## <u>TrendVision</u><sup>TM</sup>

Published Jul. 2013\*\*

Location : Angwin (E1300) , Deer Park (E1400)

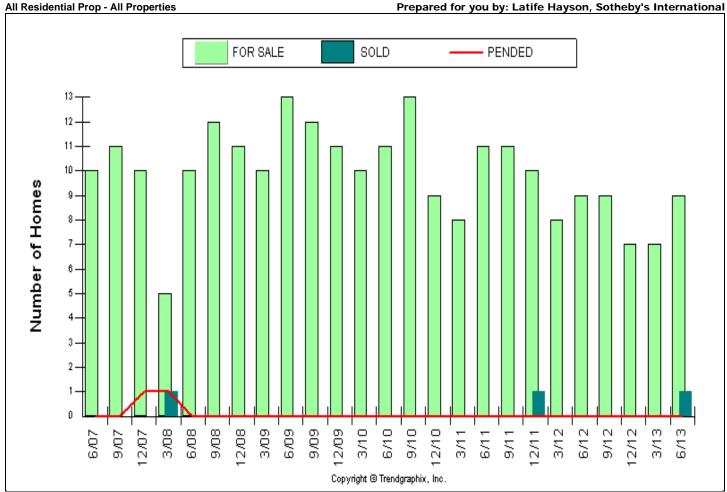
Number of Homes For Sale vs. Sold vs. Pended - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

**Built: 0 - No Limit** 

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit



		1 qu	uarter						1	year							6 ye	ears									
	Mar 13	Jun	e 13	%	Chan	ge	June	12	Ju	ne 13		% Ch	ange	J	une 0	7	June	13	%	Chan	ge						
For Sale	7	9	9	28	8.6%		9			9		0%	6		10		9	)	-	10% -	ļ.						
Sold	0	•	1		n/a		0			1		n/	а		0		1			n/a							
Pended	0	(	)		n/a		0			0		n/	a		0		0	)		n/a							
	Date		6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
F	or Sale		10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
Ne	w Listing		1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
	Sold		0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
F	Pended		0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of	f Inv. on Sold		n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of I	nv. on Pended	t	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption	n Rt. on Sold (	%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption I	Rt. on Pended	l (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg	. Act Price		2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Avg	. Sld Price		2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg.	Sq Ft Price		679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/	LP Diff. %		82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days	on Market		127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/C	DLP Diff. %		82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
Med	dian Price		2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151

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# <u>TrendVision<sup>TM</sup></u>

Published Jul. 2013\*\*

Location: Angwin (E1300), Deer Park (E1400)

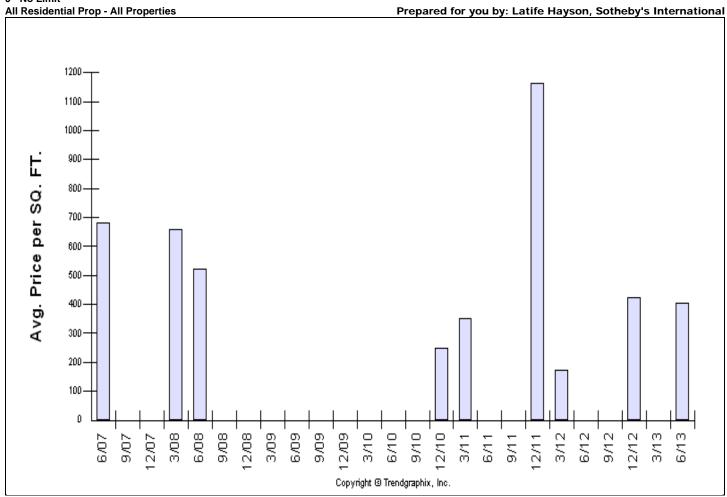
Average Home Sold Price per SQFT - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

**Built: 0 - No Limit** 

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit



		1 qua	arter						1	year							6 ye	ears									
	Mar 13	June	13	% (	Chang	je	June	12	Jur	ne 13	9	% Cha	ange	Ju	une 0	7	June	13	%	Chan	ige						
Avg. Sq. Ft. Price	0	400	6		n/a		0		4	106		n/a	a		679		40	6	-4	0.3%	•						
	Date		6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
	For Sale		10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
N	ew Listing		1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
	Sold		0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
	Pended		0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon o	of Inv. on Sold		n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of	Inv. on Pende	d	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorptio	n Rt. on Sold	(%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption	Rt. on Pende	d (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ανς	g. Act Price		2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Ανς	g. Sld Price		2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg.	. Sq Ft Price		679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP	P/LP Diff. %		82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Day	s on Market		127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/	OLP Diff. %		82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
Me	edian Price		2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151

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## <u>TrendVisi</u>on<sup>TM</sup>

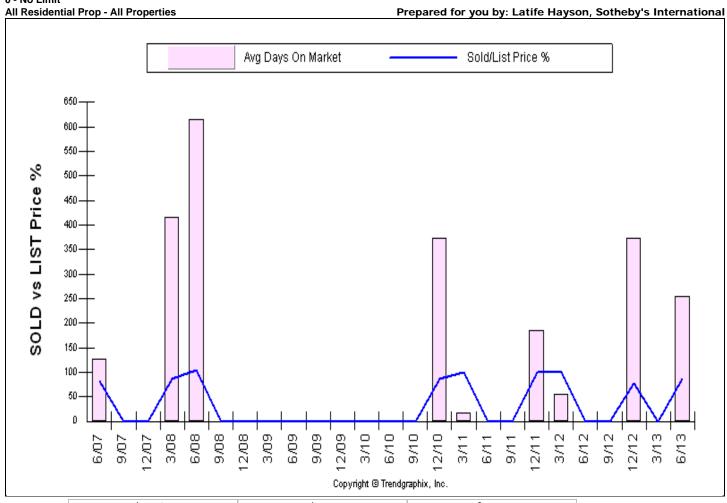
Published Jul. 2013\*\*

Location: Angwin (E1300), Deer Park (E1400) Avg DOM & SP/LP % - Last 6 years (Quarterly) Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

**Built: 0 - No Limit** 

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit



		1 qu	ıarter						1	year							6 ye	ears									
	Mar 13	June	e 13	%	Chan	ige	June	12	Ju	ne 13	;	% Ch	ange	J	une 0	7	June	13	%	Chan	ge						
Avg. Days on Market	0	25	54		n/a		0			254		n/	a		127		25	4	1	00% 1							
Sold/List Diff. %	0	8	7		n/a		0			87		n/	а		82		87	7	6	.1% 1							
Γ	Date		6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
Fo	r Sale		10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New	v Listing		1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
	Sold		0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pe	ended		0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of	Inv. on Sold		n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of In	v. on Pended		n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption	Rt. on Sold (%	6)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption R	t. on Pended	(%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg.	Act Price		2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Avg.	Sld Price		2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg. S	q Ft Price	$\epsilon$	679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/L	P Diff. %		82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days	on Market		127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/OI	LP Diff. %		82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
Medi	ian Price		2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151

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# <u>TrendVisi</u>on<sup>TM</sup>

Published Jul. 2013\*\*

Location: Angwin (E1300), Deer Park (E1400)

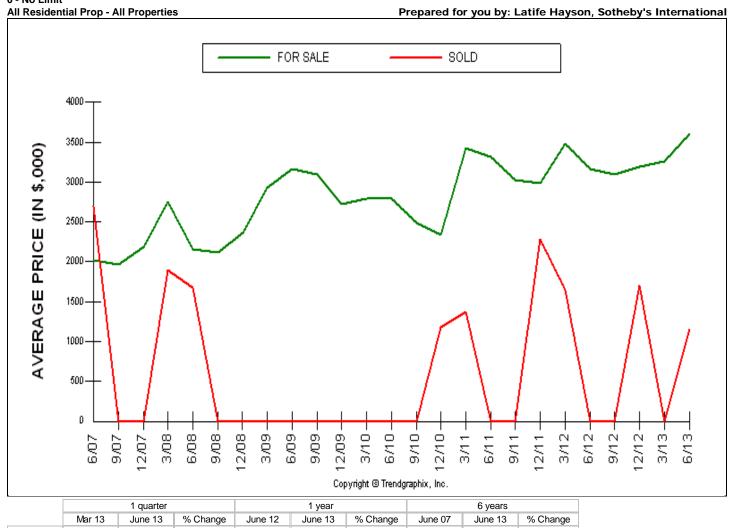
Avg Price For Sale & Sold - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

**Built: 0 - No Limit** 

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit



		1 quarter			1 year			6 years	
	Mar 13	June 13	% Change	June 12	June 13	% Change	June 07	June 13	% Change
Avg. Active Price	3256	3603	10.7% 👚	3170	3603	13.7% 👚	2014	3603	78.9% 👚
Avg. Sold Price	0	1151	n/a	0	1151	n/a	2700	1151	-57.4% -

												_													
Date	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
Sold	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pended	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Inv. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv. on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt. on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Act Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Avg. Sld Price	2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg. Sq Ft Price	679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/LP Diff. %	82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days on Market	127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/OLP Diff. %	82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
Median Price	2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
				**	All renor	te ara n	uhlicher	1 lul 20	113 has	end on	data ava	ilahla	at the e	nd of li	in 2013										

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Published Jul. 2013\*\*

Location : Angwin (E1300) , Deer Park (E1400)

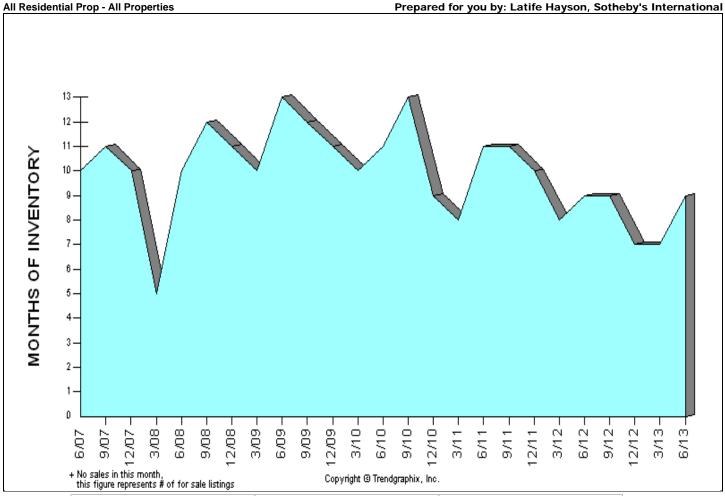
Months of Inventory based on Closed Sales - Last 6 years (Quarterly)

Price Range: \$1,000,000 - No Limit, SQFT Range: 0 - No Limit, Year

**Built: 0 - No Limit** 

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit



	this figure represents # of for sale listings																									
		1 quar	ter							1 yea	ar							6 ye	ars							
	Mar 13	June 1	13	% (	Change	е	June	12	J	lune 1	13	% (	Chang	ge	Jur	ne 07		June	13	% (	Chang	е				
Months of																					_					
Inventory	7	9		28	.6% 👕		9			9			0%			10		9		-1	0% 🖣					
(Closed Sales)																										
D	ate	6/07	9/07	12/07	3/08	6/08	9/08	12/08	3/09	6/09	9/09	12/09	3/10	6/10	9/10	12/10	3/11	6/11	9/11	12/11	3/12	6/12	9/12	12/12	3/13	6/13
For	Sale	10	11	10	5	10	12	11	10	13	12	11	10	11	13	9	8	11	11	10	8	9	9	7	7	9
New	Listing	1	1	1	1	3	1	1	2	1	2	1	0	2	2	1	1	2	1	1	1	1	1	1	2	1
S	old 0 0			0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pe	Pended			1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mon of Ir	v. on Sold	n/a	n/a	n/a	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	10	n/a	n/a	n/a	n/a	n/a	9
Mon of Inv	on Pended	n/a	n/a	10	5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Absorption F	Rt. on Sold (%)	0	0	0	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	0	0	0	11.1
Absorption Rt.	on Pended (%)	0	0	10	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avg. A	ct Price	2014	1967	2181	2751	2163	2120	2368	2934	3171	3091	2718	2786	2794	2487	2331	3428	3311	3025	2979	3474	3170	3089	3191	3256	3603
Avg. S	Sld Price	2700	0	0	1894	1675	0	0	0	0	0	0	0	0	0	1180	1377	0	0	2288	1650	0	0	1700	0	1151
Avg. So	Ft Price	679.4	0	0	658.6	523.4	0	0	0	0	0	0	0	0	0	249.2	351.4	0	0	1164.8	173.7	0	0	423.3	0	405.6
SP/LF	Diff. %	82	0	0	87	105	0	0	0	0	0	0	0	0	0	87	100	0	0	100	100	0	0	77	0	87
Days o	n Market	127	0	0	416	615	0	0	0	0	0	0	0	0	0	372	18	0	0	184	54	0	0	372	0	254
SP/OL	P Diff. %	82	0	0	82	105	0	0	0	0	0	0	0	0	0	87	100	0	0	83	89	0	0	77	0	87
Media	n Price	2700	0	0		1675		0	0	0	0	0	0	0	0		1377	0	0	2288	1650	0	0	1700	0	1151
					**/	All repor	ts are p	ublished	Jul. 20	13, ba	sed on (	data ava	ilable a	at the e	nd of J	un. 2013										

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