570	1095	1390	0	1308	0	1555	2947	1500	0	2060	6312	5058	4725	1380	4704
Avg. Sq Ft Price	0	638.7	464.3	923.8	520.2	489.2	619.1	404.7	0	467.9	652.2	434.4	0	550.9	0	588.1	736.9	824.6	0	824	899.9	1376.9	2646.3	635.7	957.1
SP/LP Diff. %	0	98	98	95	86	90	89	85	0	98	100	93	0	94	0	89	76	100	0	90	94	86	90	92	94
Days on Market	0	107	170	248	26	222	112	221	0	186	223	109	0	466	0	363	203	37	0	20	53	103	148	225	38
SP/OLP Diff. %	0	96	98	93	86	90	89	76	0	80	86	82	0	84	0	69	73	100	0	90	92	86	90	92	94
Median Price	0	1475	1300	1260	1120	1062	2025	1100	0	1570	1095	1390	0	1308	0	1555	2948	1500	0	2060	6312	5058	4725	1380	4704

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Location : Oakville (E1600) , Rutherford (E1700) ,
Yountville (E1200)

Average Home Sold Price per SQFT - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

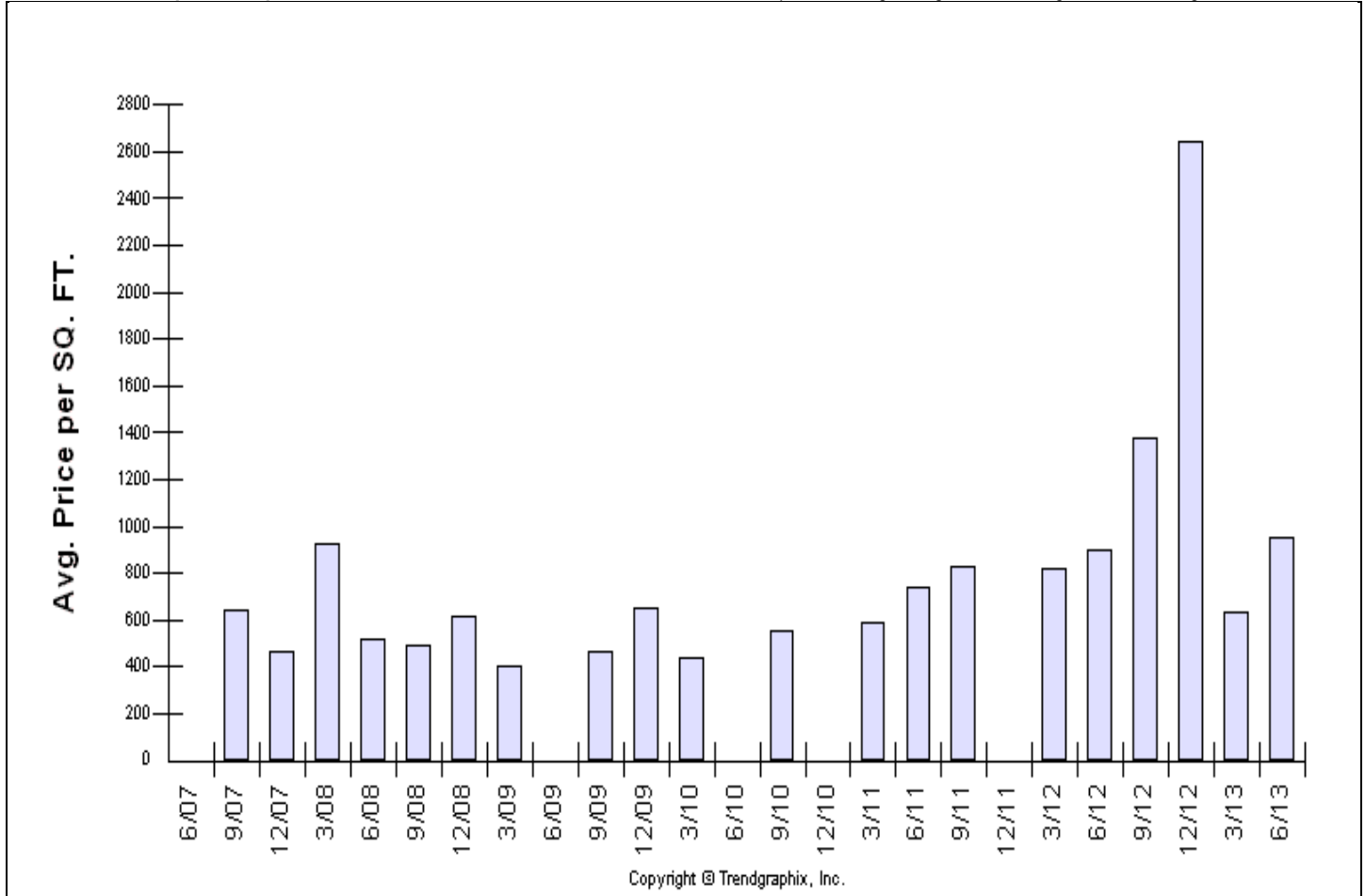
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



Avg. Sq. Ft. Price	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
	636	957	50.6% ↑	900	957	6.3% ↑	0	957	n/a

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	8	5	2	3	9	15	13	8	12	13	9	11	14	17	13	10	9	10	3	3	7	8	7	5	8
New Listing	3	1	0	1	3	2	1	1	2	2	1	3	2	1	0	1	1	2	0	2	2	0	1	3	2
Sold	0	2	0	0	0	0	1	0	0	1	0	0	0	1	0	0	1	0	0	0	1	1	1	0	1
Pended	1	2	0	0	1	0	1	0	0	0	0	0	0	0	0	0	1	0	0	1	1	0	1	1	1
Mon of Inv. on Sold	n/a	2.5	n/a	n/a	n/a	n/a	13	n/a	n/a	13	n/a	n/a	n/a	17	n/a	n/a	9	n/a	n/a	n/a	7	8	7	n/a	8
Mon of Inv. on Pended	8	2.5	n/a	n/a	9	n/a	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	9	n/a	n/a	3	7	n/a	7	5	8
Absorption Rt. on Sold (%)	0	40	0	0	0	0	7.7	0	0	7.7	0	0	0	5.9	0	0	11.1	0	0	0	14.3	12.5	14.3	0	12.5
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SP/OLP Diff. %	0	96	98	93	86	90	89	76	0	80	86	82	0	84	0	69	73	100	0	90	92	86	90	92	94
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Location : Oakville (E1600) , Rutherford (E1700) ,
Yountville (E1200)

Avg DOM & SP/LP % - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

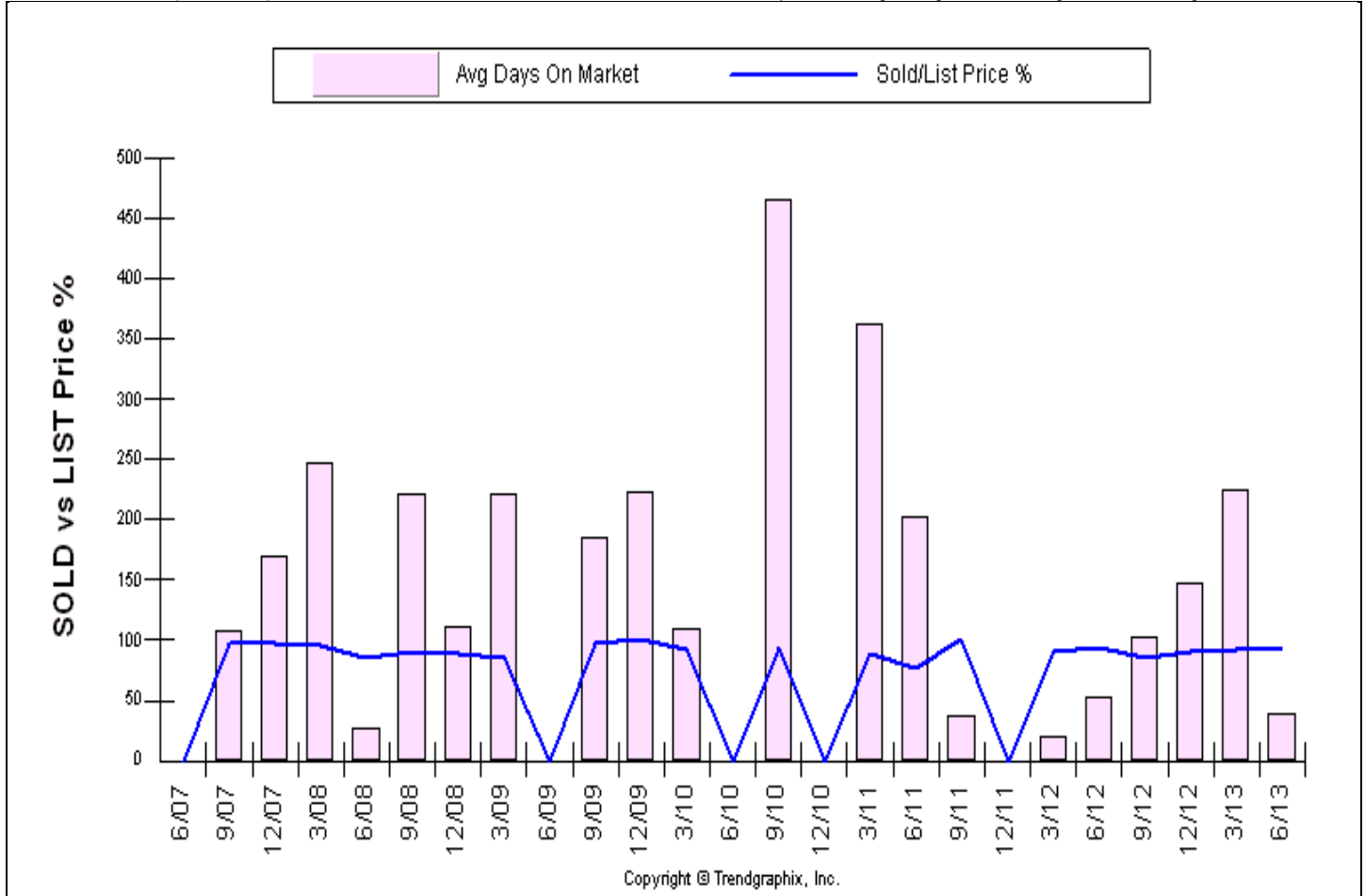
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
Avg. Days on Market	225	38	-83.1% ↓	53	38	-28.3% ↓	0	38	n/a
Sold/List Diff. %	92	94	2.2% ↑	94	94	0%	0	94	n/a

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	8	5	2	3	9	15	13	8	12	13	9	11	14	17	13	10	9	10	3	3	7	8	7	5	8
New Listing	3	1	0	1	3	2	1	1	2	2	1	3	2	1	0	1	1	2	0	2	2	0	1	3	2
Sold	0	2	0	0	0	0	1	0	1	0	1	0	0	1	0	0	1	0	0	0	1	1	1	0	1
Pended	1	2	0	0	1	0	1	0	0	0	0	0	0	0	0	0	1	0	0	1	1	0	1	1	1
Mon of Inv. on Sold	n/a	2.5	n/a	n/a	n/a	n/a	13	n/a	n/a	13	n/a	n/a	n/a	17	n/a	n/a	9	n/a	n/a	n/a	7	8	7	n/a	8
Mon of Inv. on Pended	8	2.5	n/a	n/a	9	n/a	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	9	n/a	n/a	n/a	3	7	n/a	7	5	8
Absorption Rt. on Sold (%)	0	40	0	0	0	0	7.7	0	0	7.7	0	0	0	5.9	0	0	11.1	0	0	0	14.3	12.5	14.3	0	12.5
Absorption Rt. on Pended (%)	12.5	40	0	0	11.1	0	7.7	0	0	0	0	0	0	0	0	0	11.1	0	0	33.3	14.3	0	14.3	20	12.5
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Location : Oakville (E1600) , Rutherford (E1700) ,
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Avg Price For Sale & Sold - Last 6 years (Quarterly)

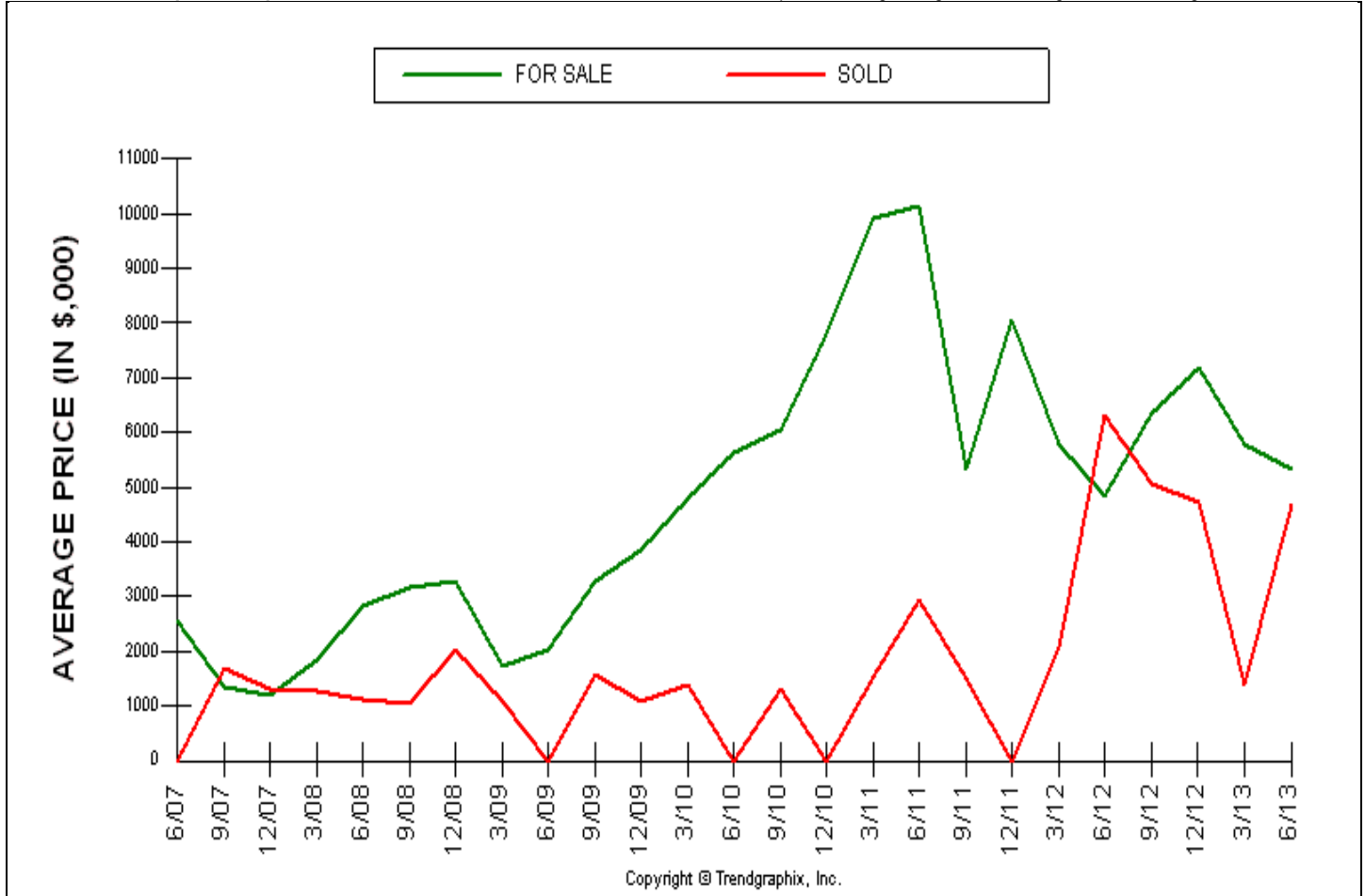
Price Range: \$1,000,000 - No Limit, **SQFT Range:** 0 - No Limit, **Year**

Built: 0 - No Limit

Bedrooms: 0 - No Limit, **Full Bathrooms:** 0 - No Limit, **Half Bathrooms:**
0 - No Limit

All Residential Prop - All Properties

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	1 quarter			1 year			6 years		
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
Avg. Active Price	5792	5331	-8% ↓	4840	5331	10.1% ↑	2574	5331	107.1% ↑
Avg. Sold Price	1380	4704	240.9% ↑	6312	4704	-25.5% ↓	0	4704	n/a

Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	8	5	2	3	9	15	13	8	12	13	9	11	14	17	13	10	9	10	3	3	7	8	7	5	8
New Listing	3	1	0	1	3	2	1	1	2	2	1	3	2	1	0	1	1	2	0	2	2	0	1	3	2
Sold	0	2	0	0	0	0	1	0	1	0	1	0	0	1	0	0	1	0	0	0	1	1	1	1	0
Pended	1	2	0	0	1	0	1	0	0	0	0	0	0	0	0	0	1	0	0	1	1	0	1	1	1
Mon of Inv. on Sold	n/a	2.5	n/a	n/a	n/a	n/a	13	n/a	n/a	13	n/a	n/a	n/a	17	n/a	n/a	9	n/a	n/a	n/a	7	8	7	n/a	8
Mon of Inv. on Pended	8	2.5	n/a	n/a	9	n/a	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	9	n/a	n/a	n/a	3	7	n/a	7	5	8
Absorption Rt. on Sold (%)	0	40	0	0	0	0	7.7	0	0	7.7	0	0	0	5.9	0	0	11.1	0	0	14.3	12.5	14.3	0	12.5	
Absorption Rt. on Pended (%)	12.5	40	0	0	11.1	0	7.7	0	0	0	0	0	0	0	0	0	11.1	0	0	33.3	14.3	0	14.3	20	12.5
Avg. Act Price	2574	1346	1179	1826	2842	3153	3290	1710	2026	3271	3832	4813	5642	6053	7810	9915	10148	5336	8078	5799	4840	6360	7170	5792	5331
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Days on Market	0	107	170	248	26	222	112	221	0	186	223	109	0	466	0	363	203	37	0	20	53	103	148	225	38
SP/OLP Diff. %	0	96	98	93	86	90	89	76	0	80	86	82	0	84	0	69	73	100	0	90	92	86	90	92	94
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Location : Oakville (E1600) , Rutherford (E1700) ,
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Months of Inventory based on Closed Sales - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

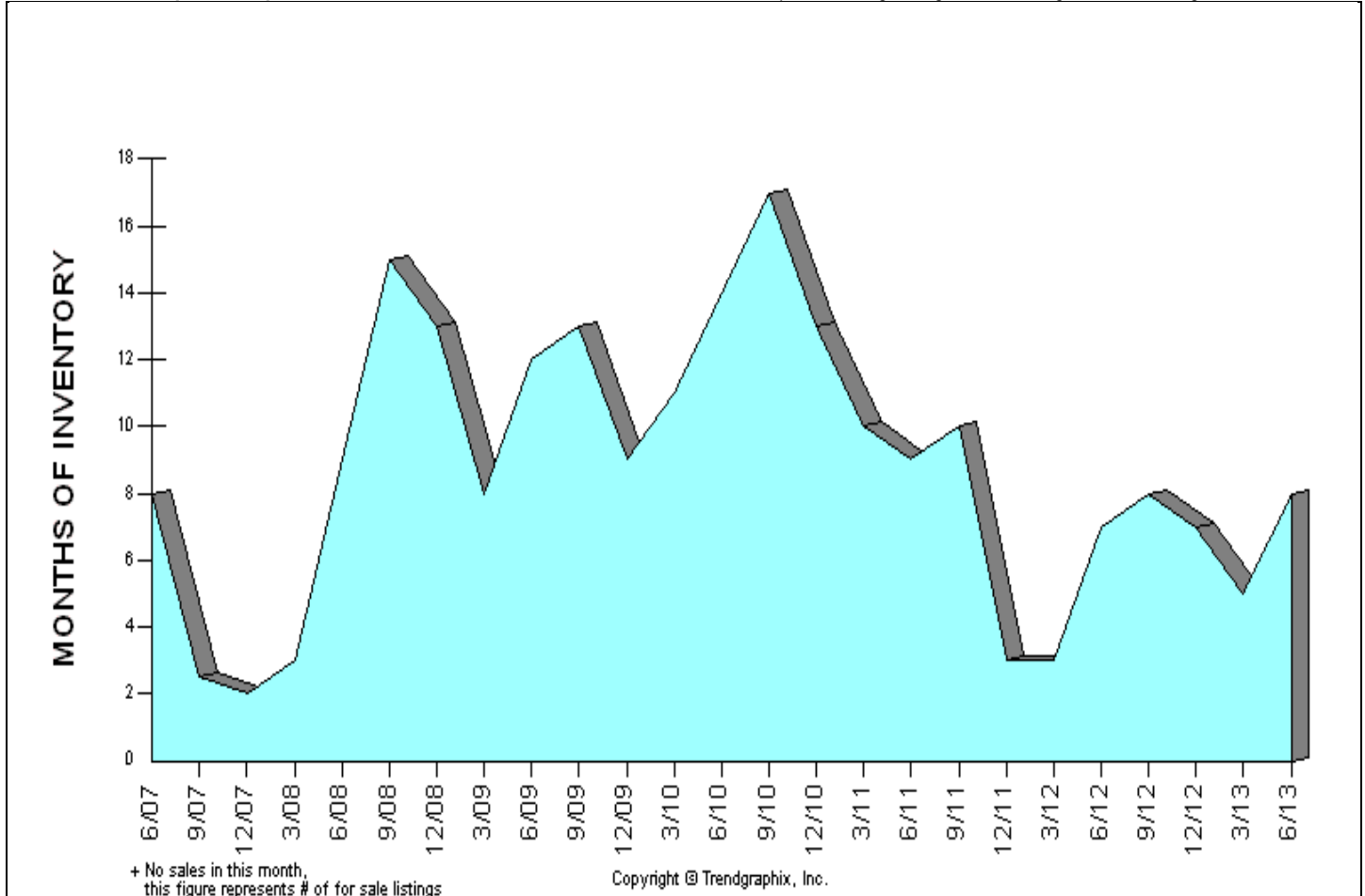
Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

All Residential Prop - All Properties

Prepared for you by: Latife Hayson, Sotheby's International



Months of Inventory (Closed Sales)	1 quarter			1 year			6 years																			
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change																	
	5	8	60% ↑	7	8	14.3% ↑	8	8	0%																	
Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13	
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New Listing	3	1	0	1	3	2	1	1	2	2	1	3	2	1	0	1	1	2	0	2	2	0	1	3	2	
Sold	0	2	0	0	0	0	0	1	0	0	1	0	0	0	1	0	0	0	0	0	1	1	0	1	0	1
Pended	1	2	0	0	1	0	1	0	0	0	0	0	0	0	0	0	1	0	0	1	1	0	1	1	1	
Mon of Inv. on Sold	n/a	2.5	n/a	n/a	n/a	n/a	13	n/a	n/a	13	n/a	n/a	n/a	17	n/a	n/a	9	n/a	n/a	n/a	7	8	7	n/a	8	
Mon of Inv. on Pended	8	2.5	n/a	n/a	9	n/a	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	9	n/a	n/a	3	7	n/a	7	5	8	
Absorption Rt. on Sold (%)	0	40	0	0	0	0	7.7	0	0	7.7	0	0	0	5.9	0	0	11.1	0	0	0	14.3	12.5	14.3	0	12.5	
Absorption Rt. on Pended (%)	12.5	40	0	0	11.1	0	7.7	0	0	0	0	0	0	0	0	0	11.1	0	0	33.3	14.3	0	14.3	20	12.5	
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